

Personalized Healthcare in a Learning Healthcare System

Eleventh Population Health and Care
Coordination Colloquium

Philadelphia, PA

March 15, 2011

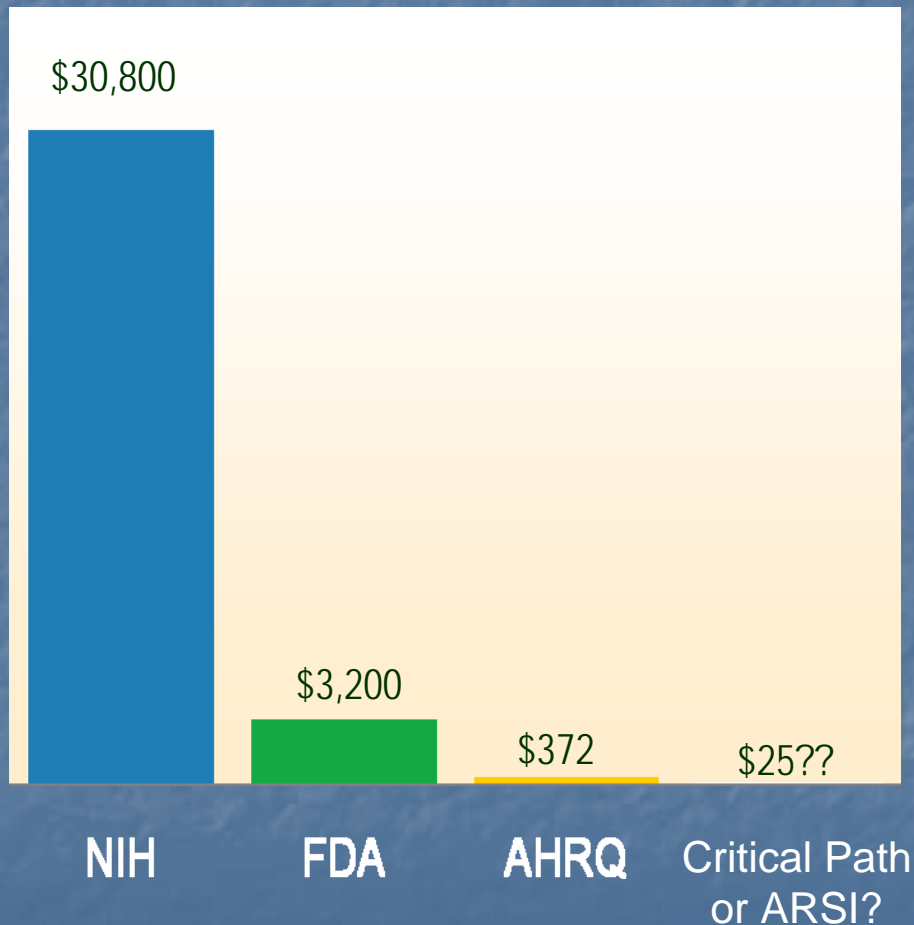
The Underlying Cause of Change

- Healthcare expense grow-in now pervasive
 - Affecting all stakeholders; patients, employers, private payers, states, and the federal government.
- The quality of care being delivered today is increasingly recognized as suboptimal
 - recommended care not implemented effectively and misaligned incentives not serving the patient.

The current situation is not sustainable, and no single part of healthcare, any single industry, any one company or agency can do it alone.

...and With Minimal Resources to Fund Change

FY 2010 Budgets (in millions)

