



# Agenda

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- The Ecosystem:
  - Sponsors, Investigators, IRBs, Regulators, Patients, Payors
- Quality & Compliance Risk Areas
  - GxP; CAPAs
  - Financial/Payment: FCPA, HCP Payments, MMSEA
  - Outsourcing
  - Out of scope: risks of technical and/or regulatory success
- Enterprise & Process Risk Management
  - Process Owners
  - iqRAMP
- Study Level Risk Management
  - IQMP

# Background/Overview

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- Last year, >150 interventional trials initiated; over 400 ongoing
- Almost  $\frac{1}{2}$  studies are multi-national; >7,000 sites (>3,000 sites in the U.S.)
- >60,000 monitoring visits/year
- >500 GCP/PV audits/year
- >1,000 IRBs/ECs reviewed studies for us; about  $\frac{1}{3}$  of studies use an AAHRPP-accredited IRB/EC
- Bringing an alliance partner model on line, in lieu of a functional service model or a traditional CRO model

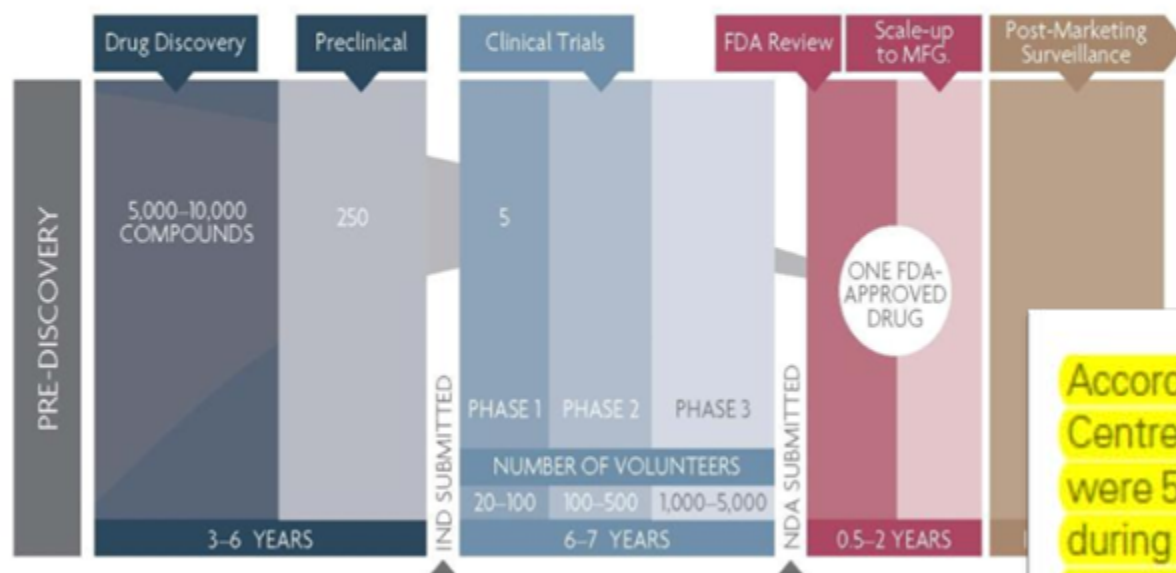
# Ecosystem

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## The Research and Development Process

Developing a new medicine takes an average of 10–15 years.



According to a recent report from the Centre for Medicines Research there were 55 phase III drug terminations during 2008–2010, more than double the number of terminations during 2005–2007; and in addition the number of drugs entering phase III clinical trials fell by 55 per cent in 2010<sup>a</sup>. We see a growing trend

# Ecosystem

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*Changes in Clinical Trials: Resources, Length and Participation*

	1999	2005	Percentage change
Procedures per Trial Protocol (Median) (e.g. bloodwork, routine exams, x-rays, etc.)	96	158	65%
Clinical Trial Staff Work Burden (Measured in Work-effort Units)	21	35	67%
Length of Clinical Trial (Days)	460	780	70%
Clinical Trial-Participant Enrollment Rate (% of volunteers meeting trial criteria)	75%	59%	-21%
Clinical Trial-Participant Retention Rate (% of participants completing trial)	69%	48%	-30%

