

# HIPAA Administrative Simplification

PRICEWATERHOUSECOOPERS 

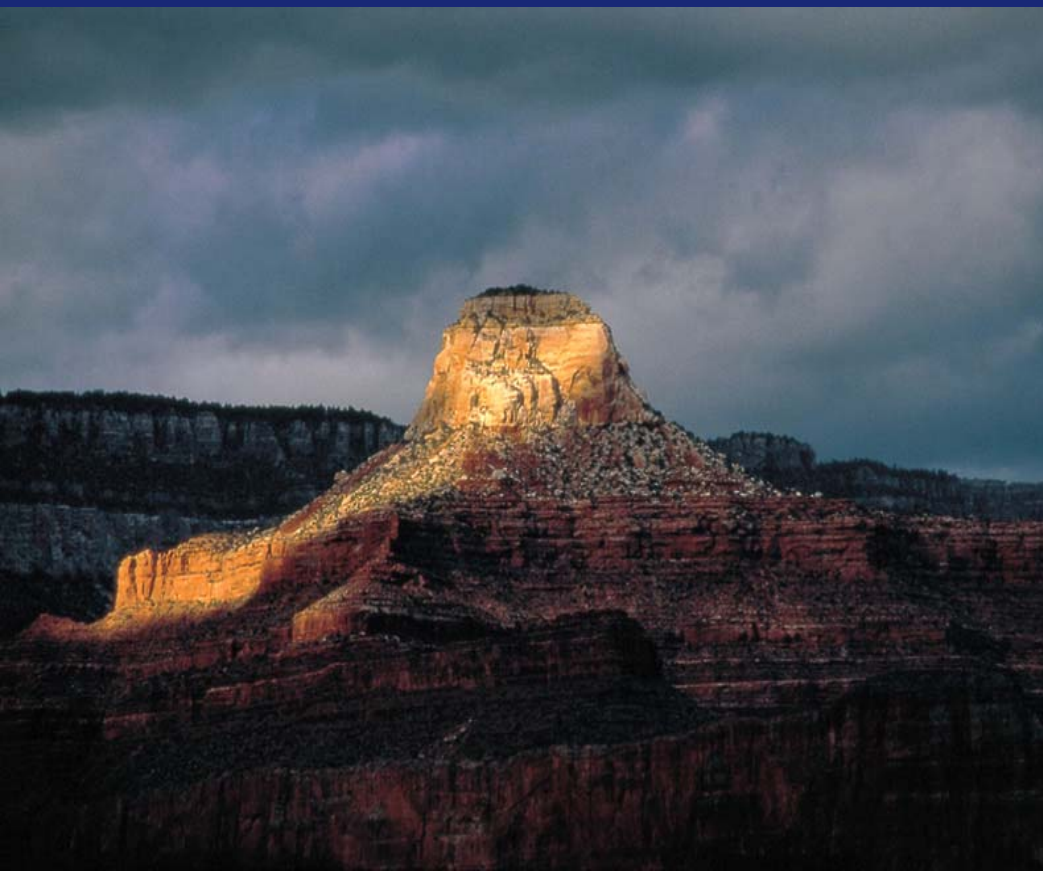


## Applicability to Pharma

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*“Doctor HIPAA”*

**Pharmaceutical Regulatory and  
Compliance Congress and Best  
Practices Forum**

Philadelphia, PA  
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# HHS Required to Adopt Standards:

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- ❖ Electronic transmission of specific administrative and financial transactions  
(including data elements and code sets)
  - ✓ List includes claim, remittance advice, claim status, referral certification, enrollment, claim attachment, etc.
  - ✓ Others as adopted by HHS.
- ❖ Unique identifiers (including allowed uses)
  - ✓ Health care providers, plans, employers, & individuals.
  - ✓ For use in the health care system.
- ❖ Security and electronic signatures
  - ✓ Safeguards to protect health information.
- ❖ Privacy
  - ✓ For individually identifiable health information. P W C

# Applicability

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## ❖ Applies directly only to Covered Entities:

1. Health Plans.
  - Including ERISA plans.
2. Health Care Clearinghouses.
  - Including most PBMs.
3. Health Care Providers who elect to conduct administrative transactions electronically.
  - Including all providers > 10 FTE who bill Medicare.
  - Includes pharmacies (both local and mail order).

## ❖ Applies indirectly to Business Associates:

- ✓ Agent who handles Protected Health Information (PHI) on behalf of a Covered Entity.

