



DELAWARE VALLEY ACO
an accountable care organization



Perspectives From An ACO CEO

Katherine A. Schneider MD, Mphil, FAAFP



The Most Important Point



DVACO is NOT in Delaware!



DVACO as a “Super-CIN” or “Super-ACO”

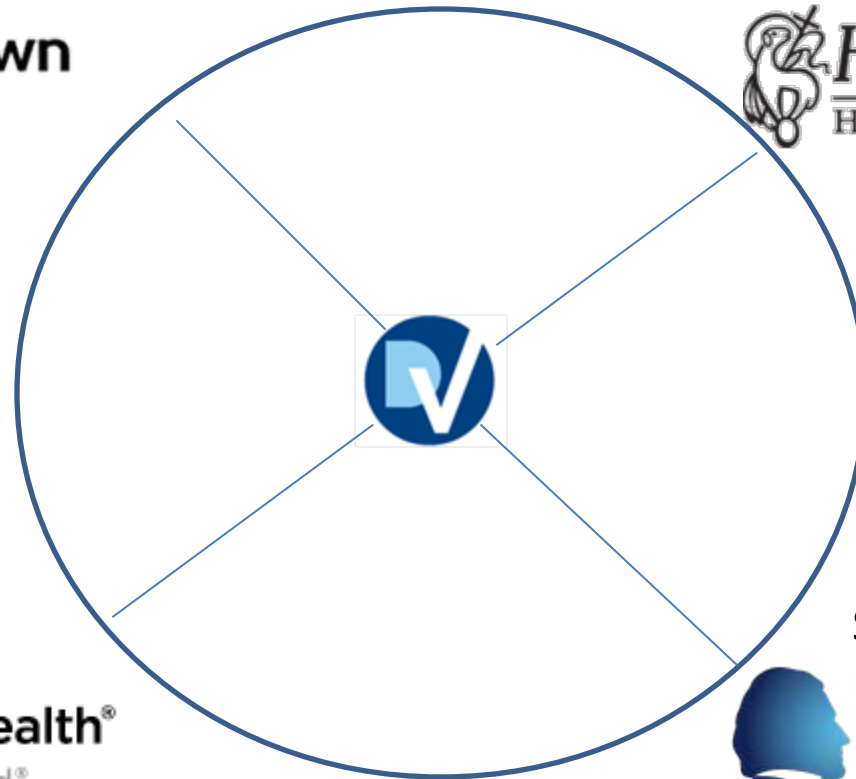
*** Standardization is Critical! ***



DHP PCPs



IWA PCPs



MLHC + Selected Independent PCPs



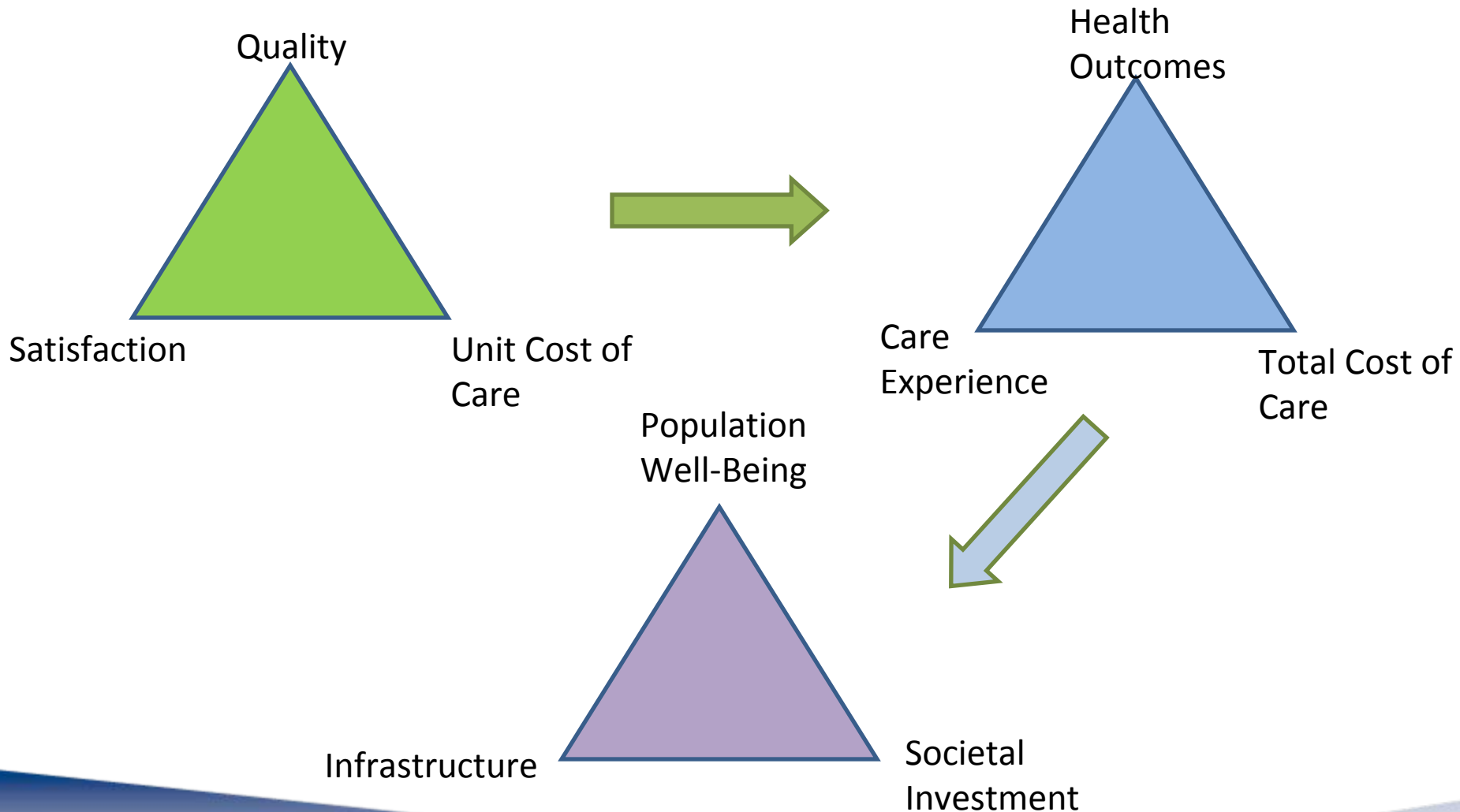
Selected JeffCare
PCPs (Including JUP)



