



# Ensuring Accountable Care through a Patient-Focused Primary Care Foundation

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## Disclaimers

- Full – time employment MissionPoint Health Partner
- No financial disclaimers

“It is not necessary to change. Survival is not mandatory.”

*W. Edward Deming*

“A mind stretched by new ideas, never returns to its original shape.”

*Oliver Wendell Holmes, Jr.*

“Change always comes bearing gifts....”

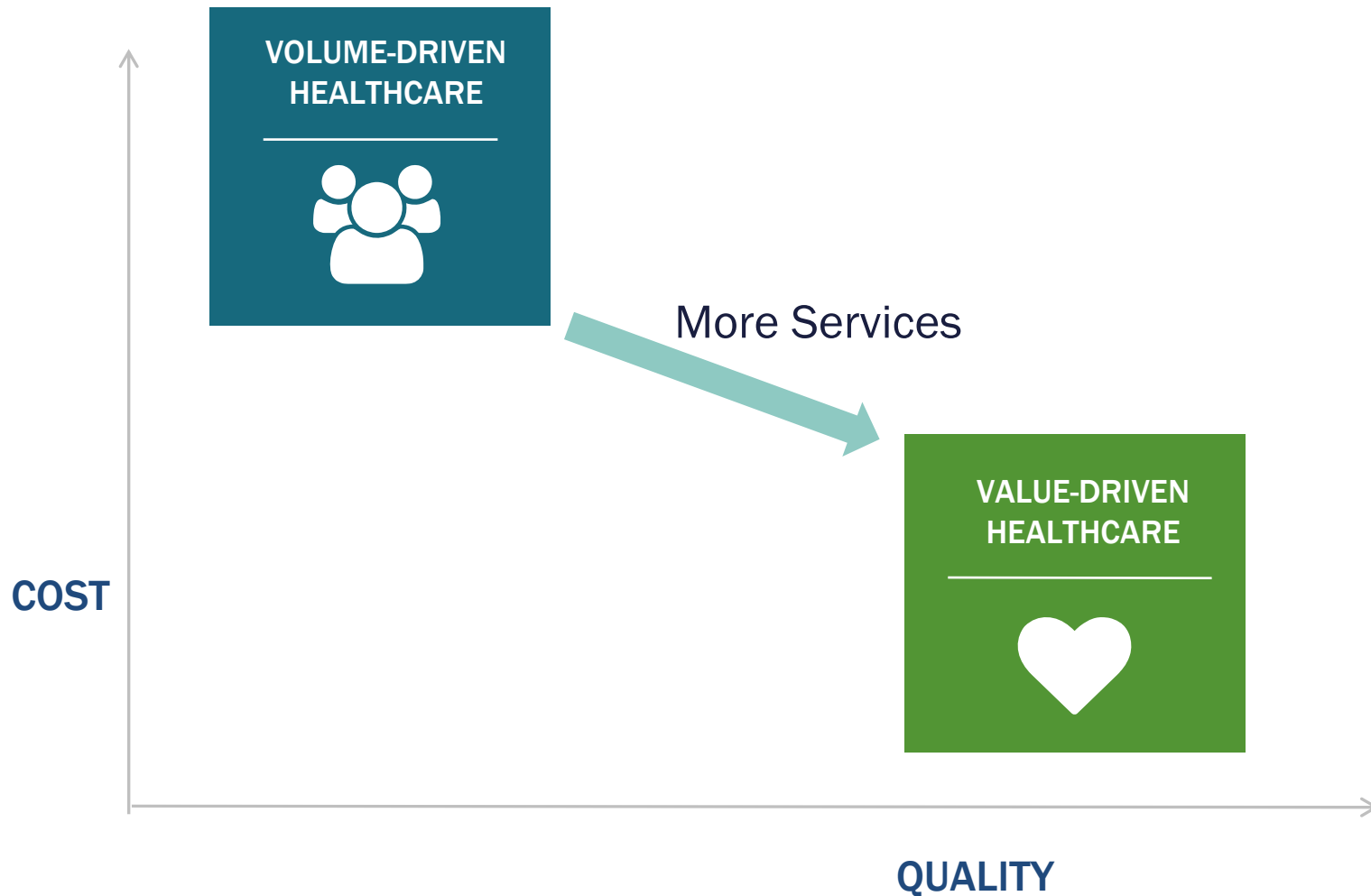
*Price Pritchett*

- Understanding accountability i.e. delivering value
- Conceptual Changes
- Role definition
- Providing for needs
- Analytics and metrics

# The Value Equation

$$\begin{array}{c} \text{V} \\ \text{(VALUE)} \end{array} = \frac{\begin{array}{c} \text{Q} \\ \text{(QUALITY)} \end{array} + \begin{array}{c} \text{S} \\ \text{(SERVICE)} \end{array}}{\begin{array}{c} \$ \\ \text{(COST)} \end{array}}$$

# The Value Equation



## Moving from Fee-for-Service to Value/Quality-Based Reimbursement System

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- Rewards providers and hospitals for improving quality care
- Lowers demand for inpatient hospital services, higher demand for outpatient services
- Improves patient experience / engagement
- Creates competition on outcomes and total value

