

# Pay for Performance Case Study

International Experiences with P4P in Healthcare

Volker Eric Amelung, PhD  
Charity Mwende Mutegi, MBA



**Medizinische Hochschule  
Hannover**

# Outline

- Cross National Experiences as Backbone of P4P
- Kenya's Healthcare System
- Case Study - Applicability of P4P in Kenya
- Concluding Remarks





# Cross National Experiences as Backbone

- P4P to improve performance in the healthcare system
- Provider participation: compulsory vs. voluntary
- Provider concentration: regional vs. disease-based
- Budget allocation: „new money“ vs. budget neutrality
- Implementation: phased vs. comprehensive

# Outline

- Cross National Experiences as Backbone of P4P
- Kenya's Healthcare System
- Case Study - Applicability of P4P in Kenya
- Concluding Remarks

# Structure of the Healthcare System

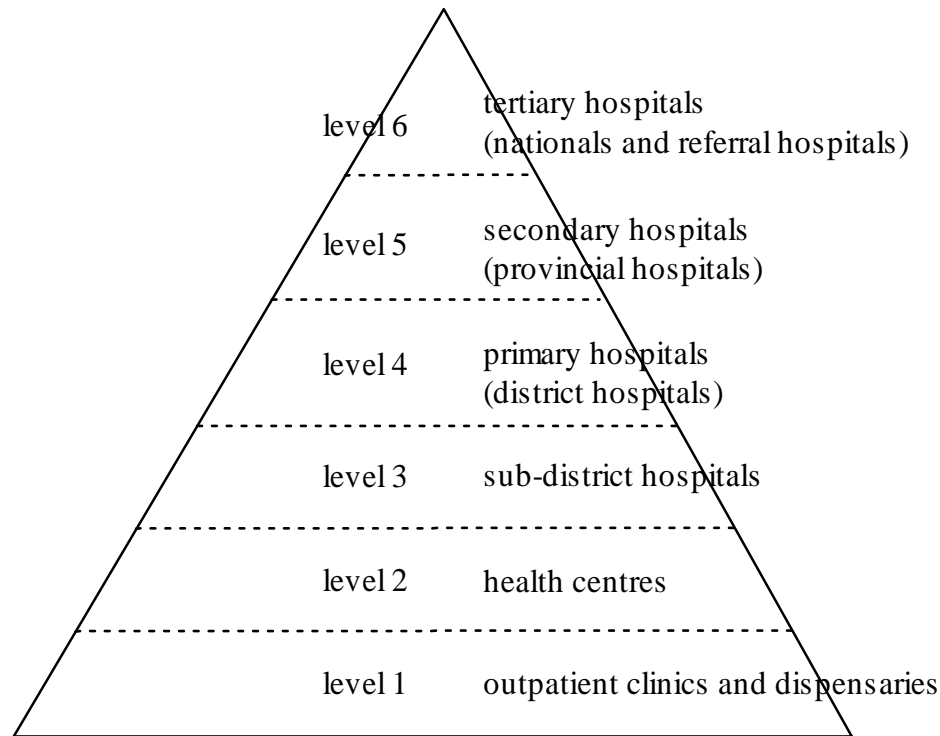
- Beveridge Model of healthcare financing
  - The government through the Exchequer  23%
  - Statutory Health Insurance  15%
  - Cost-sharing  56%
  - The private sector
  - Local and international NGOs
  - Development partner funding
  
- Types of hospital facilities
  - public sector institutions  52%
  - faith-based facilities
  - non-profit facilities
  - private sector facilities

# Levels of Care

Facilities organized around six levels of care

# Kenya's Healthcare System

Facilities organized around six levels of care



# Healthcare System Inefficiencies

➤ Imbalance in the availability and distribution of resources in the sector

➤ financial resources

➤ personnel

➤ facilities

➤ Underdeveloped infrastructure

➤ Poor governance structures

Imbalance of input/output relationship

Information assymetry

Underutilization of Capacity

# Countering System Inefficiencies

- Reforms towards attaining universal coverage
  - National Health Insurance Fund
  - Co-Payment schemes
  - Decentralization
  - Staff Rationalisation

# Outline

- Cross National Experiences as Backbone of P4P
- Kenya's Healthcare System
- Case Study - Applicability of P4P in Kenya
- Concluding Remarks