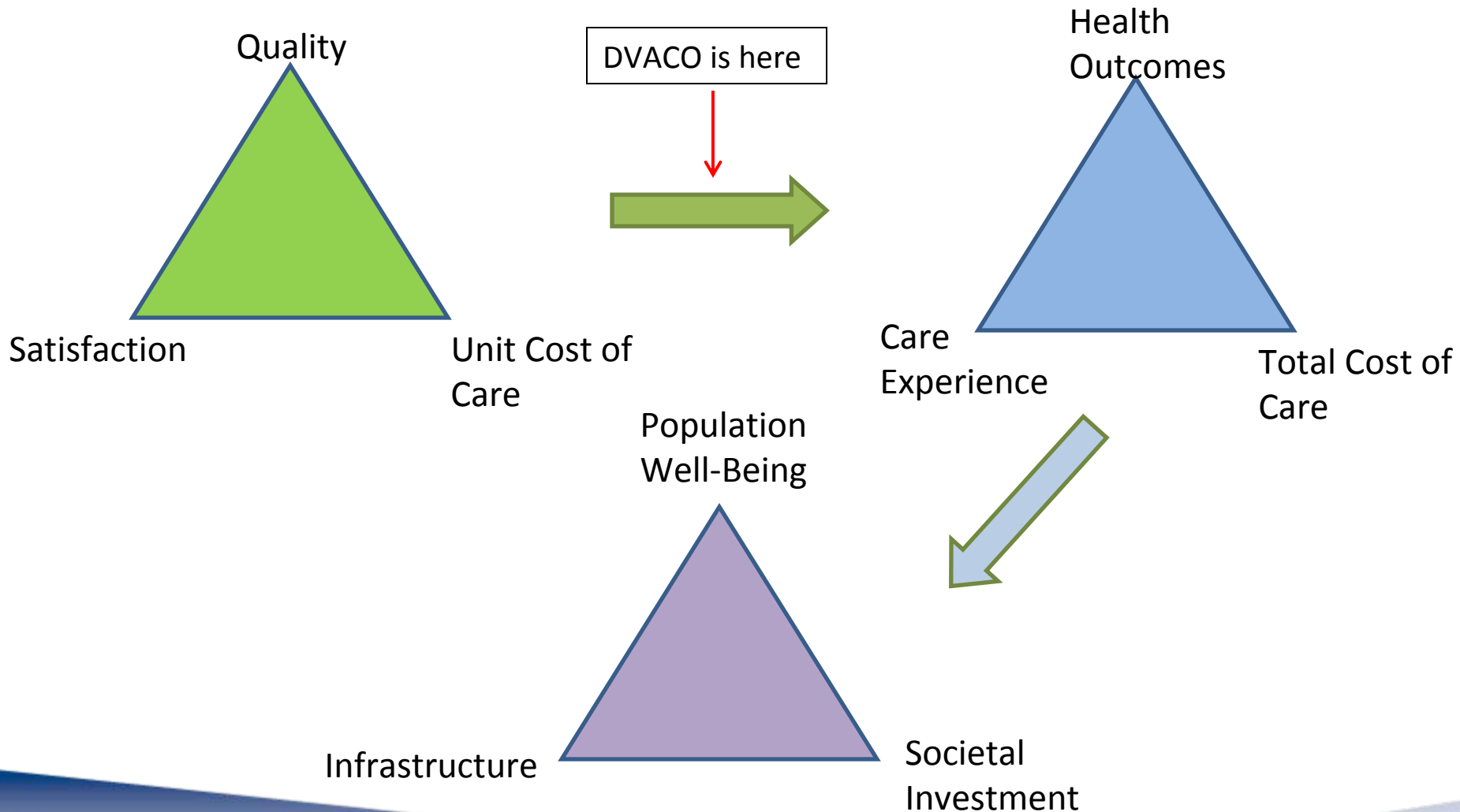
No sand here!



Part 1: A is for Accountable



A is for Accountable



Metrics

Provider-centric

- Care gaps
- Readmissions
- Visits/Episodes/Bundles

Population-centric

- Morbidity
- Avoidable Hospitalizations (PQI)
- “The Big Bundle”

