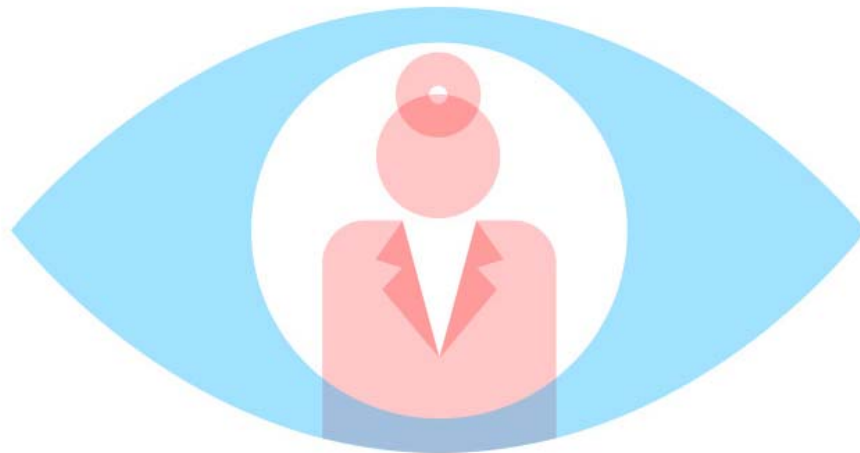
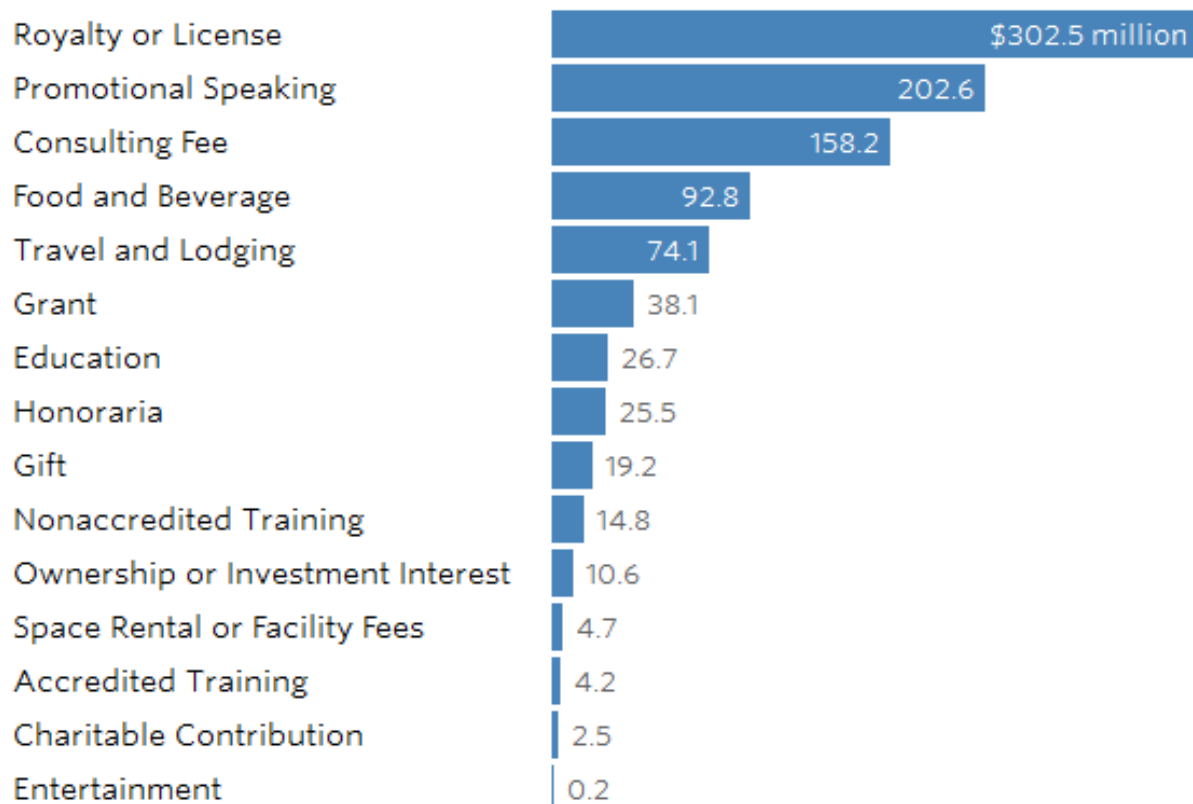


LESSONS FROM OPEN PAYMENTS AND DOLLARS FOR DOCS



Where Did the Payments Go?

A breakdown of general payments by category, not including research or payments to physician owners of a company.