- Sustainable Growth Rate Payments tied to value
- HHS - set of goal of tying 50 percent of "traditional, or fee-for-service Medicare payments to quality or value through alternative payment models, such as Accountable Care Organizations (ACOs) or bundled payment arrangements by the end of 2016"
- Health Care Transformation Task Force - industry consortium commit to having 75 percent of our respective businesses operating under value-based payment arrangements by 2020

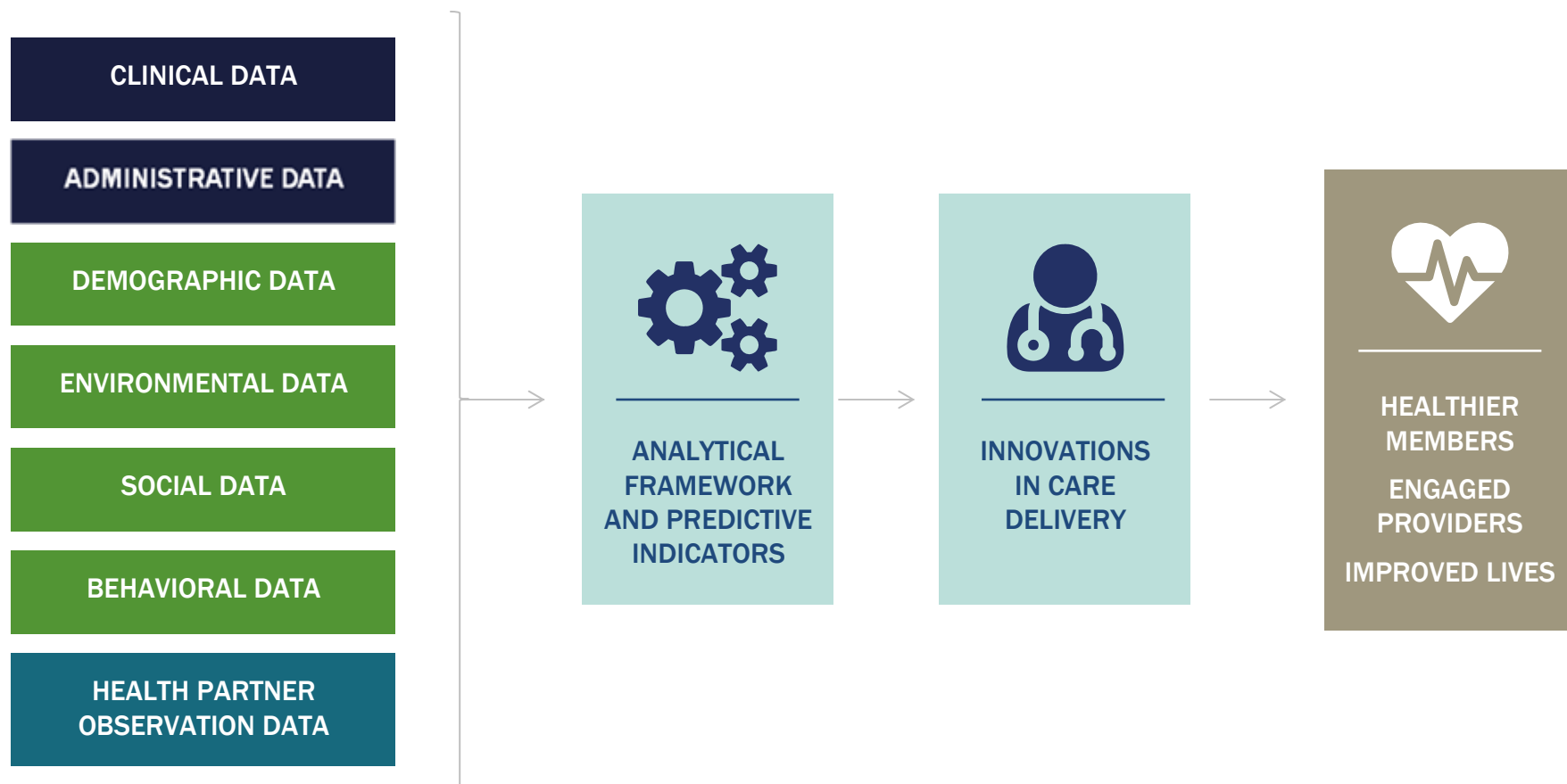


- Life vs Non-death
- Person vs Patient
- Health Status vs. Health Care
- Patient Activation and Engagement vs. Experience
- Nonclinical vs. Clinical Determinants of Health

- Shift from Diagnosis and treatment to activation and engagement
- Team oversight
- Innovating on overall needs – subject matter expert

- Potential to improve reimbursement
- Increased patient volume
- Improved peer-to-peer collaboration
- Shared savings payments
- Enhanced community impact
- Leadership opportunities
- Data visibility across care continuum
- Access to care coordination infrastructure

## Using Big Data and Unstructured Data to Develop New Predictive Model



# MissionPoint's Four Aims

IMPROVE THE  
HEALTH OF  
COMMUNITIES



REDUCE  
HEALTH CARE  
COSTS



IMPROVE THE  
PATIENT  
EXPERIENCE



ENRICH  
LIVES OF  
CAREGIVERS



## Market Growth Strategy

- Market Engagement



## Physician Alignment Strategy

- Network Engagement



## Clinical Improvement Strategy

- Clinical Engagement



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