# Creating a Community Collaboration to Support Data Collection and Performance Measurement



Tom Williams
Integrated Healthcare Association (IHA)
National PFP Summit, Los Angeles
February 14, 2007



## Agenda

- Why Community Collaboration?
- Defining Collaboration
- Collaboration Success Factors
- Case Studies
  - California, Wisconsin and Minnesota
- Panel and Audience Discussion



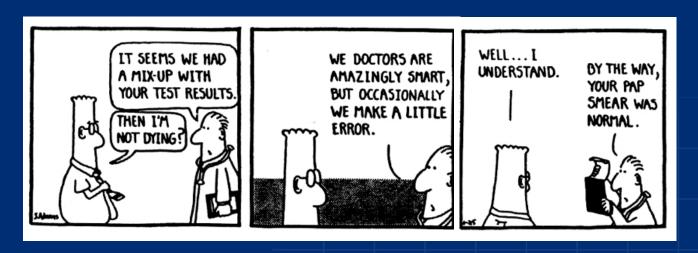
# Why Community Collaboration?

The Institute of Medicine (IOM) reports issue a call to action to improve the quality and safety of U.S. healthcare with specific recommendations:

- Quality measurement and reporting
- Public Transparency
- Incentives for quality improvement (Pay for Performance – P4P)
- Adoption of Information Technology



# Why Community Collaboration?



"..collaboration is the best strategy for dealing with problems of a world of growing interdependence.

Collaboration is a process in which parties with a stake in a problem actively seek a mutually defined solution."

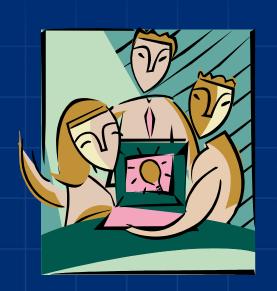
Barbara Gray quoted in <u>The Inter-Organizational Community</u>, 1993, The Edwin Mellen Press by R.C. Anderson



# Why Community Collaboration?

"Collaboration is the new frontier of human creativity."

Michael O. Leavitt, U.S. Secretary of Health and Human Services





# Defining Collaboration

Collaboration is a mutually beneficial and well-defined relationship entered into by two or more organizations to achieve common goals.

#### The relationship includes:

- A commitment to mutual relationships and goals
- A jointly developed structure and shared responsibility
- Mutual authority and accountability for success
- Sharing of resources and rewards.

Barbara Gray, Collaborating, Jossey - Bass, 1989.



# Vision and Relationships

Cooperation – Lacks mission, interaction on as - needed basis

Coordination – Organizations with like mission interact around a specific project

Collaboration – Organizations commit to common mission/goal and projects undertaken for long term results

Mattessich, P.W., et al. <u>Collaboration: What Makes it Work,</u> Second Edition. Amherst H. Wilder Foundation, 2001.



# Structure, Responsibilities, Communication

Cooperation – relationships informal, no joint planning.

Cooperation – organizations take on roles, but function primarily independently.

Collaboration – new organization structure created with comprehensive planning and formal communication

Mattessich, P.W., et al. <u>Collaboration: What Makes it Work,</u> Second Edition. Amherst H. Wilder Foundation. 2001.



# Authority and Accountability

Cooperation – authority remains with individual organizations

Coordination - some sharing of leadership and control

Collaboration – Control is shared and mutual by all participating organizations

Mattessich, P.W., et al. Collaboration: What Makes it Work, Second Edition. Amherst H. Wilder Foundation. May 2001.



## Resources and Rewards

Cooperation – resources remain separate

Coordination – some mutual alignment of resources or resource sharing

Collaboration – resources are pooled and organizations share in risks and rewards

Mattessich, P.W., et al. <u>Collaboration: What Makes it Work,</u> Second Edition. Amherst H. Wilder Foundation. 2001.