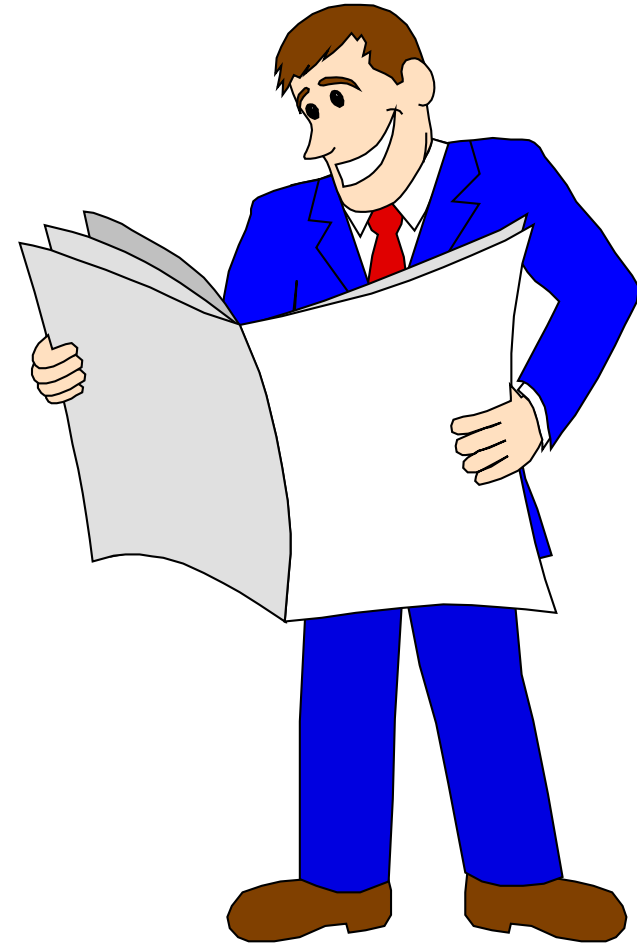
# HIPAA Standards Philosophy

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- ❖ To save money:
  - ✓ every payer must conduct standard transactions.
  - ✓ no difference based on where transaction is sent.
- ❖ Standards must be
  - ✓ industry consensus based (whenever possible).
  - ✓ national, scalable, flexible, and technology neutral.
- ❖ Implementation costs must be less than savings.
  - ✓ Savings may depend on integrated implementation of requirements; compliance effort alone may not be enough.
- ❖ Continuous process of rule refinement:
  - ✓ Annual update maximum (for each standard) to save on maintenance and transitions.

# HIPAA Timeline

- ✓ Transactions Final Rule - 8/17/00
  - Compliance plan by 10/16/02
  - Modifications final rule expected 12/27/02
  - Testing by 4/16/03
  - Compliance by 10/16/03
- ✓ Privacy Final Rule - 12/28/00
  - Modifications Final Rule 8/14/02
  - Compliance by 4/14/03
- ✓ Employer ID NPRM - 6/16/98
  - Final Rule - 5/31/02
  - Compliance by 7/30/04
- ✓ National Provider ID NPRM - 5/7/98
- ✓ Security NPRM - 8/12/98



# New Final Rules and NPRMs

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- ❖ Expected by Q1 2003 (some as early as 12/27/02):
  - ✓ Security Final Rule
  - ✓ National Provider ID Final Rule
  - ✓ Health Plan ID NPRM
  - ✓ Claim Attachment NPRM
  
- ❖ More standards to come in future:
  - ✓ First Report of Injury
  - ✓ Electronic Prescriptions
  - ✓ Patient Medical Record Information (PMRI)
  - ✓ Public Health Reporting

# 5 Principles of Fair Info Practices

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## ❖ Openness [Notice]

- ✓ Existence and purpose of record-keeping systems must be publicly known.

## ❖ Individual Participation [Access]

- ✓ Individual right to see records and assure quality of information.
  - accurate, complete, and timely.

## ❖ Security [Safeguards]

- ✓ Reasonable safeguards for confidentiality, integrity, and availability of information.

## ❖ Accountability [Enforcement]

- ✓ Violations result in reasonable penalties and mitigation.

## ❖ Limits on Collection, Use, and Disclosure [Choice]

- ✓ Collected only with knowledge and permission of subject.
- ✓ Used only in ways relevant to the purpose for which the data was collected.
- ✓ Disclosed only with permission or overriding legal authority.

# Privacy Scope: What is Covered?

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- ❖ Protected health information (PHI) is:
  - ✓ Individually identifiable health information,
  - ✓ Transmitted or maintained in any form or medium,
  - ✓ Held by covered entities or their business associates.
  
- ❖ De-identified information is not covered.
  - ✓ Specific rules determine de-identification.



