



Predictive Modeling for Healthcare

Participants & Agenda

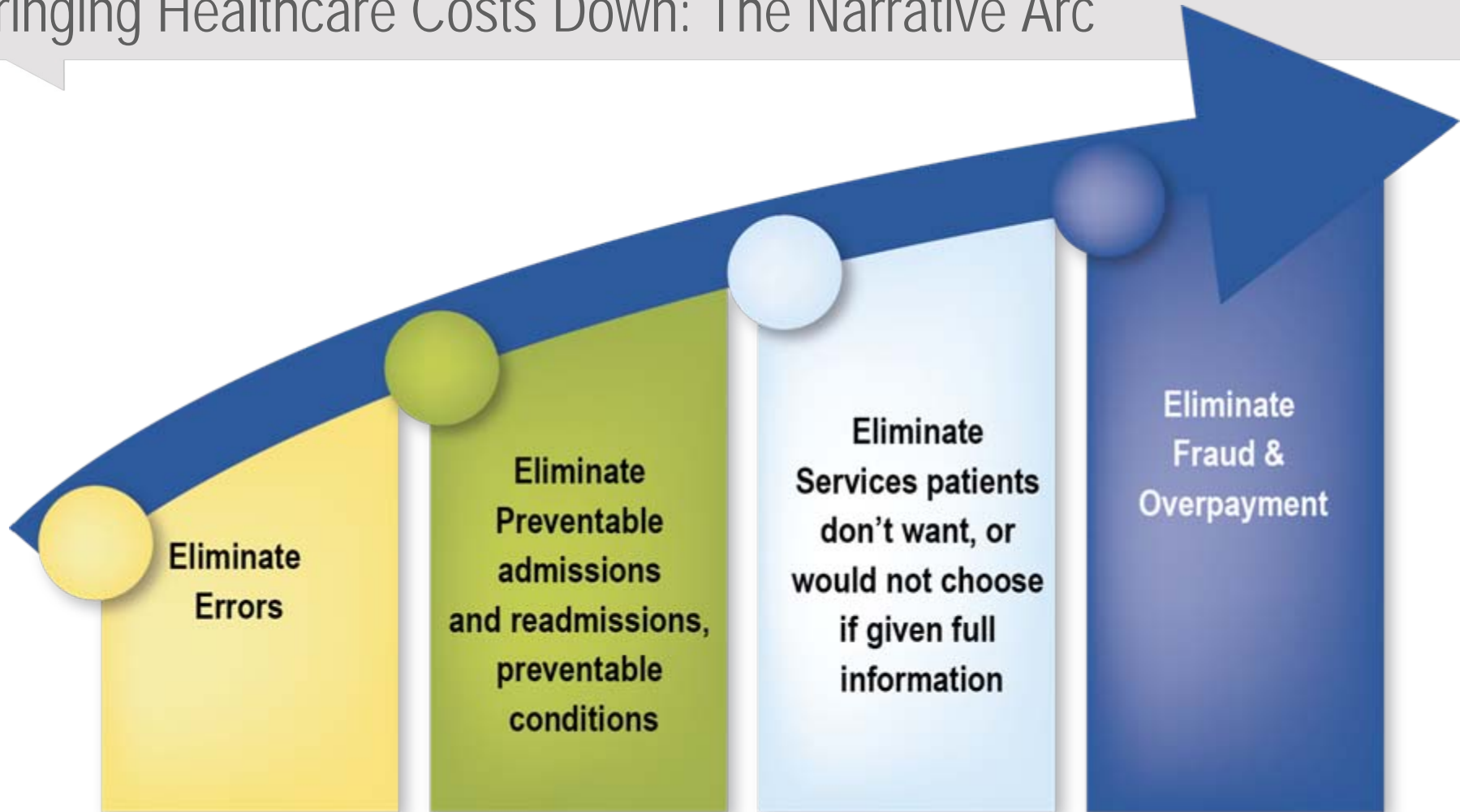
■ Participants

- Dr Stephen Walker, Chief Medical Officer, CNSI
- Nilakantan Rajaraman, Product Manager, CNSI

