



OSINGA CONSULT

International Perspectives on Quality, Performance Measurement, and Payment Reform

PAY FOR PERFORMANCE SUMMIT

MARCH 23 - 25, 2011

HYATT REGENCY

SAN FRANCISCO, CA

Panel schedule at a glance

- 4 speakers a 10 minutes = 40 minutes
- Q&A's 35 minutes
- Total 75 minutes

Introducing panel

- Enne Osinga, overview
- Volker Amelung, Germany
- Paulo Borem, Brazil
- Rena Eichler, developing countries

P4P



Key topics

- Comparing health costs and outcomes
- Some OECD P4P Survey Results
- Comparing remuneration

Comparing health costs

Health expenditure	US	NL	Germany	Brazil
- Total expenditure on health (% GDP)	16.0%	9.8%	10.4%	8.4%
- Total expenditure per capita (US \$)	\$ 7,290	\$ 3,827	\$ 3,588	\$ 837
- Public part of health expenditure (2002)	44%	63%	79%	n.a.
- Public part of health expenditure (2008)	45%	n.a.	77%	42%

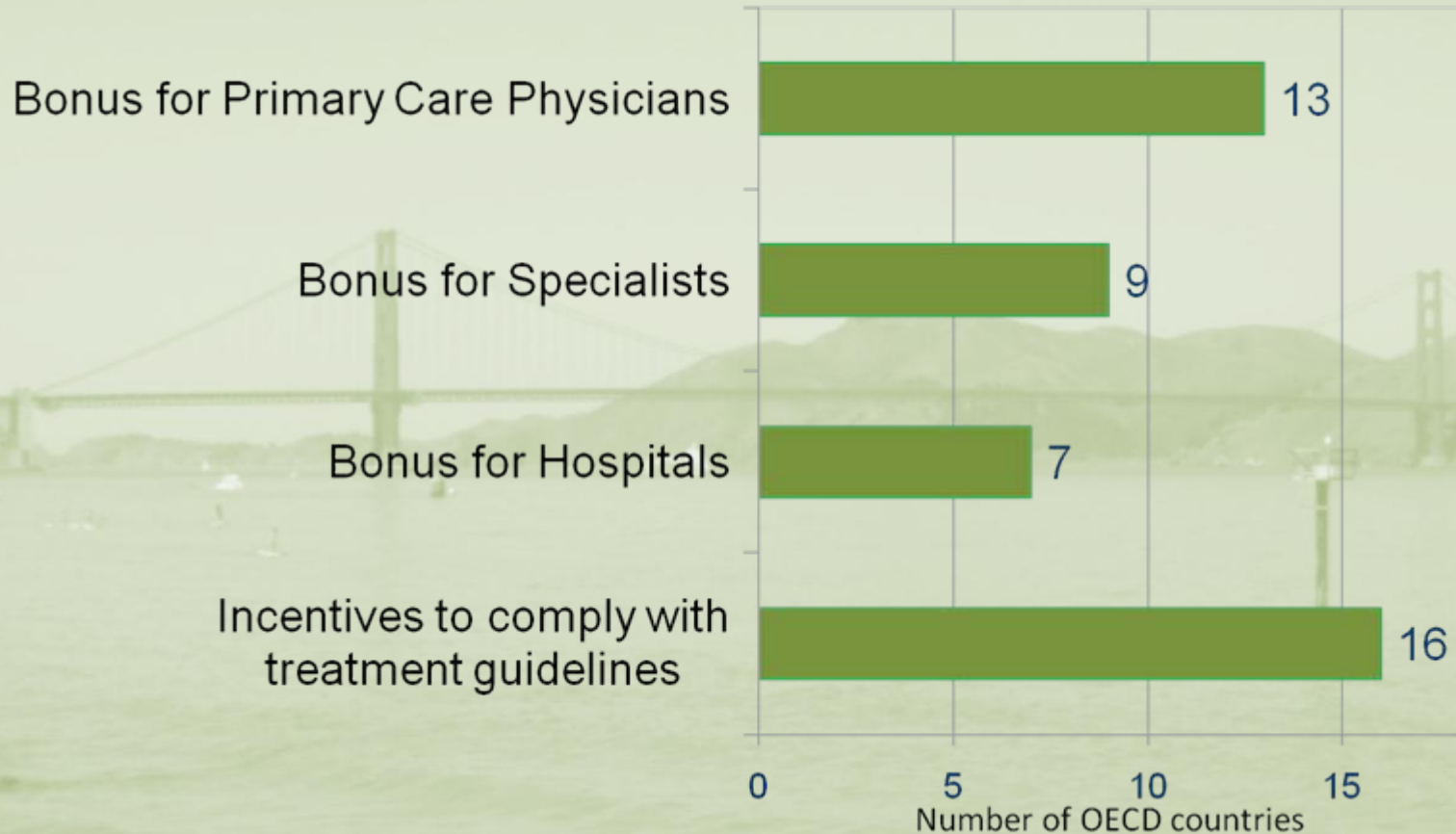
Source: OECD Health Data 2009

Comparing health outcomes

Health status total population	US	NL	Germany	Brazil
- Life expectancy at birth	78.1	80.2	80	72.5
- Infant mortality rate, deaths per 1000 live births	6.7	4.1	3.9	18
- Caesarean sections, per 100 live births	31.1	13.9	28.4	45.9
- Obesity, percentage of adult population with a BMI > 30	33	11	13.6	11
- Obesity, percentage of adult population with a BMI > 25	34	45.5	36	40.6
- Diabetes, deaths per 100,000	20.3	15.5	14.4	24.1

Source: OECD Health Data 2009

OECD P4P Survey Results



Source: OECD Survey on Health System Characteristics 2008-2009 (including the United States). Data for Sweden not available.

OECD P4P Results (cont'd)

Without bonus payment

14 countries:

- Austria
- Canada
- Denmark
- Finland
- France
- Germany
- Greece
- Iceland
- Ireland
- Korea
- Mexico
- Netherlands**
- Norway
- Switzerland

With bonus payment

15 countries:

- Australia
- Belgium
- Czech Rep.
- Hungary
- Italy
- Japan
- Luxembourg
- New Zealand
- Poland
- Portugal
- Slovak Rep.
- Spain
- Turkey
- UK
- USA

With incentives
to comply with guidelines

16 countries:

- Australia
- Belgium
- Canada
- Czech Rep.
- Denmark
- France
- Greece
- Ireland
- Japan
- Mexico
- Netherlands**
- Norway
- New Zealand
- Poland
- Portugal
- UK

Source: OECD Survey on Health System Characteristics 2008-2009 (including the United States). Data for Sweden not available.

Remuneration: international comparisons

medical specialists (\$)

Netherlands	253.000
Australia	247.000
United States	230.000
Belgium	188.000
Canada	161.000
United Kingdom	150.000
France	149.000
Germany	77.000
Mexico	25.000
Poland	20.000
AVERAGE OECD	113.000

Source: OECD 2009

Remuneration: international comparisons

general practitioners (\$)

United States	161.000
United Kingdom	118.000
Netherlands	117.000
Canada	107.000
France	92.000
Australia	91.000
Belgium	61.000
Mexico	21.000
AVERAGE OECD	83.000

Source: OECD 2009

Recent developments

medical specialists (\$)

- **Financieele Telegraaf July 17, 2010:**
 - Self-employed medical specialist income increases to \$370.000 (€264.000)
- **Financieele Dagblad July 28, 2010:**
 - 659 (> 10%) of salaried specialists earn more than the maximum of \$263.000 (€188.000)
 - The highest earns \$501.000 (€358.000)
- **Government wants to intervene**



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