Source: Tufts Center for the Study of Drug Development

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- The Ecosystem:
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- The Ecosystem:
  - Quality & Compliance Risk Areas
  - Enterprise & Process Risk Management
  - Study Level Risk Management
- *GxP; Regulatory;*
  - *CAPAs*
  - *Outsourcing*
  - *Other such as FCPA, MMSEA, and payment controls*

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- The Ecosystem
- Quality & Compliance Risks
- Enterprise & Process Risk Management
- Study Level Risk Management



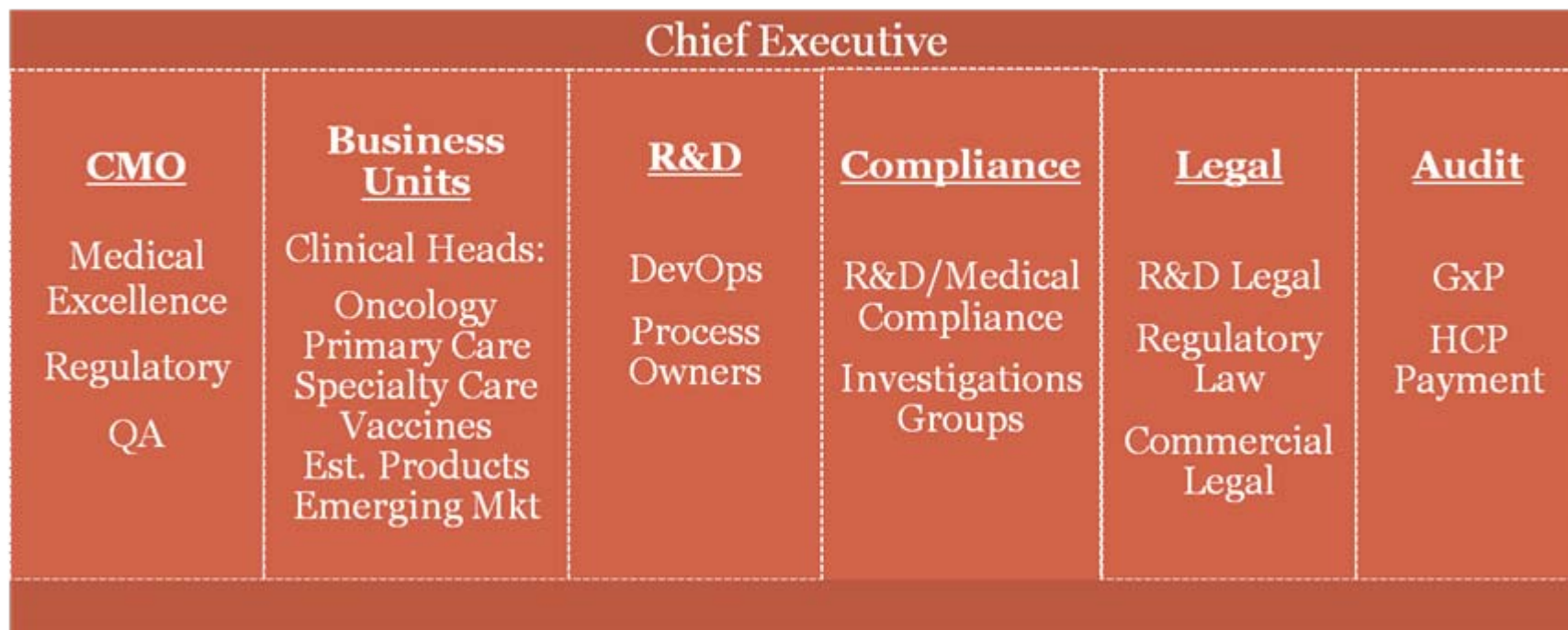
# Enterprise Compliance Assessment

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- What Components make up the Compliance Program
  - Is this likely to be effective?
  - Anything missing?
  - Can and how do we measure that?
- Can and have we assessed the existing and emerging risks and risk mitigation efforts
- Do we have clear accountabilities and governance established
- Do we have clear standards for issue escalation