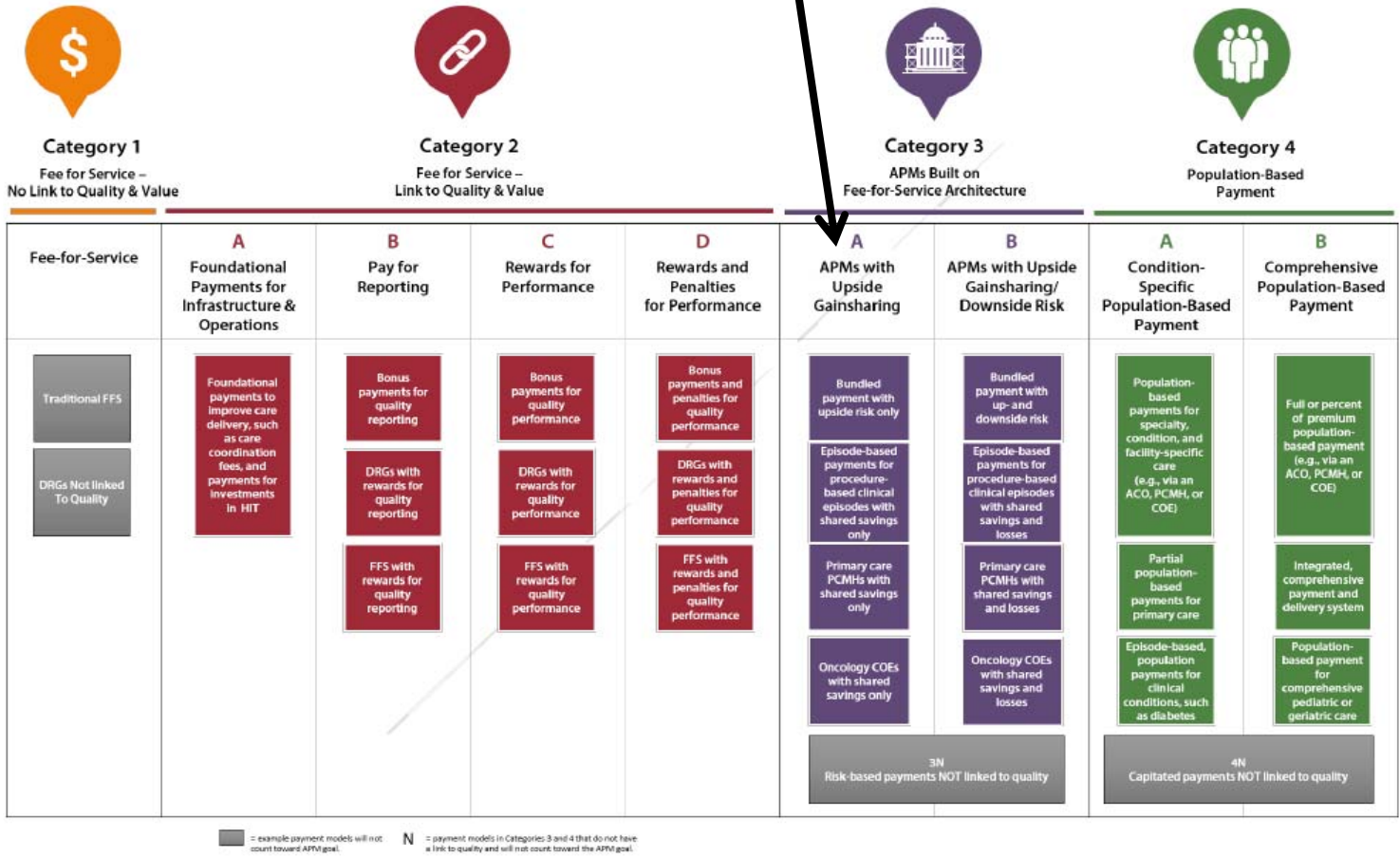


Overutilization and waste reduction – reframe as safety and patient centeredness



Figure 4. APM Framework

DVACO is here



For Public Release



Risk comes in many forms



How I think about risk

- Operational Risk
- Investment Risk
- Business Risk (market forces)

- “Pricing” risk – our network vs. everything else
- “Insurance” risk – including “my patients are sicker”
- “Performance” risk