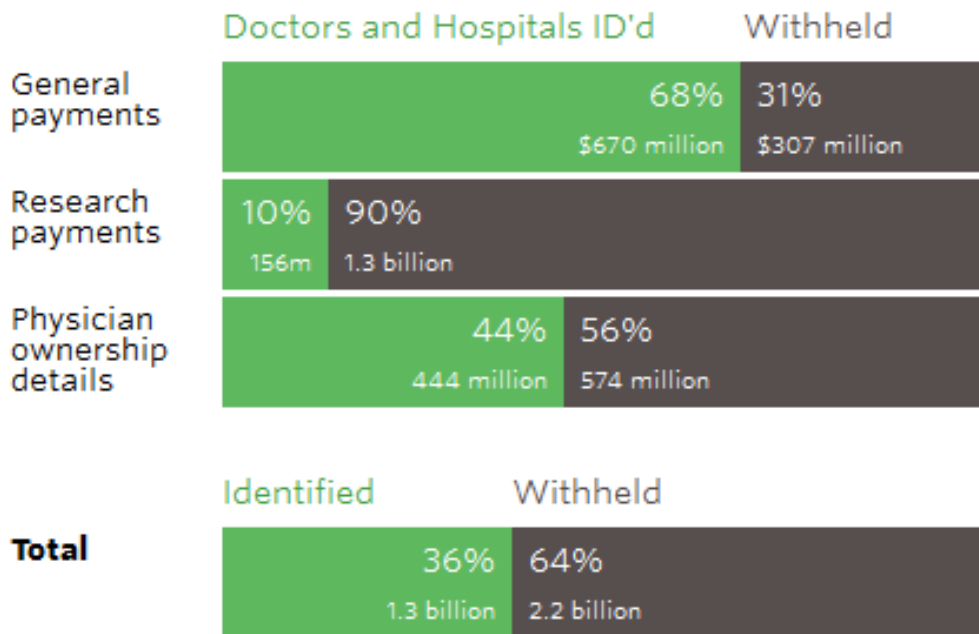


Source: Centers for Medicare and Medicaid Services

Credit: Sisi Wei/ProPublica

Many Payments Lack Names

Citing data inconsistencies and uncertainty, the federal government withheld the names of doctors and hospitals for 40 percent of the payments released Tuesday. The chart below shows the percent of money that was withheld.



Source: Centers for Medicare and Medicaid Services

Credit: Sisi Wei/ProPublica

Who Received the Most Money

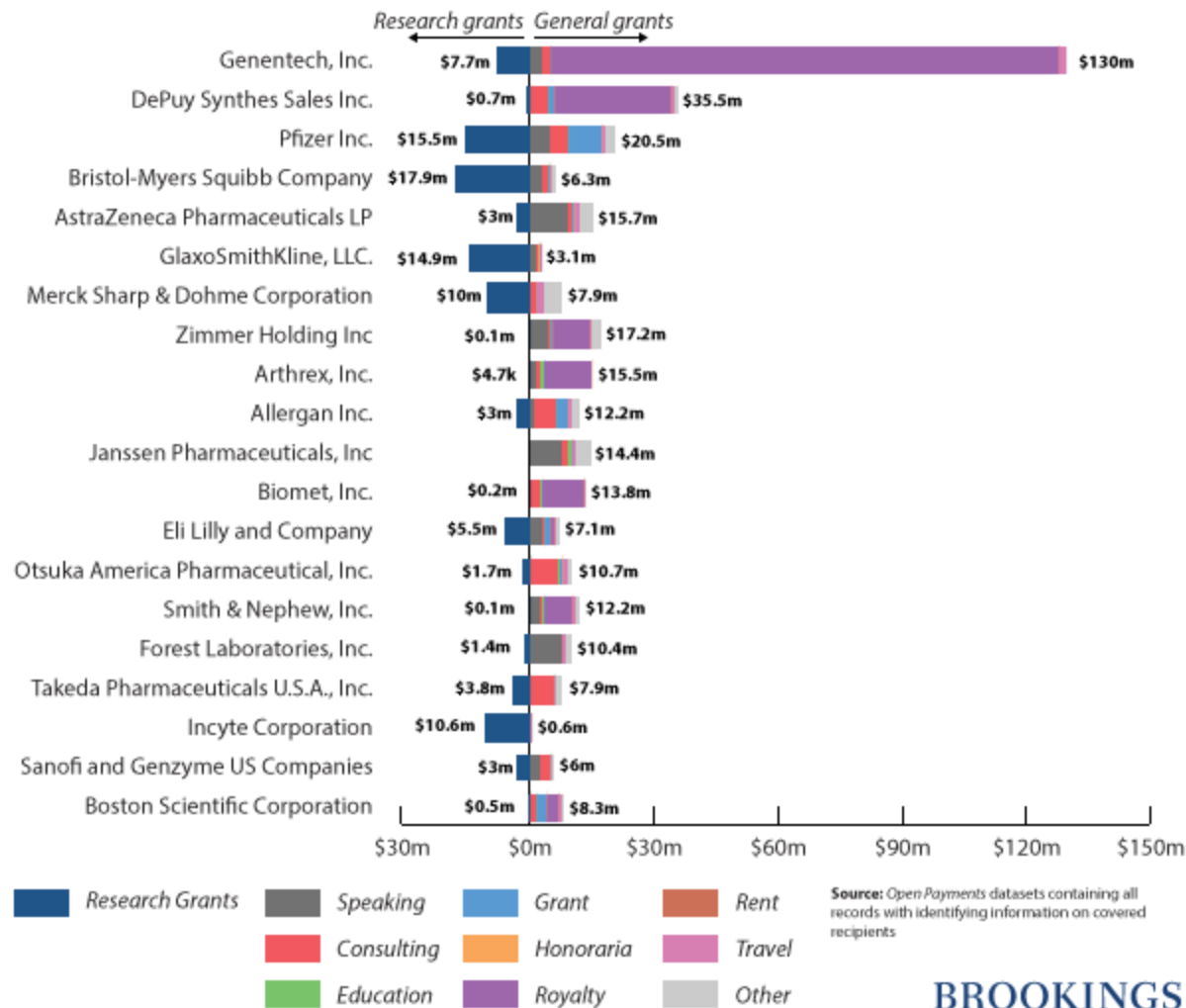
Here's the distribution of general payments by type of health provider. Companies do not have to report payments to nurse practitioners or physician assistants.