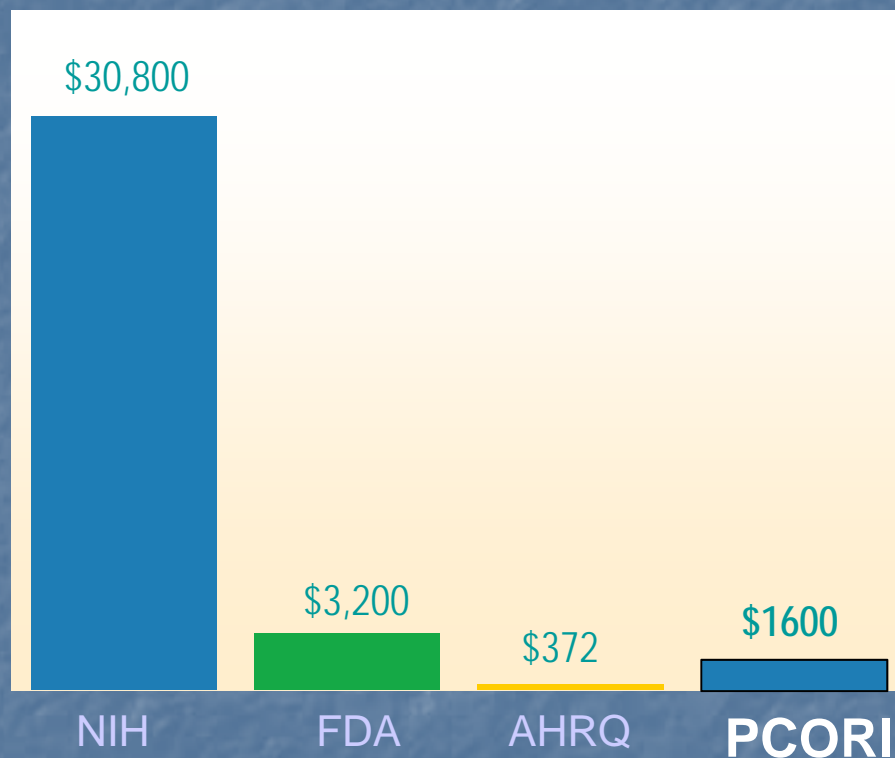


"Starkly put, for every dollar Congress allocates to develop breakthrough treatments, it allocates one penny to ensure that Americans actually receive them."

Dr. Steven
Woolf, The Washington Post
January 8, 2006

...and a New Kid on the Block

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Patient-centric Outcomes Research Institute

Elicits a re-evaluation of the basic value proposition...

Value in health care is often expressed as the increment in clinical benefit achieved (health and/or quality of life improvement), for those receiving a particular service or set of services, in conjunction with the investment required.

...and generates a new refrain in
healthcare

Pay for What Works

Eliciting a new series of questions

What works?

...What works best?

...for whom?

...under what circumstances?

...in a cost effective way?

That can be interpreted as

- What works – efficacy and safety
- ...What works best – comparative clinical effectiveness
- ...for whom – personalized healthcare
- ...under what circumstances – real world effectiveness
- ...in a cost effective way – coverage and reimbursement

For Healthcare Sectors

e.g. Product Developers

- New thinking is required
 - The old hurdles...
 - Efficacy
 - Safety
 - Production assurance
- ...are no longer sufficient

For Healthcare Sectors

e.g. Product Developers

- New thinking is required
 - Three new hurdles must be cleared as well...
 - Effectiveness
 - Coverage
 - Reimbursement
- ...looking beyond market approval toward greater embedment in clinical practice.