Part 2: C is for Care

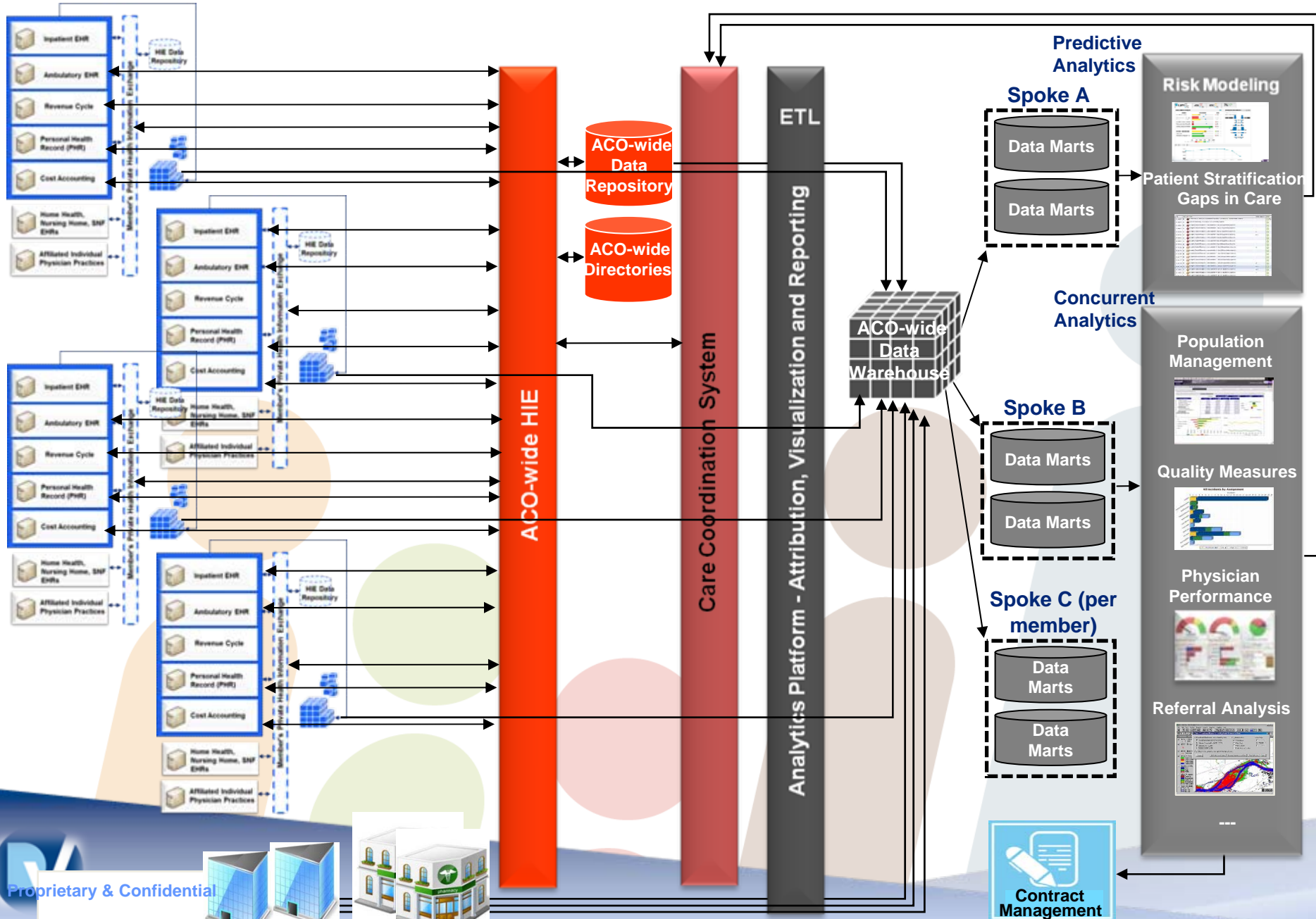
- It's about the C!
- Incentives alone are insufficient to drive change
- Incrementalism versus transformation versus disruption
- Provider-centric variation versus patient-centric variation



Where does technology fit in?