# Individual's Rights

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## ❖ Individuals have the right to:

- ✓ A written notice of information practices from health plans and providers.
- ✓ Inspect and obtain a copy of their Designated Record Set (DRS).
- ✓ Obtain an accounting of disclosures.
- ✓ Amend their records.
- ✓ Request restrictions on uses and disclosures.
- ✓ Accommodation of reasonable communication requests.
- ✓ Complain to the covered entity and to HHS.

# Key Points

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- ❖ Covered entities can provide greater protections if they want.
- ❖ Required disclosures are limited to:
  - ✓ Disclosures to the individual who is the subject of information.
  - ✓ Disclosures to OCR to determine compliance.
- ❖ All other uses and disclosures in the Rule are permissive.

# Uses and Disclosures

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- ❖ Must be limited to what is permitted under 4 mechanisms in the Rule:
  - ✓ Treatment, payment, and health care operations (TPO).
  - ✓ Uses and disclosures involving the individual's care or directory assistance,
    - Requiring an opportunity to agree or object.
  - ✓ For specific public policy exceptions.
  - ✓ All others as specifically authorized by individual.
- ❖ Requirements vary based on type of use or disclosure.

# Health Care Operations examples

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- ✓ outcomes evaluation and development of clinical guidelines, provided that the obtaining of generalizable knowledge is not the primary purpose of any studies.
- ✓ population-based activities relating to:
  - improving health or reducing health care costs,
  - protocol development,
  - case management and care coordination,
  - contacting of health care providers and patients with information about treatment alternatives.
- ✓ evaluating performance of providers and plans.
- ✓ training programs.
- ✓ accreditation, certification, licensing, or credentialing.

# Policy Exceptions

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❖ Covered entities may use or disclose PHI without a consent or authorization only if the use or disclosure comes within one of the listed exceptions & certain conditions are met;

- ✓ As required by law.
  - ✓ For public health.
  - ✓ For law enforcement.
  - ✓ Coroners, medical examiners, funeral directors.
  - ✓ ...
- Health care oversight.  
For research.  
Organ transplants.

# Using PHI for Research Purposes

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- ❖ 6+ ways PHI can be used for research:
  1. De-identified PHI
  2. Limited Data Set with Data Use Agreement
  3. PHI with IRB/Privacy Board waiver
  4. PHI for research protocol preparation
  5. PHI of deceased
  6. PHI with authorization of subject
- ❖ plus, Healthcare Operations, Public Health, and as otherwise required by law (registry, reportable).

# How does HIPAA affect research?

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- ✓ New burdens for IRBs.
- ✓ Voluntary registries must now get patient authorization.
- ✓ Liability fears may dissuade CEs from sharing data with researchers.
- ✓ New forms for research subjects.
- ✓ Health Plans and Providers must track and account for research disclosures made without authorizations.

# Marketing under 8/14/02 Final Rule

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- ❖ Marketing may not be done without specific authorization of the individual ...
- ❖ Marketing definition INCLUDES:
  - ✓ communications about a product or service that encourage recipients to purchase or use the product or service.
  - ✓ arrangements whereby the CE discloses PHI to the another entity, in exchange for direct or indirect remuneration, for the other entity or its affiliate to make a communication about its own product or service.
- ❖ BUT ...
- ❖ Individual ability to opt-out removed.
- ❖ AND ...



# Marketing Exclusions

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❖ Marketing definition EXCLUDES communications by CE:

(i) To describe a health-related product or service, including:

- ✓ entities participating in a health care provider network or health plan network;
- ✓ replacement of, or enhancements to, a health plan; and
- ✓ health-related products or services available only to a health plan enrollee that add value to, but are not part of, a plan of benefits.

(ii) For treatment of the individual; or

(iii) For case management or care coordination for the individual, or to direct or recommend alternative treatments, therapies, health care providers, or settings of care to the individual.

# Expected Security Final Rule

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- ❖ Definitions and applicability harmonized with privacy.
- ❖ Requirements clarified and redundancies removed.
- ❖ Same philosophy as NPRM.
  - ✓ Organization specific risk analysis and documentation of decisions.
  - ✓ Only applies to electronically maintained and transmitted health information.
  - ✓ Continues to be technology neutral.
- ❖ No electronic signature standard.
- ❖ Rule expected 12/27/02.
  - ✓ Compliance expected in February 2005.

# Administrative Requirements

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- ❖ Apply to both privacy and security.
- ❖ Flexible & scalable (i.e., requires thought!).
- ❖ Covered entities required to:
  - ✓ Designate a responsible official (privacy/security).
  - ✓ Develop policies and procedures (P&P),
    - including on receiving complaints.
  - ✓ Train workforce on HIPAA & entity's P&P.
  - ✓ Develop a system of sanctions for employees who violate the entity's policies.
  - ✓ Meet documentation requirements.
    - you didn't do it if it's not documented.