■ Agenda

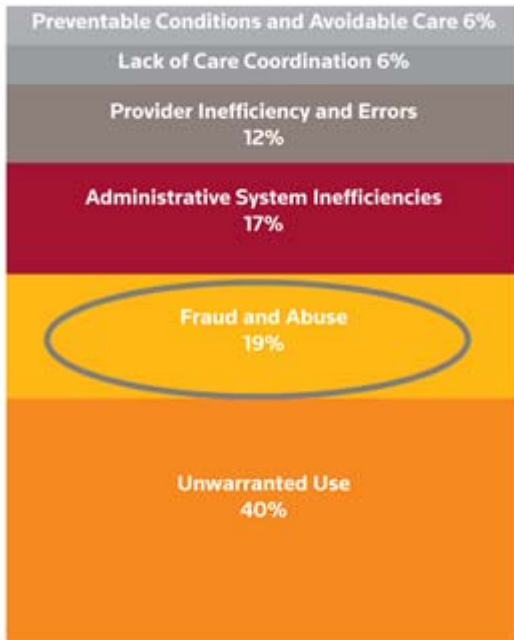
- Fraud & Abuse in Healthcare
- CNSI's Approach to Detecting Fraud
- Other products in Predictive Modeling

Bringing Healthcare Costs Down: The Narrative Arc



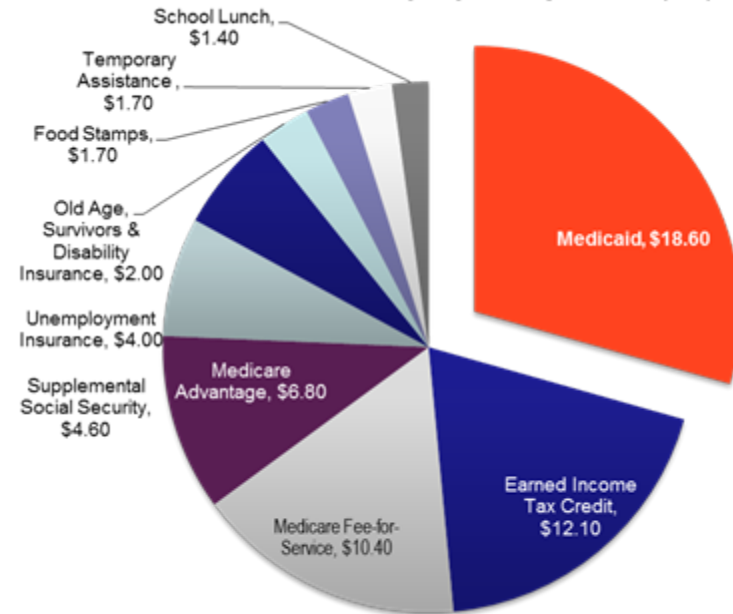
Cost of Fraud, Abuse and Waste

Distribution of Waste in Healthcare



Source: Thomson Reuters, 2011

Estimated Improper Payments (\$B)