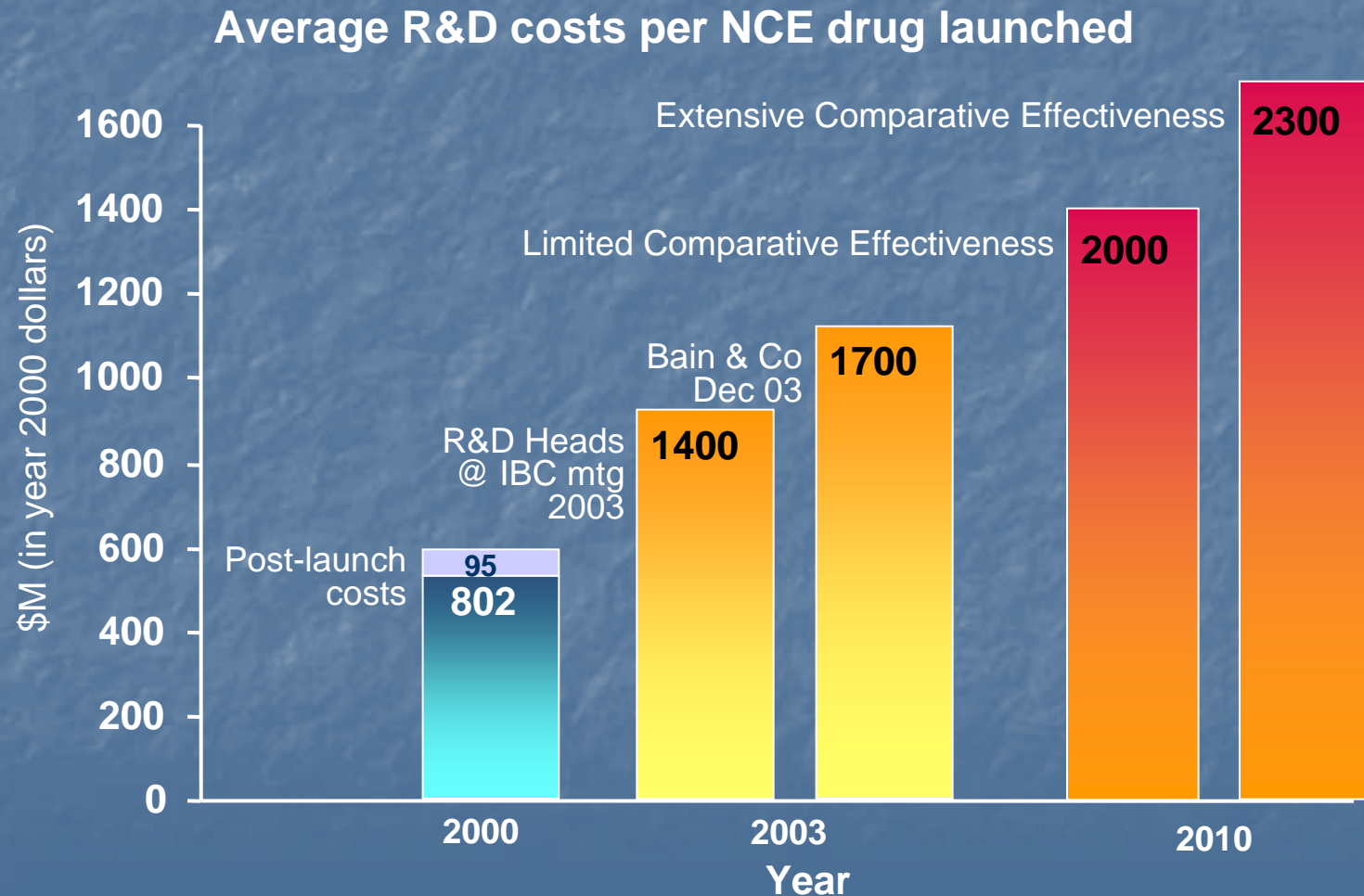
For Healthcare Sectors

e.g. Product Developers

- New thinking is required
 - Innovation itself is no longer sufficient, the value of innovation must be proven
 - In the clinic
 - With real patients
 - And real providers
 - In a cost effective way

The Problem

Unsustainable Cost of Innovation



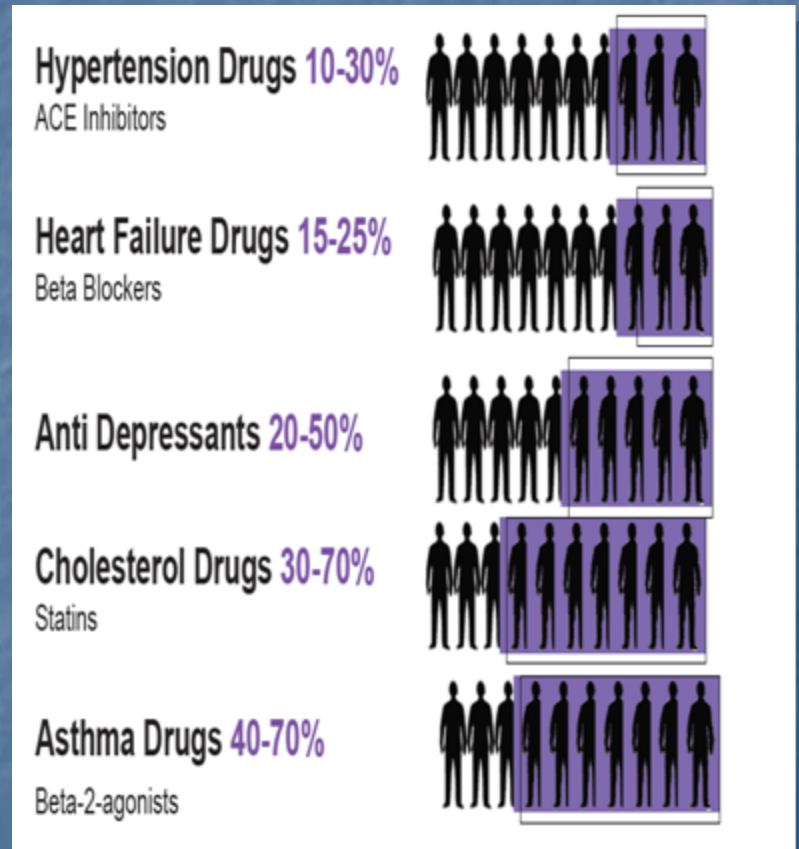
Plus:

Everybody responds to therapy differently

Who suffers when therapies don't work?