Members' fragmented IT environments complicate the FFV IT architecture

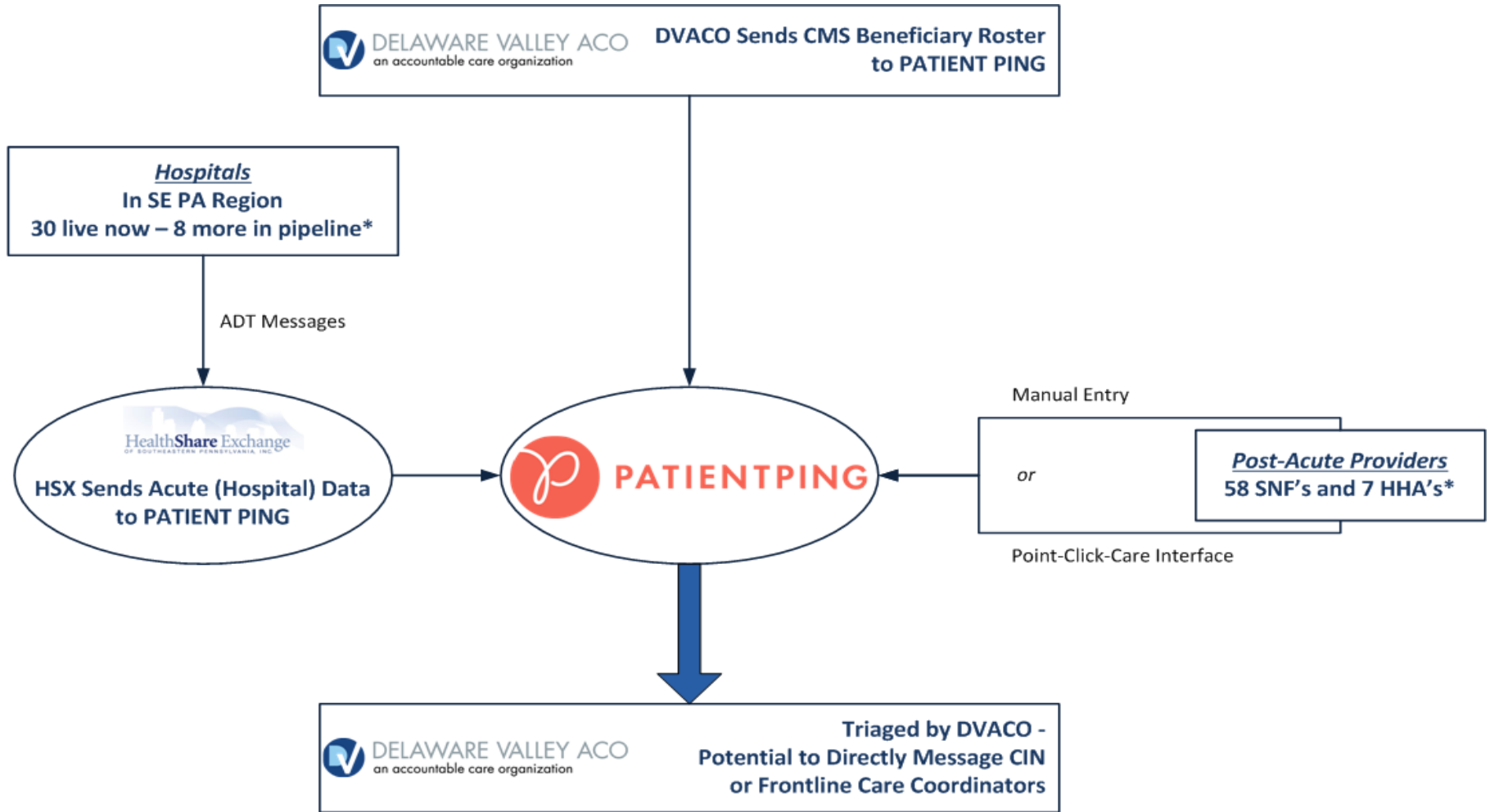


Population Health IT

- DVACO lives in a complex rapidly evolving IT ecosystem
- Not the quick fix for interoperability mess
- Underlying systems/workflows must be configured to support fee for value (from fee for service)
- Take “speed to value” approach
- Small data (boring) >> big data (cool)
- Analytics (risk stratification, risk adjusted cost, care gaps) and care coordination workflow
- Patient Engagement is not an App



ADT Data Flow to the DVACO



* As of January 5, 2016



Engagement – what is it?



A Patient Centric View of Health Engagement

Public Health

Health System

Family Physician

Employer

Community

Wellness Vendor

Family

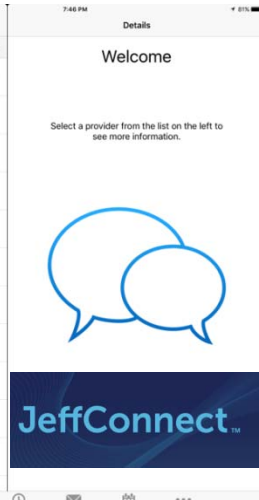
Insurer/TPA

Other

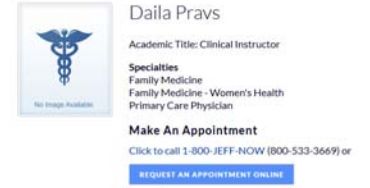


There's an app for that...