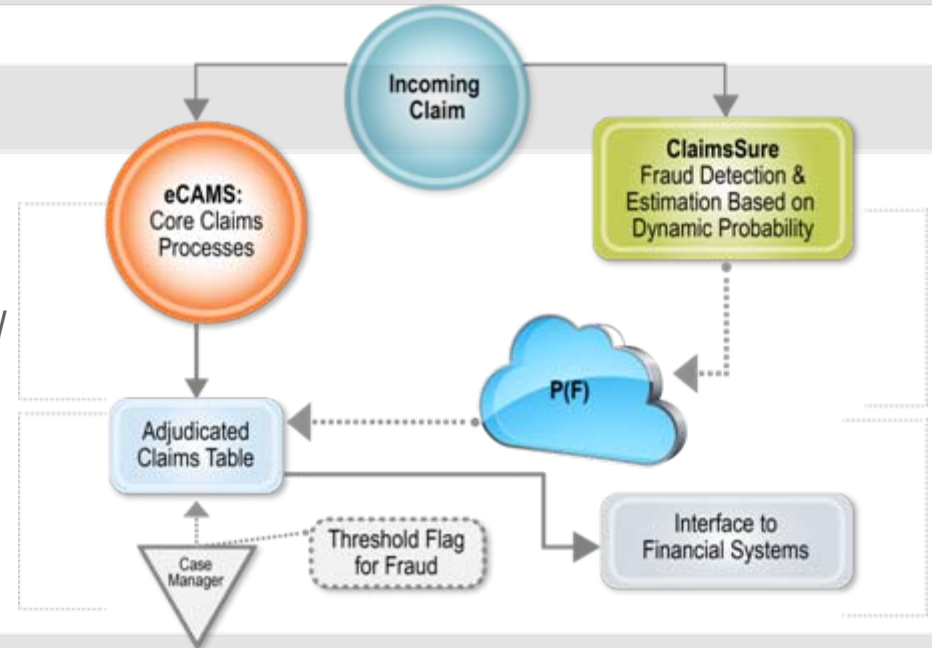


- Goal: Avoid “Pay & Chase” -- Ineffective & Expensive
 - ✓ Recovery of fraudulent claims paid < 10% of detected cases
 - ✓ Incentivizes one-off fraud

ClaimsSure

Two Step approach to Fraud

- Deterministic: Edits for defining Fraudulent Scenarios
- Probabilistic: Dynamic Estimator for Probability of Fraud
- Real time Probability of Fraud for incoming claims
- Determine whether to pay based on $P(F)$



A dynamic method of calculating probability

- Conditional probability estimation for each incoming claim
- Continuous Learning