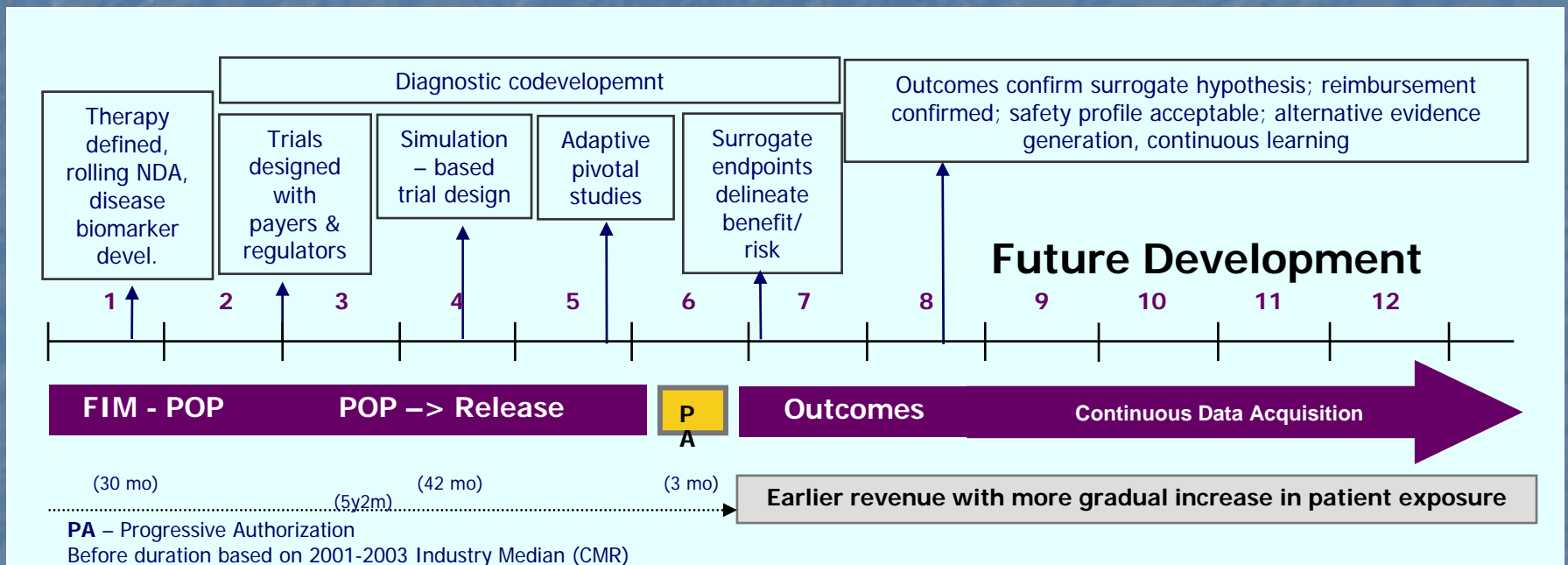
- Patients
- Physicians
- Payers

Percentage Non-responders



The Solution

New development paradigms

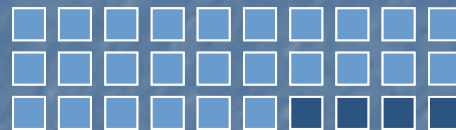


The Solution:

Access to the right therapy

Patient Population

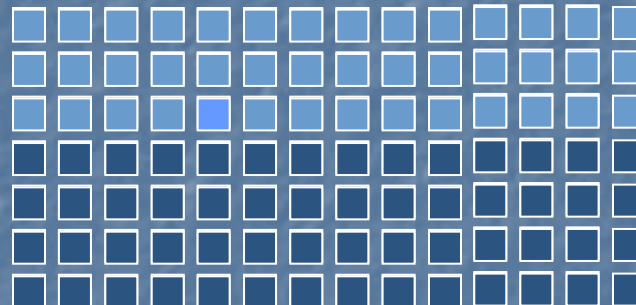
**Severe
Symptoms**



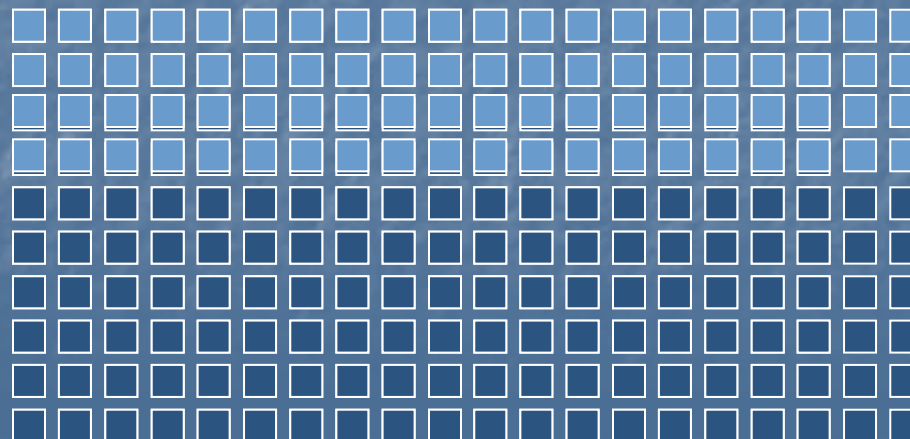
□ = Predicted Responders

■ = Predicted Low Efficacy
or Side Effects

**Moderate
Symptoms**



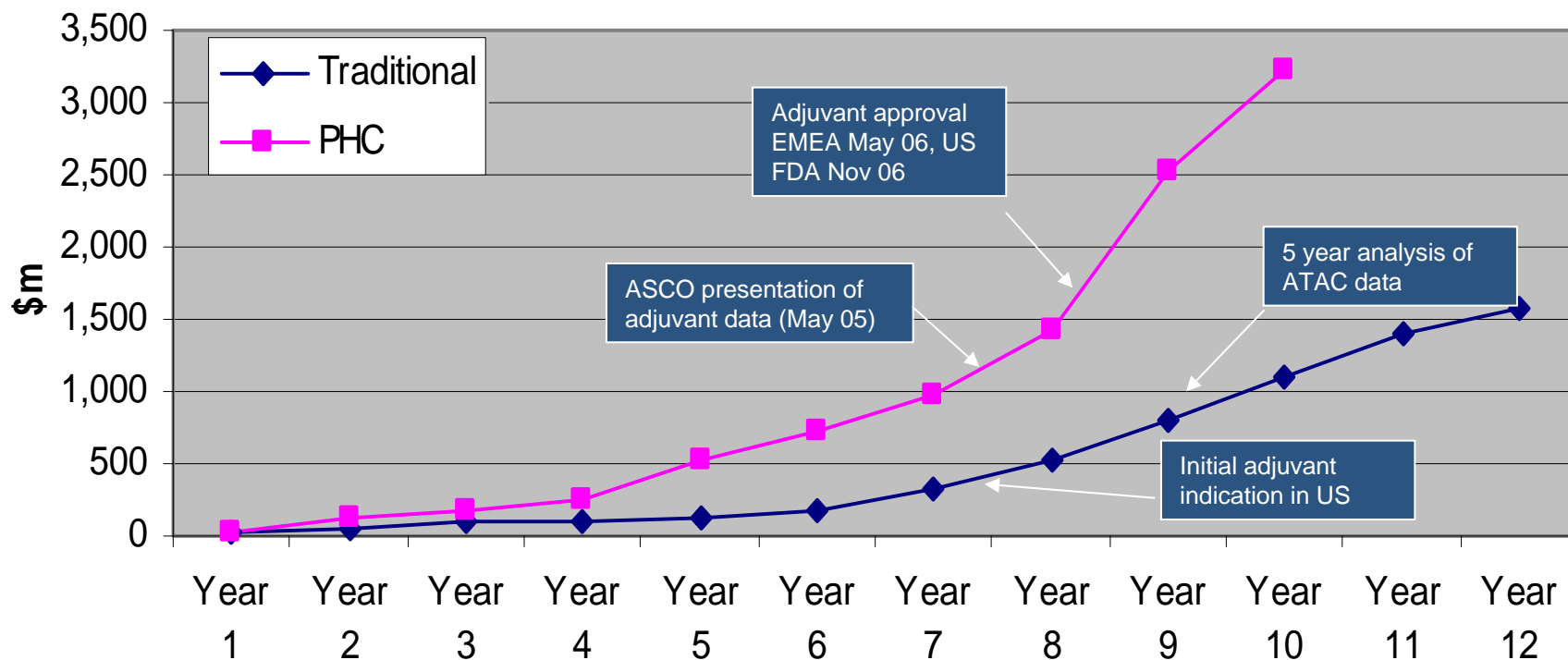
Mild Symptoms



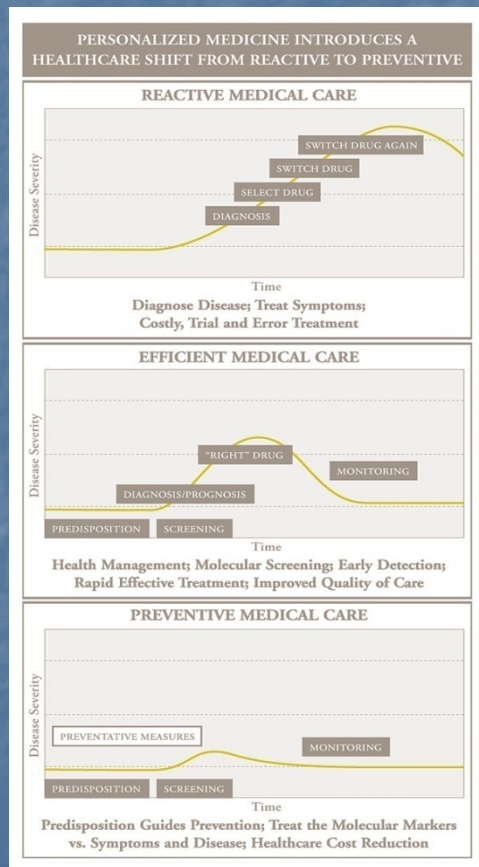
The Solution:

Quicker uptake of therapeutic value

Breast Cancer Therapies: Global Sales from Launch



The Solution: Towards Preventive Medicine



- Avoiding futile medicine
- Predictable therapeutic response
- Earlier intervention
- Delay onset and minimize severity

Two needs for evidence...

- Confirming real-world **comparative clinical effectiveness** must constitute a core element of clinical development plans,
 - developed not only in consultation with the FDA,
 - but with other entities, i.e.,
 - Center for Medicare Services (CMS),
 - Agency for Healthcare Research in Quality (AHRQ),
 - Health Technology Assessment (HTA) at private payers,
...and...
 - NICE comes to America (PCORI)

...and...

- Generating meaningful segmentation of patient populations, by whatever technology is appropriate (genomic, imaging, informatic), in order to increase the benefit of therapy

...Personalized Healthcare

...evolving the “P” for the future

P...ersonalized Healthcare →

P...rescriptive



P...recision



P...reventive



P...articipatory



P...erformance??

Is PHC only about genomics?

Case Study – Informatic PHC

Can a large and fully integrated Electronic Health Record System (EHR) be used to demonstrate the value of antidiabetic therapy, in terms of comparative benefit and risk, in an environment reflecting actual clinical use of the therapy?

THE CLEVELAND CLINIC



Ranked one of the top four hospitals in the nation by U.S. News & World Report 2004

Enter your information below, then click "Submit" for results			