Health Provider	Total Paid (Millions)
Medical Doctors (MD)	\$671.7
Teaching Hospitals	240.7
Dentists	26.9
Osteopaths (DO)	21.9
Optometrists	9.6
Podiatrists	5.8
Chiropractors	0.1

Source: CMS

Credit: Sisi Wei/ProPublica

Total Grants Awarded to Individual Physicians and Teaching Hospitals by Health Care Manufacturing Companies



BROOKINGS



Payments to Doctors Are Widespread

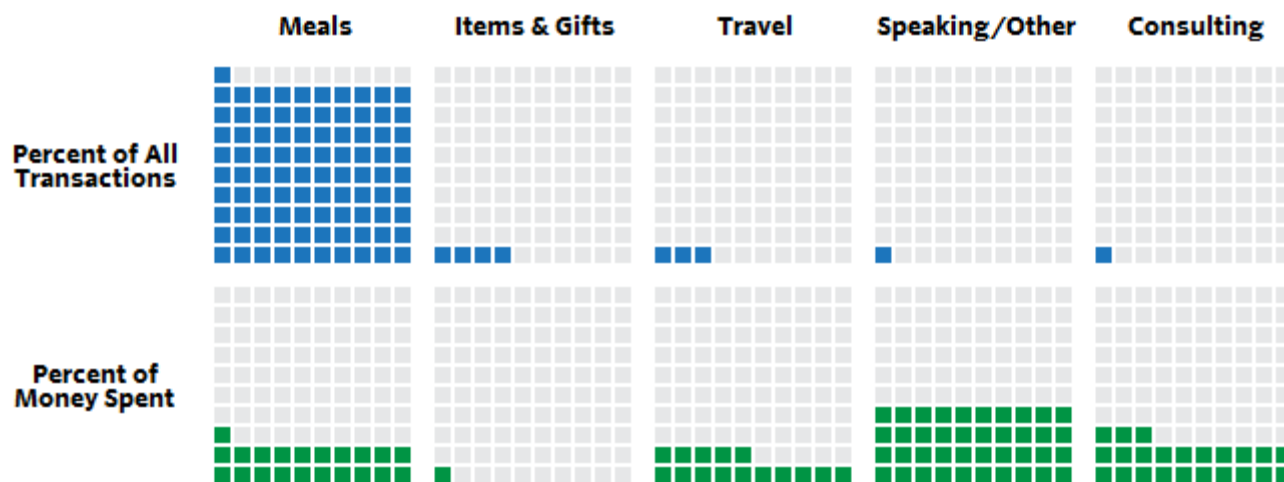
Below are the approximate numbers of health professionals who received some payment from each company in 2013, excluding research. We based this on the number of unique names, cities and states per company.

Company	Doctors Paid
Pfizer	142,600
AstraZeneca	111,200
Forest	98,900
Johnson & Johnson	97,000
GlaxoSmithKline	85,100
AbbVie	82,900
Boehringer Ingelheim	82,900
Merck	81,300
Eli Lilly	79,000
Novartis	64,500
Amgen	50,500
Valeant	21,200
UCB	21,200
Cephalon*	14,600
EMD Serono	7,900
ViiV	3,400

Note: Dollars for Docs only includes data for Cephalon from the first six months of 2013.

How Amgen Spends Its Money on Doctors

Most of Amgen's interactions with doctors last year came in the form of meals, but those accounted for a small share of its payments (excluding research). By contrast, promotional speakers accounted for far fewer interactions but at a much higher cost.



For Most Mass. Doctors, Close Ties Are Short Term

Sixty percent of physicians who received a payment for speaking or consulting in Massachusetts between 2010 and 2012 only received it in one of those years. Only one in five were paid in all three years.

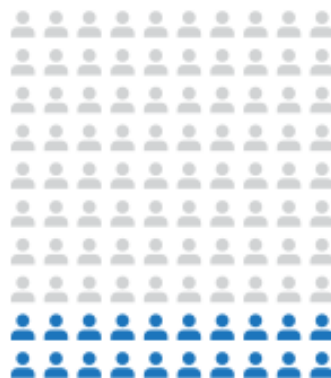
Most doctors were paid in only one year



20% were paid in two of the years



20% were paid in all three years



Source: Massachusetts Department of Public Health, ProPublica research.