Deterministic Edits vs Inference Engine

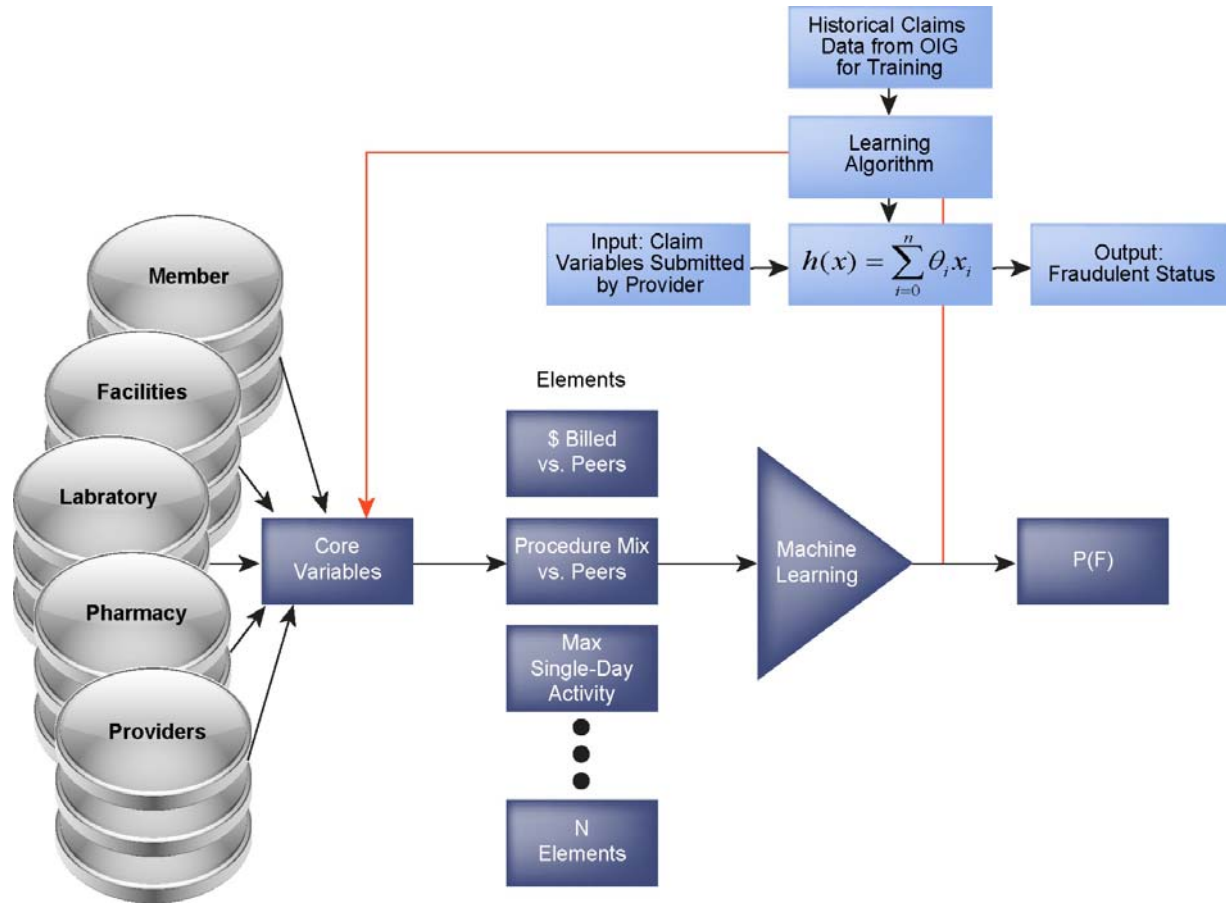
Deterministic Edits

- Powered by Business Rules Engine like RuleIT
- Examples: Medically Unlikely Edits. Such as a surgery on a member's already amputated arm or similar medical combinations that are unfeasible – such as pregnancies for men etc.

