

ALIGNING UTILIZATION REVIEW TO REVENUE CYCLE

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ALIGNING UR TO REVENUE CYCLE CURRENT ISSUES & PAIN POINTS

- Constantly changing regulatory climate
- Need to continuously monitor patients' status (OBS, OUTPT, INPT, DC-ready)
- Documentation completion and physician attestation/certification for inpatients prior to pt discharge



ALIGNING UR TO REVENUE CYCLE CURRENT ISSUES & PAIN POINTS

- Readmissions
- Avoidable Days/avoidable tests
- Inpatient Only procedures
- •Commercial Payors jumping on the CMS bandwagon



ALIGNING UR TO REVENUE CYCLE CURRENT ISSUES & PAIN POINTS

- Short-stay oversight and RAC/MAC clawbacks
- Late inpatient discharges
- Slow throughput and backed up EDs
- •Transfer DRGs and EXPENSIVE medications
- •ICD 9 to ICD 10 for 2015.....



ALIGNING UR TO REVENUE CYCLE

UR Nurse Knowledge Base includes:

- •Solid comprehension of Medicare regulations & conditions of participation
 - ✓ Observation
 - ✓ Condition code 44 ~ CMS MLM SE0622
 - ✓ 2 Midnight ~ 2014 IPPS Final Rule 1599
 - ✓ Inpatient-Only procedures ~ Addendum E for CY OPPS
 - ✓ Discharge Planning CMS COP 42 CFR 482.43
- •Working understanding of coding and DRG groupers MS DRG, APR-DRG, AP-DRG



ALIGNING UR TO REVENUE CYCLE UR Nurse Knowledge Base includes:

- •Medical necessity in the context of documentation review – severity of illness and intensity of care
 - ✓ Milliman and Interqual help with queries but no longer with meeting medical necessity
 - ✓ Solid, seasoned understanding of patients' clinical pathways and subsequent needs approaching discharge or transfer
- Excellent communication skills and appeal writing ability



ALIGNING UR TO REVENUE CYCLE UR Nurse Collaborates with:

- Registration staff
- Patient Account staff
- •HIM/Medical record department staff
- Physician Advisors, ED physicians, Hospitalists,
 Attendings and mid-level providers
- •Nurses, Social Work, Case Managers, Ancillary services & Diagnostic testing departments



ALIGNING UR TO REVENUE CYCLE UR Nurse Collaboration:

- Managed Care/Insurers/Payors
- Financial Analysts

UR Nurse Committee Participation:

- Utilization Committee
- Denials/LOS Committee
- Managed Care Committee
- •Frequent Readmit Patients (a good committee to have!)