Ninth Annual Pharmaceutical Regulatory and Compliance Congress Washington DC October 28, 2008

Track VI Interactive Case Studies

Sue Egan
Vice President Compliance, International Sales and Marketing
Organisation, AstraZeneca PLC, London, UK

Michael Shaw Global Head, Ethics and Compliance, Novartis Oncology, Florham Park, NJ

Doreen F. Shulman
Vice President, Chief Compliance and Ethics Officer, BristolMyers Squibb

Keith M. Korenchuk
Covington & Burling LLP, Washington, DC

Morning Track VI: Interactive International Case Studies

Topics

- 1. Distribution Channel Challenges;
- 2. Third Party Oversight (Including Use of HCPs as Third Parties, and Anti-bribery and Anti-corruption Considerations);
 - 3. Organization of International Congresses and Conferences for HCP Attendance; and
 - 4. Management of Allegations and Investigations

Interactive International Case Studies: Key Questions

What action would you take?

Other discussion Items:
What are the compliance program elements implicated by this scenario?
What would you look for in evaluating the compliance framework?

Afternoon Track V: Interactive Domestic Case Studies

Topics

- 1. Speaker Management Issues
 - 2. In-Office Interactions
- 3. Conflicts of Interest with Customers
 - 4. Firewall Issues Related to Marketing/Medical Vendors
- 5. PhRMA Code Issues Pre- and Post-implementation. and Investigations

Interactive Domestic Case Studies: Key Questions

What action would you take?

Other discussion Items:
What are the compliance program elements implicated by this scenario?
What would you look for in evaluating the compliance framework?