Age(years)	40		
Gender / Race	Female	Caucasian	
Serum Creatinine	1		
Urine Albumin/Serum Creatinine Ratio	0-29.9		
History of Heart Disease	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Height(inches) / Weight(pounds)	Height	70	Weight 150
History of Stroke or TIA	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Atrial Fibrillation	<input type="radio"/> Yes <input checked="" type="radio"/> No		
History of Heart Failure	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Blood Pressure	Systolic	140	Diastolic 90
Lipid Levels	HDL	30	LDL 110
	Triglyceride	100	
Smoking Status	Never/Passive		
Is the patient currently on Insulin or will you prescribe it today?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
On ACE Inhibitors or ARB	ACE or ARB		
Elevated Liver Enzymes (ALT 3 x normal or T.Bili. 2 x normal)	<input type="radio"/> Yes <input checked="" type="radio"/> No		
History of Liver Disease?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
History of Hepatitis B or C?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
History of Renal Disease?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Left Ventricular Ejection Fraction	50	Hemoglobin A1c	8
When was diabetes diagnosed	Diagnosed prior to Today		
Is the patient currently on Plavix® or will you prescribe it today?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Is the patient currently on Aspirin or will you prescribe it today?	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Is the patient on a cholesterol med or will you prescribe one today?	<input checked="" type="radio"/> Yes <input type="radio"/> No		
If 'yes' to the above question, was patient on a cholesterol med at the time of the lipid panel that you entered?	<input checked="" type="radio"/> Yes <input type="radio"/> No		
Is the patient on Statins?	Statin + fibric acid or niacin		