# Risk Management Groups

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# Quality & Compliance Points of Accountability



## **Process Owner Network**

- An approach to ensuring/establishing/maintaining single points of accountability, transcending organizational boundaries, who can manage the core quality and compliance processes
  - The Accountable Owners are supported by and connected to the critical SMEs from Legal, Compliance, Clinical and others.
  - The Accountable Owners are fully responsible for overseeing process control (enabled by robust metrics, reporting and monitoring)
  - The Accountable Owners use/follow structured mechanisms to identify process issues that can affect quality and compliance
  - The Accountable Owners drive outcomes for performance and improvement of processes

# Process Owner Network



**1**

**Enterprise Level Processes**

**2**

**Asset/Medicine Level Processes: e.g. Author and Update IB**

Manage Drug  
Asset /  
Medicine

Manage  
Program  
Drug

Manage  
Program  
Pharma-  
Covigilance

Manage Risk  
/ Benefit  
Profile

Obtain and  
Manage  
Market  
Approval

Grow and  
Manage  
Market Share

**3**

**Study Level Processes**

Study Start Up

Study Conduct

Study Close Out

Design

Drug

Vendor

Clinical /  
Op Mgmt

Site

Database

Analysis

**4**

**Company & Colleague Training, Quality and Compliance Management**

# Enterprise-level risks: iqRAMP



- “XXX... should consider expanding the IQMP model to address enterprise-level risks inherent to clinical trial conduct in a regulated environment. XXX’s Risk Assessment and Mitigation Plan program developed for its sales and marketing operations might inform development of a standard risk assessment tool applicable across clinical development programs. This standard tool could be supplemented by study-specific assessments such as the one presented in the IQMP.”
- What information would/should an enterprise-level risk assessment tool collect?

# iqRAMP



- Process to capture and assess both:
  - Inherent Risks – those which may exist regardless of execution effectiveness (e.g., protocol/design issues, trial location, etc.)
  - Execution Risks – risks related to Pfizer's compliance control environment (e.g., policy, training, oversight, etc.)

# iqRAMP

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## Examples of Key Risks:

- Number of exclusion criteria?
- Are subjects required to be taken off their background medications prior to or during the study?
- Does the study involve a significant departure from the established standard of care?
- Is investigator discretion permitted in decisions related to: inclusion/exclusion, dosing, or measurement?
- Are subjects allowed to take multiple concomitant medications during the study?
- Novel or unprecedented study design involved?

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Bases of competitive advantage in the past / Today	Bases of competitive advantage in 2020
Serendipity and scale drive returns from R&D	More predictability and efficiency drive returns
Number of R&D projects the basis for a "strong pipeline"	Portfolio with range of IRR forecasts based on historic track record
Emphasis on earnings per share growth	Emphasis on enterprise-wide growth
Inadequate articulation of systemic risk	Risk better governed and managed
Unintended complexity	Transparent and simpler business model - easier to understand



# Integrated Quality Management Plan



- A recommendation from the CTTI initiative (October 2010) that an “Integrated Quality Management Plan” could be developed in parallel with protocol to help drive quality and compliance
- Emphasis to be on prospective identification and mitigation of risks rather than in-depth monitoring (so-called “quality by design”)
- Use prospectively defined metrics to monitor effectiveness of mitigation plans
- We are running a pilot program with FDA/CDER/DSI for an IQMP involving a phase III program.

# IQMP



- Determine the factors that are critical to quality (“CTQ”s)
- Use a risk-based approach to determine where quality should be improved (i.e., where does quality matter?)
- *Build in, rather than trying to ensure quality post-hoc, through audit*
- Develop a “closed loop system” to manage quality/compliance, including a feedback mechanism to check that the mitigation plans are working, and to modify the risk factors and plans if necessary
- Example: SAE Reporting
  - **CTQ Requirement:** SAEs are reported from Site to Sponsor in a timely manner
  - **Metric:** Number of SAEs not reported from Site to Sponsor within 24 hours
  - **Target Value:** 0
  - **Threshold** at which action is taken: >0