Health Systems



Physician Profile



Office Locations
PHILADELPHIA
Jefferson at Washington Square
700 Walnut Street, 2nd Floor
Philadelphia, PA 19107
Phone: (215) 955-1730
View on Google Maps

Family Physician

Quick Schedule

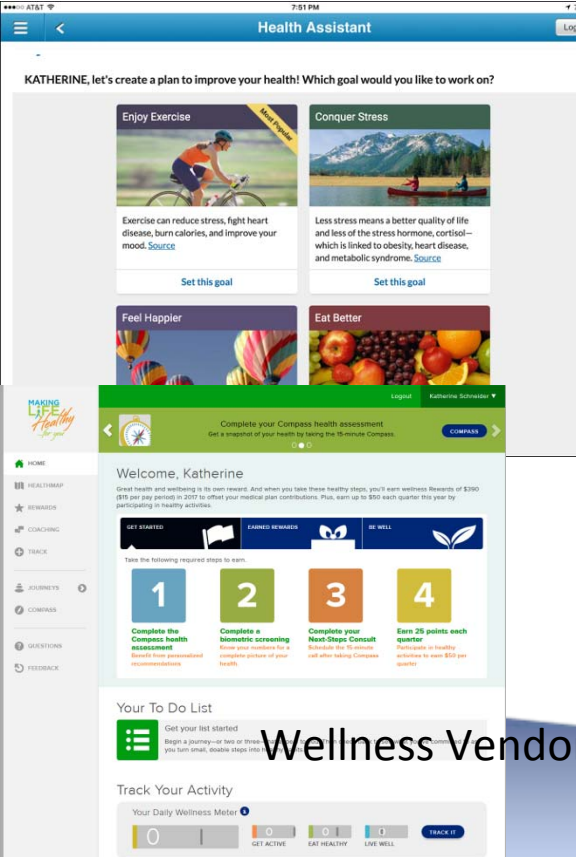
Daila M. Pravs, MD

Day	Time
Tue (10-13)	
Wed (10-14)	
Thu (10-15)	
Fri (10-16)	12:00 am
Sat (10-17)	
Sun (10-18)	
Mon (10-19)	

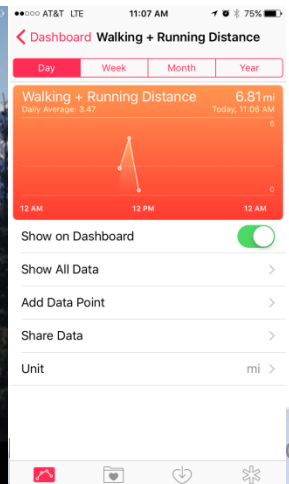
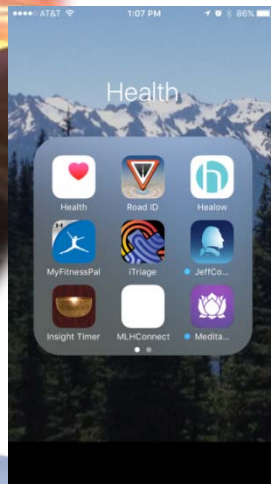
Powered by healthpoint

Community Family

Insurer/TPA



Wellness Vendor



Other

Confidential
2015

Disengagement!



Me and my husband when we received our “care gap reminder” snail mail from prior insurer



Community



Part 3: O is for Organization

- It's about the C!
- ACO as a side project will not succeed
- The who/where is less important than the how/what/why
- Sustainable change in population health will be difficult to do within any single silo
- Health Delivery + Public Health (again!)
- Business model to support mission





Thank you for improving
the health of the
communities you serve

schneiderk@dvaco.org



@DV_ACO