Submit

OUTCOMES 6 year probabilities)	DRUG CLASS			
	Big	Meg	SFU	TZD
Mortality	0.018	0.083	0.058	0.042
Stroke	0.042	0.055	0.048	0.043
Coronary Artery Disease	0.059	0.036	0.068	0.073
Liver Injury	0.086	0.135	0.124	0.106
Heart Failure	0.023	0.034	0.033	0.027
Renal Insufficiency	0.064	0.132	0.097	0.082
Diabetic Nephropathy	0.623	0.530	0.605	0.721
BMI	25.6	26.8	25.4	27.6
Hemoglobin A1c(%)	8.0	8.1	7.9	7.8
HDL(mg/dl)	43.7	41.8	42.3	42.5
LDL(mg/dl)	96.3	94.8	96.0	95.3
Triglyceride(mg/dl)	115.8	113.2	117.7	105.5

Rack

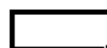
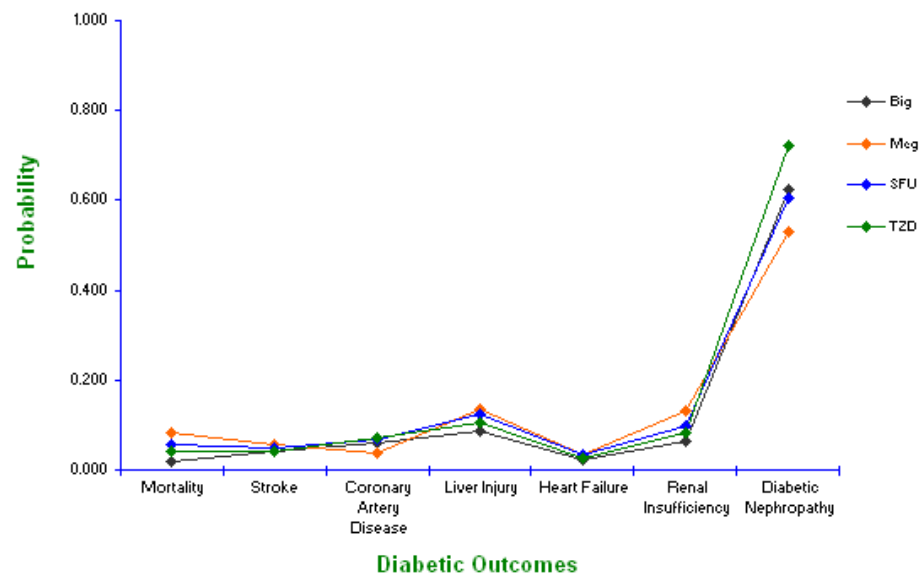
This is a prototype that has not been fully tested.

Do not distribute.

Not for clinical use.

Predictions do not necessarily assume that patients will remain on this drug class for 6-years.

Predicted 6-year Probabilities



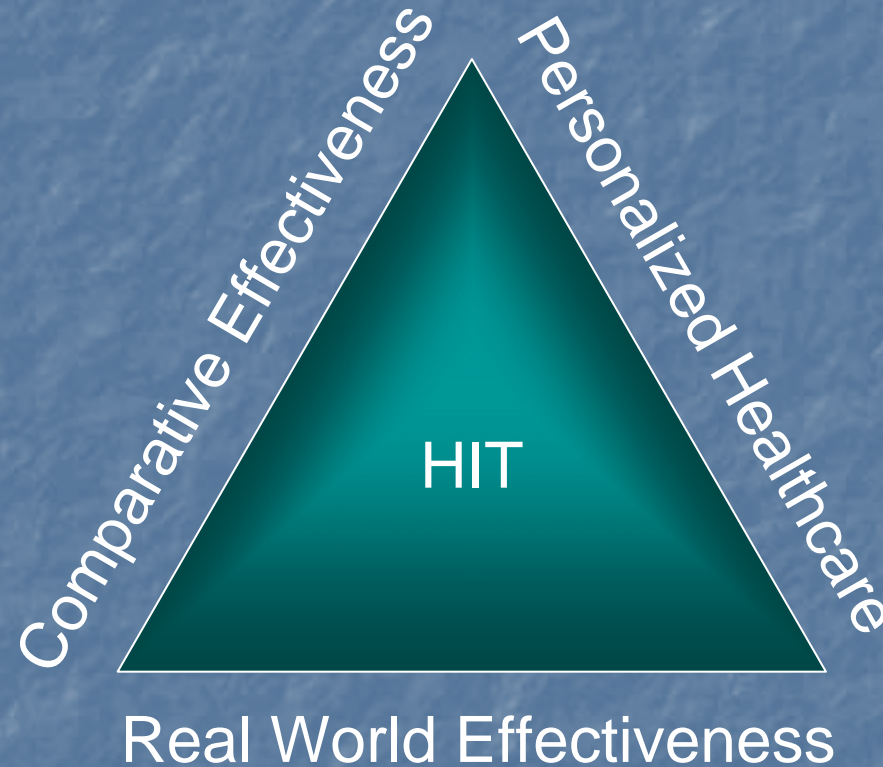
Big = Biguanides(e.g. metformin)

