



## What Pharmaceutical Companies Should Do About Drug Safety Governance: A Legal Perspective

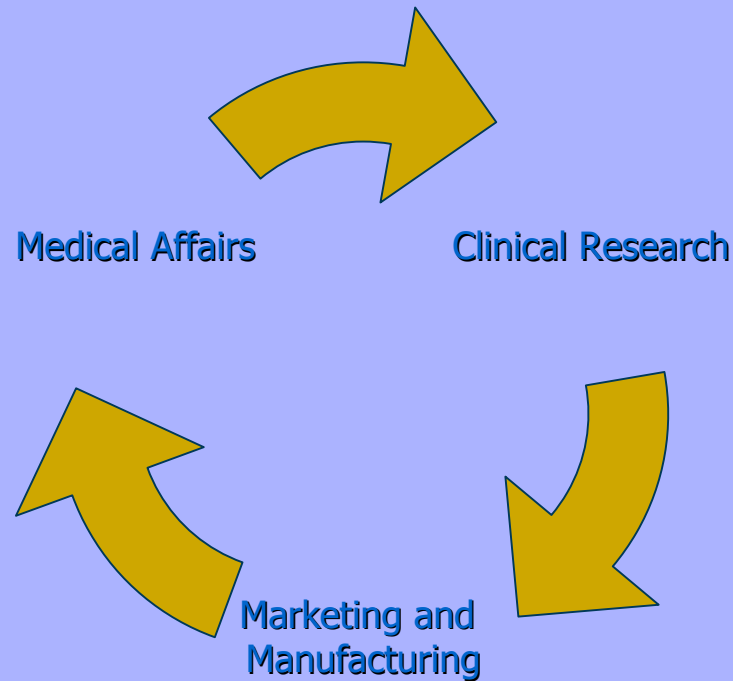
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# What Pharmaceutical Companies Should Do About Drug Safety Governance

- I. Understand All Potential Exposure As Interrelated
- II. View Marketing, Medical Affairs, and Quality Operations/Exposure From An Integrated Perspective
- III. Adopt a Meaningful Approach -- Globally -- to Policies, Training and Audits

# View Operations / Exposure from an Integrated Perspective



## Legal Overlay

*Safety Implications: FFDCA, Fraud and Abuse, Product, Consumer Fraud  
Kickback/FCA Issues  
Securities/ Sarbanes Umbrella Concerns  
EU/Japan Regulatory Conflicts*

# Revise Policies to Address the New Integrated Reality



- Ensure That Existing Policies are Brought Together
  - Companies Often Do Not Know That There Are Overarching Or Global Policies That Conflict or Are Outdated
  - Ensure That Different Product Groups Read From The Same Bible
- Start With an Integrated Outline Instead of Trying First To Harmonize Existing Policies
- Document Training and Do it Often

# Make Risk Assessment Part of Every Function

- Train On Consequences Up, Down and Across the Line
  - e.g., GMP can mean safety/criminal/FCA
- Take a Principled Company Position on Gray Area Issues -- *e.g.* Medical Affairs Line Drawing
  - Medical Liaisons
  - Clinical Research Grants
- Establish Strong Rules on Document/Email Communications

# Audit Compliance



- Establish Audit Master Plan on Global Basis with Meaningful Test Area
- Include Co-Marketing or Licensing Partners
- Ensure Careful Review of Draft Audit Reports to Ensure That They Remain Factual and Within The Competence of the Auditor

- Key to Government Investigations
- Isolate Conduct and Can Reduce Vulnerability Of Otherwise Compliant Senior Officer
- Provides Opportunity in Some Cases to Have Privilege Protection