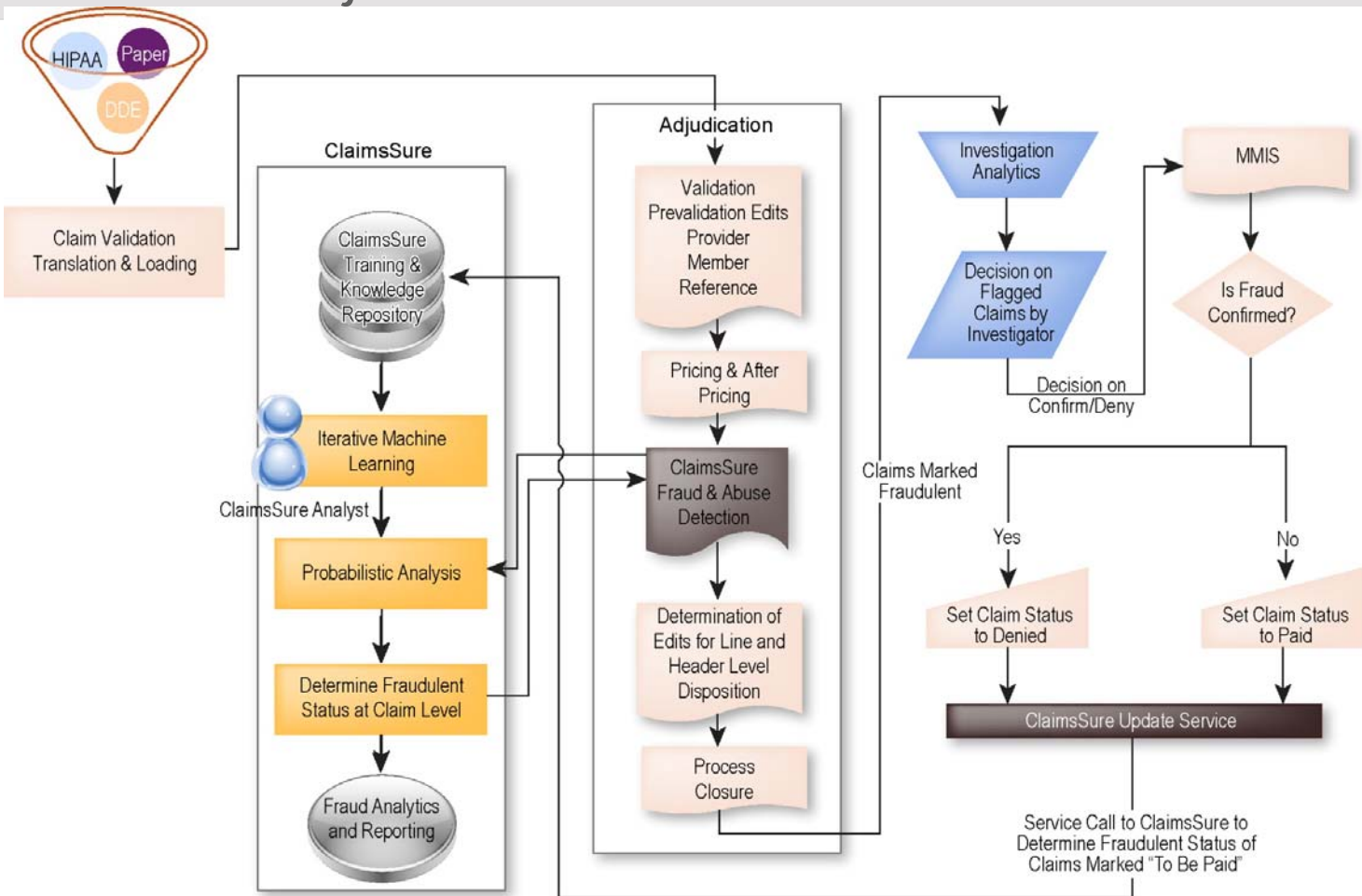
Inference Engine

- Maps the individual claim against a larger set of similar fraudulent data points and estimates the probability of fraud under such scenarios
- Dynamically learns from every single instance of a claim processing
- Probabilistic
- Example: Gaming the system for most profitable codes repeatedly following a specific pattern of abusive claims

ClaimsSure: Estimating Fraud



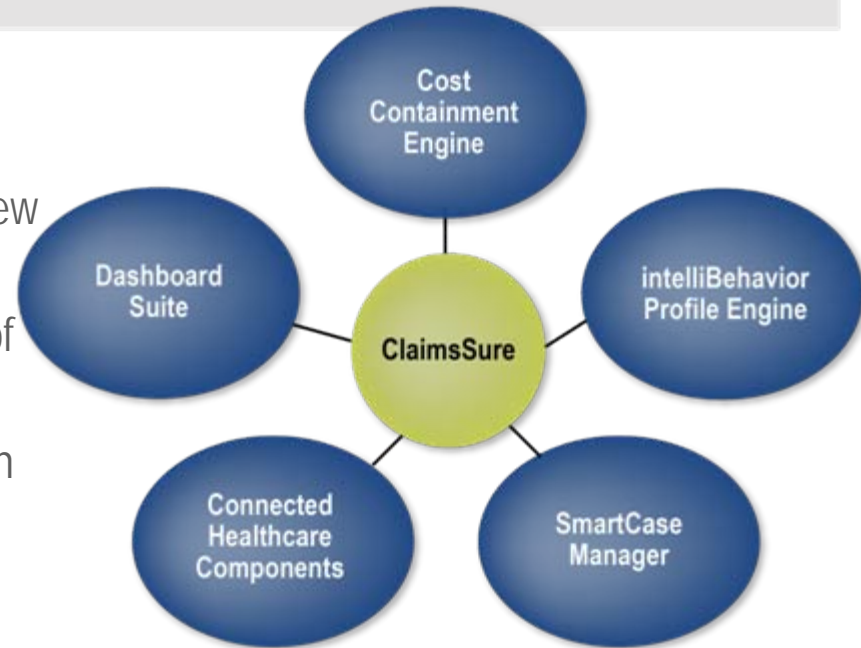
ClaimsSure: In-line Adjudication



ClaimsSure Benefits

Deterministic Edits

- Probability inference approach to detecting fraud
- Dynamic estimation based on history data
- Machine learning to make the system understand new methods of fraud as they happen
- User defined threshold to set parameters of extent of fraud
- Helps manage workload to case managers based on available resources and intended value
- Helps increase fraud detection by 60% compared to deterministic methods
- Calculations are processed in real time



Predictive Modeling for Healthcare: CNSI Products

■ Decision Support Systems

- Avoiding re-admissions
 - Payers & Providers
- Test Necessity Criterion
 - Payers & Providers
- Diagnosis Support
 - Providers

Implementation Details

■ ClaimsSure

- Under implementation in the State of Michigan
- Proposed savings ~ \$20 Million/ Year
- Is called real-time, during adjudication