## Collaboration Success Factors

#### **Environment**

- History of collaboration in community
- Group seen as legitimate leader in community
- Favorable political and social climate

#### **Member Characteristics**

- Mutual respect, understanding and trust
- Appropriate cross-section of members

Mattessich, P.W., et al. Collaboration: What Makes it Work, Second Edition. Amherst H. Wilder Foundation. 2001.



#### Collaboration Success Factors

## Process and Structure

- Members share stake in process/outcome
- Multiple layers of participation
- Development of clear roles and policy guidelines
- Appropriate pace of development

Mattessich, P.W., et al. <u>Collaboration: What Makes it Work,</u> Second Edition. Amherst H. Wilder Foundation. May 2001.



#### Collaboration Success Factors

## **Communication**

- Open, frequent communication, often informal Purpose
- Concrete, attainable goals/objectives

## Resources

- Sufficient funds, staff and time
- Skilled leadership/facilitation

Mattessich, P.W., et al. <u>Collaboration: What Makes it Work,</u> Second Edition. Amherst H. Wilder Foundation. May 2001.



# What Collaboration Sustesse Hixtons ?

#### **Environment**

History of collaboration in community

Group seen as legitimate leader in community

Favorable political and social climate

#### **Member Characteristics**

Mutual respect, understanding and trust

Appropriate cross-section of members

#### Resources

Sufficient funds, staff and time

Skilled leadership and facilitation

#1

#2

#3

#4

#### **Process and Structure**

Members share stake in process/outcome

Multiple layers of participation

Development of clear roles and policy guidelines

Appropriate pace of development

#### **Communication**

Open, frequent communication, often informal

#### **Purpose**

Concrete, attainable goals and objectives



#### Collaboration Resources

- 1. Collaboration: What makes it Work, 2<sup>nd</sup> Edition, P. Mattessich, et al, Amherst H. Wilder Foundation, 2001.
- 2. Collaboration Handbook, M.Winer and K. Ray, Amherst H. Wilder Foundation, 2003.
- 3. It Takes a Region: Creating a Framework to Improve Chronic Disease Care, California Healthcare Foundation, www.chcf.org, 2006.
- 4. Regional Healthcare Improvement, Organizational Abstracts, www.chcf.org, 2006.
- 5. The Wilder Collaboration Factors Inventory, Amherst H. Wilder Foundation, 2001.



#### Collaboration Resources

- 1. California Cooperative Healthcare Reporting Initiative, <a href="www.cchri.org">www.cchri.org</a>.
- 2. Colorado Clinical Guidelines Collaborative, <a href="https://www.coloradoguidelines.org">www.coloradoguidelines.org</a>.
- 3. Massachusetts Health Quality Partners, <a href="https://www.mhqp.org">www.mhqp.org</a>.
- 4. Institute for Clinical Systems Improvement (ICSI), <a href="www.icsi.org">www.icsi.org</a>.
- Integrated Healthcare Association, www.iha.org.



#### Collaboration Resources

- 6. Minnesota Community Measurement (MNCM), www.mnhealthcare.org.
- 7. Indiana Health Information Exchange, <a href="https://www.ihie.org">www.ihie.org</a>.
- 8. Rhode Island Quality Institute, www.qualitypartnersri.org.
- 9. Puget Sound Health Alliance, www.pugetsoundhealthalliance.org.
- 10. Wisconsin Collaborative for Healthcare Quality (WCHQ), <a href="www.wchq.org">www.wchq.org</a>.



#### Case Studies

- 1. <u>California</u> Performance measurement, public reporting and incentive payments. Lead organization: A statewide association.
- Wisconsin Performance measurement and public reporting. Lead organization: A collaboration of healthcare provider organization CEOs.
- Minnesota Performance measurement, public reporting, incentive payment. Lead organizations: Buyers Coalition/Quality Measurement Organization.



## Case Studies

- Program Mission
- Organizational Structure (project/host organization)
- Stakeholder Composition/Participation
- Program Funding
- Governance
- Results
- Lessons Learned