# IQMP - Process Overview



- A semi-quantitative/qualitative snapshot assessment of risk areas (relating to patient safety, data quality/integrity, and protocol compliance) in ongoing clinical trials based on core IQMP CTQs and associated metrics
- Process: We ask “*For each CTQ metric, which of the following responses best fits your study?*”.
  - 0 = CTQ/metric is not applicable
  - 1 = No issues observed or expected
  - 2 = No issues observed but recognize that cannot measure
  - **3 = Issues observed but mitigation plan in place**
  - **4 = Issues observed but no mitigation plan in place at this time**
- For areas where issues have been experienced (e.g. responses of 3 or 4), teams will capture a summary of the mitigation plans that have been or will be put in place to improve quality

# Applying CTQ Factors



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graph TD; A[What are the factors critical to quality?] --> B[Measure them]; B --> C[What are the risks that reduce quality?]; C --> D[Use the IQMP to Mitigate them];
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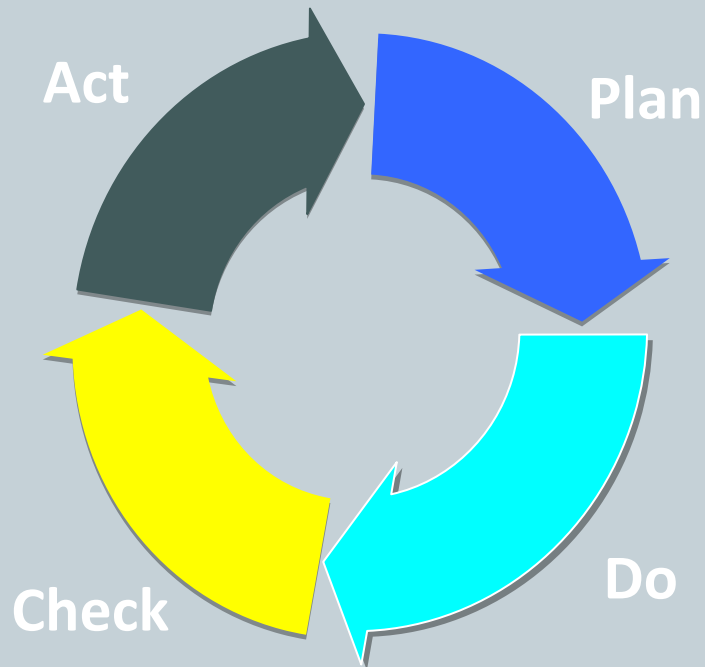
What are the factors critical to quality?

**Measure  
them**

What are the risks that reduce quality?