# Hypothesis and Performance Indicators

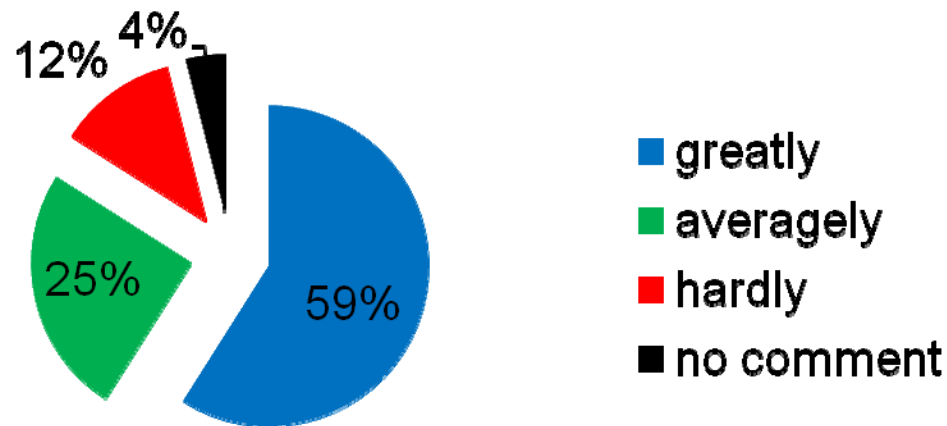
- 7 Hypotheses in 3 clusters
  - the contextual environment
  - the interrelation and coordination of services
  - the medical care service provision
- Performance Indicators within the domains:
  - Management
  - Mother-Child Health
  - HIV/AIDS Care
  - Trauma Care

# Study area

- 12 hospitals – levels 4 to 6 hospital
- Central, Eastern and Nairobi provinces
- 5 public sector hospitals, 4 faith-based hospitals, 3 private sector institutions
- Of the 5 public: 1 national teaching & referral, 2 provincial, 2 district hospitals

# Selected Key Findings and Discussion

## 1. Wide acceptance of P4P with respondents

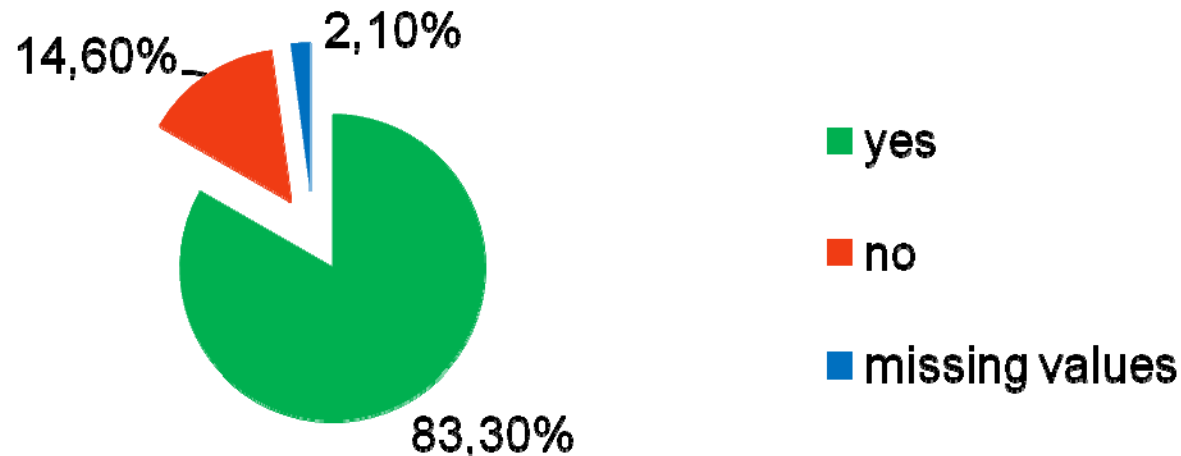


→ P4P can be implemented in the healthcare sector in general and in Kenya in particular