# Enforcement Philosophy

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- ❖ Enforcement by investigating complaints.
  - ✓ No HIPAA police force -- OCR not OIG for privacy.
- ❖ Fines by HHS are unlikely (and small).
  - ✓ Required by HIPAA to help people comply!
- ❖ Fines and jail time possible from DOJ.
  - ✓ Where intent can be proven (difficult to do).
- ❖ BUT, real risk comes from
  - ✓ Civil liability from private lawsuits.
- ❖ Dictates Risk Management Approach

# Other Privacy Drivers

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- ❖ E.U Data Directive
- ❖ E.U – U.S. Safe Harbor
- ❖ New federal privacy law being proposed
- ❖ State Privacy Laws (new state laws)
- ❖ Consumer Protection Law (State)
- ❖ Federal Trade Commission (Eli Lilly).
- ❖ Internet Privacy (e.g., COPPA)
- ❖ Reputation Assurance
- ❖ Business Disruption prevention

# Pharma Privacy – 6 Areas of Impact

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- ❖ Drug Discovery
- ❖ Research
- ❖ Marketing
- ❖ Sales
- ❖ HR
- ❖ Customer Support/Service

# Drug Discovery

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## ❖ Genetic Studies

- ✓ Taking genetic samples and using related health information requires research IRB approval and individual authorization.

## ❖ Tissue Samples

- ✓ Not PHI per se, but usually accompanied by PHI.
- ✓ May become PHI in future, since genetic information in sample could be used to identify an individual.

# Research

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- ❖ Clinical Trails – phases 1 thru 4
  - ✓ New language required in patient authorizations
- ❖ Use of CROs
  - ✓ Identifiable information on patients may not be disclosed to pharmaceutical firm without specific authorization
- ❖ Pharmacovigilance
  - ✓ Adverse event reporting allowed under public health/FDA
- ❖ Patient Registries
  - ✓ Authorization required unless under public health law
  - ✓ Special case: expiration date = “None”
- ❖ Financial interests
  - ✓ Personal financial info on investigators



# Marketing

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## ❖ Data Warehouses

- ✓ Multiple sources of data; under authorizations?

## ❖ Web Sites

- ✓ Privacy statements must be adhered to (FTC)

## ❖ Direct Mail

- ✓ Covered entity must obtain an authorization for any use or disclosure of protected health information for marketing

## ❖ Patient Support Programs

- ✓ Patient authorization required if covered entity

## ❖ Disease Management or Wellness Programs

- ✓ Treatment by provider, operations by plan, else BA

## ❖ Drug Compliance; Preceptorships

- ✓ Require patient authorization

# Sales

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## ❖ Detail Reps – calling on physicians

- ✓ Physicians may be using HIPAA privacy to ward off calls
- ✓ Not excluded by HIPAA, but may require education

## ❖ Patient Care Coordinators

- ✓ Clinicians looking at records may fall under treatment

## ❖ Sales Info (NDC or IMS)

- ✓ Data available may change to meet new definition of de-identified

## ❖ Switch Programs

- ✓ Allowed under HIPAA rules but not advisable without individual permission (CVS/Giant public reaction)

# Human Resources

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## ❖ Health Benefits

- ✓ ERISA Health Benefit Plan for employees is covered

## ❖ Clinics

- ✓ Not usually covered unless conducting electronic transactions

## ❖ EAPs

- ✓ Not usually covered unless providers of 'health care'

## ❖ Flexible Spending Accounts

- ✓ May be covered as Health Plan

## ❖ Background Checks prerequisite to employment

- ✓ Employment requirements for health information require HIPAA compliant individual authorization

# Customer Services/Support

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## ❖ Reimbursement Programs

- ✓ Not addressed directly in HIPAA rules, but most likely will require patient authorizations.

## ❖ Indigent Care

- ✓ May require HIPAA authorization.

## ❖ Adverse Event Reporting

- ✓ Permitted without authorization (but must be accounted for)
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## ❖ Bottom Line Recommendation:

- ✓ Each activity must be looked at closely in terms of what is done with what and whom, not at what it is called.
- ✓ Evaluate on basis of fair information principles first, then rules and regulations.

# Questions?

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<http://www.pwchealth.com/hipaa.html>

<http://aspe.hhs.gov/admnsimp>

<http://www.hhs.gov/ocr/hipaa>

[www.cms.hhs.gov/hipaa/](http://www.cms.hhs.gov/hipaa/)

[ncvhs.hhs.gov](http://ncvhs.hhs.gov)

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