**Use the IQMP to  
Mitigate them**

# Close (Quality Management) Loop



1

**Plan.** Identify factors critical to quality (CTQ). Perform risk assessments and mitigate these

2

**Do ...** start the Clinical Trial

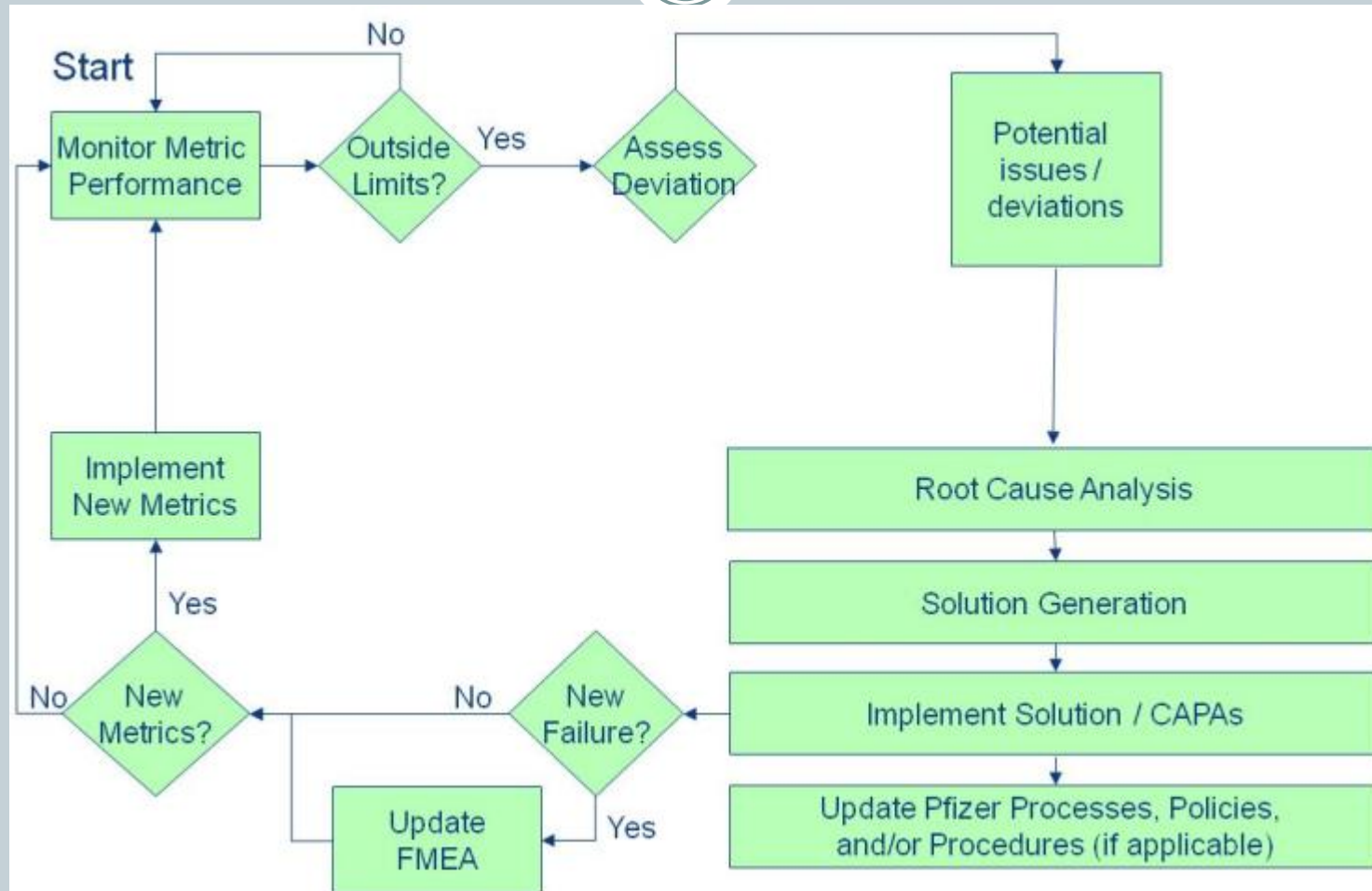
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**Check.** Use CTQs and risk metrics to monitor performance

4

**Act.** Perform root cause analysis, take corrective and preventive actions

# Closed-Loop Quality Control Process



# Quality System: The CHECK-ACT Phase



- During the conduct of the clinical trial, the IQMP sets forth a framework for monitoring the metrics on a regular basis to ensure quality and compliance
  - If quality and compliance is found to have crossed specification limits, then appropriate actions will be taken to remediate the issue
  - The quality system needs to also ensure that actions are built back into the standard processes (“continuous improvement”)
  - The quality system also needs to maintain vigilance to ensure that the actions have had the desired effect on quality and compliance

# The Future is Here...

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## **Guidance for Industry Oversight of Clinical Investigations — A Risk-Based Approach to Monitoring**

FDA (August 2011)

No single approach to monitoring is appropriate or necessary for every clinical trial. FDA recommends that each sponsor design a monitoring plan that is tailored to the specific human subject protection and data integrity risks of the trial. Ordinarily, such a risk-based plan would include a mix of centralized and on-site monitoring practices. The monitoring plan should identify the various methods intended to be used and the rationale for their use (see section IV.D for recommendations on the components of a monitoring plan).<sup>30</sup>

sponsor to a CRO and require the CRO to comply with the regulations.<sup>37</sup> Although sponsors can transfer responsibilities for monitoring to a CRO(s), they retain responsibility for oversight of the work completed by the CRO(s) who assume this responsibility.



[illegible]

# Thanks!