# Selected Key Findings and Discussion

2. Respondents generally anticipated that providers would provide care differently in P4P

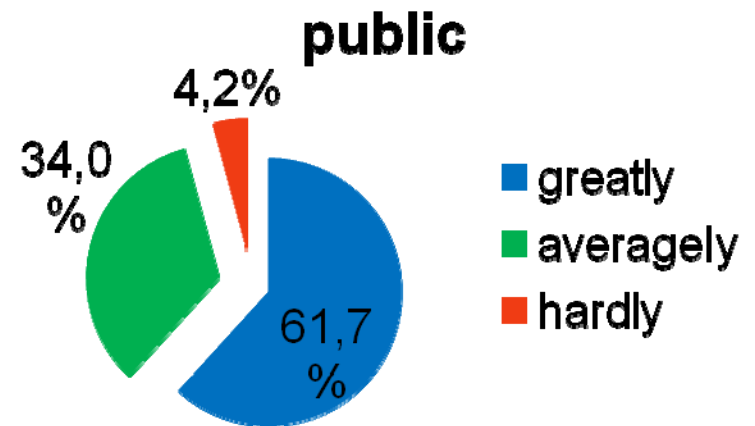
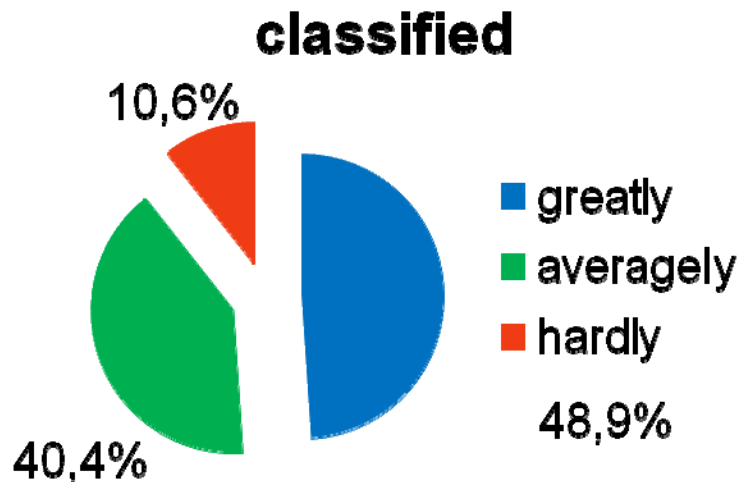
## Provider willingness to change behaviour in health care delivery



→ P4P acts as an external control mechanism

# Selected Key Findings and Discussion

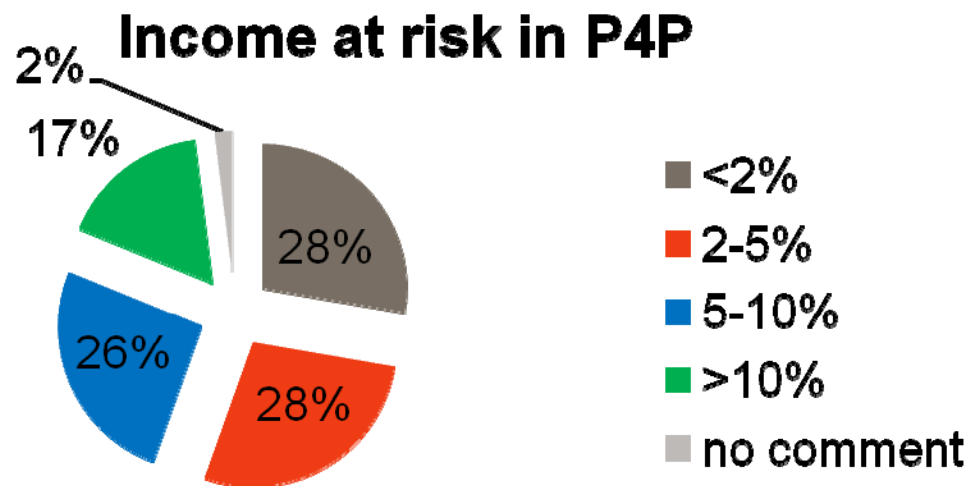
3. Public disclosure of provider performance was the more preferred mode of communicating performance



→ P4P increases transparency in the sector

# Selected Key Findings and Discussion

## 4. Respondence expressed willingness to risk more income than is the general practice



→ Design P4P more stringently and based on a larger portion of total capitation

# Selected Key Findings and Discussion

## 5. Phasing implementation along medical domain not the most promising alternative

### i. Willingness to change behaviour in P4P

	Interviewee's speciality				Hospital type			Level of care		
	mgm	MCH	HIV/ AIDS	trauma	private	mission	public	L6	L5	L4
Y	83.3	91.7	83.3	81.8	100	60	95	100	87.5	100
N	16.7	8.3	16.7	18.2	0	40	5	0	12.5	0

# Selected Key Findings and Discussion

## 5. Phasing implementation ...

- ii. Results for tested hypothesis reveal more pronounced differences along
  - Level of care
  - Hospital type
  - Years in practice
  - Age of physician

→ P4P **IS** applicable to the same extent in all medical specialities

# Thank you very much for your attention!

Tel.: +49 151 11557370

Email: [charity.mutegi@yahoo.com](mailto:charity.mutegi@yahoo.com)