Meg = Meglitinide Analogue(e.g. nateglinide)

SFU = Sulfonylurea Derivatives(e.g. glyburide)

TZD = Thiazolidinediones(e.g. rosiglitazone), including SFU-TZD combination pill(e.g. Avandaryl®)

The new refrain in healthcare



Creating a Learning Healthcare System



Patient Care Episode



Model Updating



Evidence-based
Decision Support

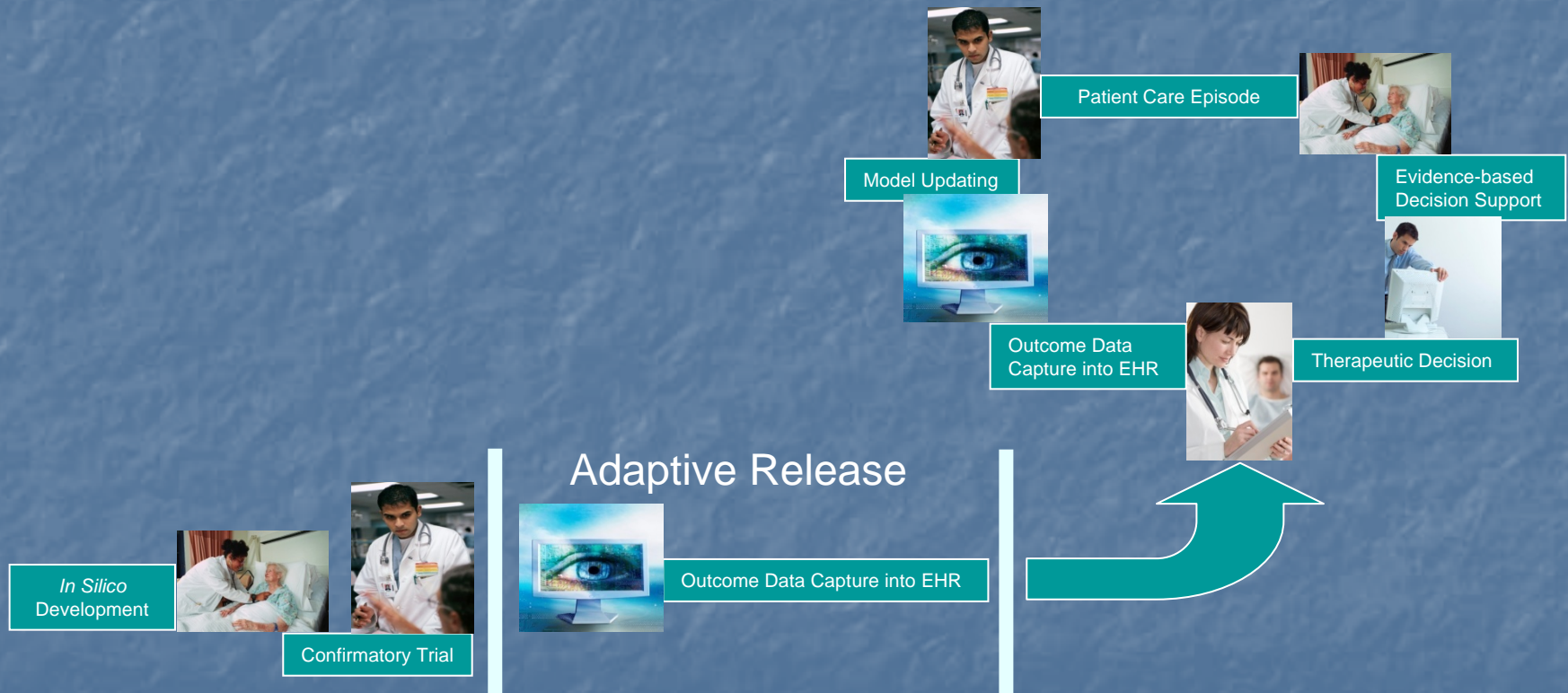


Outcome Data
Capture into EHR



Therapeutic Decision

...and a Learning Development System



Requires a Brave New World of Future Partners



Pharma and Biotech



Payers



Patient



Diagnostic/Device



Providers



Technology Providers



Government Agencies

Thank-you

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