RAC Operational Challenges Tracking

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SMHCS FACTS & FIGURES

- Regional medical center and 806-bed community hospital
- Second-largest acute care public hospital in Florida

• Average length of stay: 5 days

• Emergency registrations: 77,000

(one of busiest ERs on Florida's west coast)

• Outpatient registrations: 363,032

• Adult admissions: 25,863

• Births: 3,423

• Physicians on staff: 742

• Staff: 4,000

Network of Services Located Throughout the Region

- Institute for Advanced Medicine includes Healthplex, the area's first medically oriented fitness center
- Heart & Vascular Institute
- Waldemere Breast Health Center
- Walk-In Center at Gulf Gate
- Blackburn Point Care Center

South County Regional Campuses:

- North Port Emergency Room & Campus North County and Manatee Campuses:
 - University Parkway Care Center
 - Walk-In Center at University Parkway
- Heritage Harbour Outpatient Center





TOP QUALITY







- SMHS has obtained Magnet Nursing Recognition
- We are listed by U.S. News & World Report's as one of the "Top 10 Safest Large Hospitals in America".







Recovery Audit Contractors

- Companies contracted by CMS to find improper Medicare payments
 - Automated reviews claims history file (no limit)
 - Complex review with medical record (45 day limit)
 - Can not review cases previously audited by a Medicare entity
 - Cases do not include Medicare Advantage or Medicare HMO





Permanent RAC Process

- RACs review claims on a post-payment basis
- RACs use the same Medicare policies as Carriers, FIs and MACs
 - NCDs, LCDs, CMS Manuals
- Two types of review:
 - Automated (no medical record needed, no limit)
 - Complex (medical record required, limit)
- RACs will be able to look at claims dating back three years based on the date the claim was paid, and no claim paid prior to October 1, 2007
- RACs are required to employ a staff consisting of nurses or therapists, certified coders, and a physician Medical Director
- RACs will accept imaged medical records on a CD/DVD





CMS Response to Hospital Concerns

Limit on Medical Record Requests for Complex Reviews

- Inpatient Hospital, IRF, SNF, Hospice, Psych
 - 10% of avg. monthly claims (max of 200) per 45 days
- Other Part A Billers (Outpatient Hospital, HH)
 - 1% of avg. monthly Medicare services (max of 200) per 45 days
- Physicians
 - Solo Practitioner: 10 medical records per 45 days
 - Partnership of 2-5 individuals: 20 medical records per 45 days
 - Group of 6-15 individuals: **30** medical records per 45 days
 - Large Group (16+ individuals): 50 medical records per 45 days
- Other Part B Billers (DME, Lab, Outpatient Hospital)
 - 1% of average monthly Medicare services (max of 200) per 45 days

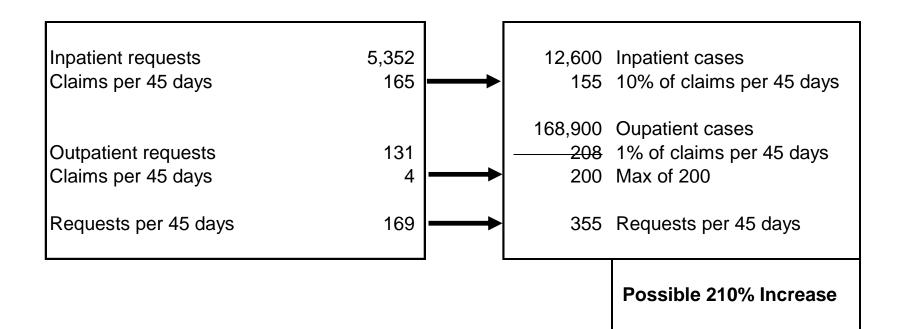




Complex Reviews

Demonstration RAC

Permanent RAC







RAC Program Update Complex Reviews on Hold!

Automated reviews

June or July 2009

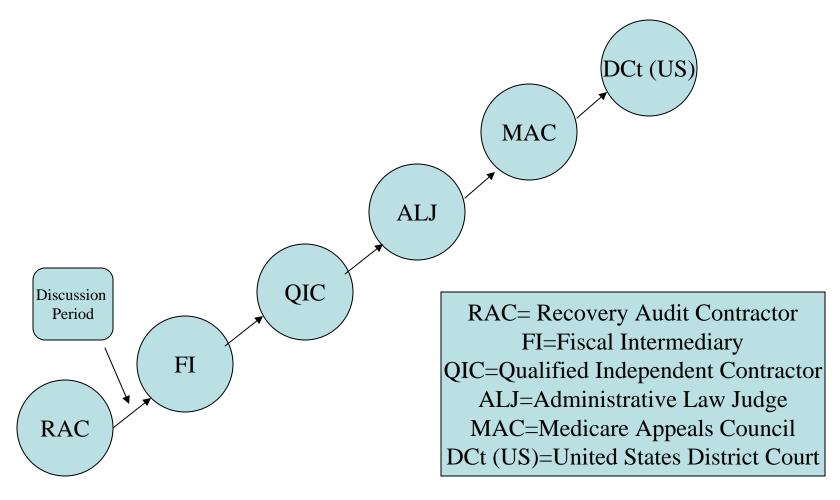
 Complex reviews for DRG validation Fall 2009

 Complex reviews for medical necessity Early 2010





The RAC Appeal Process

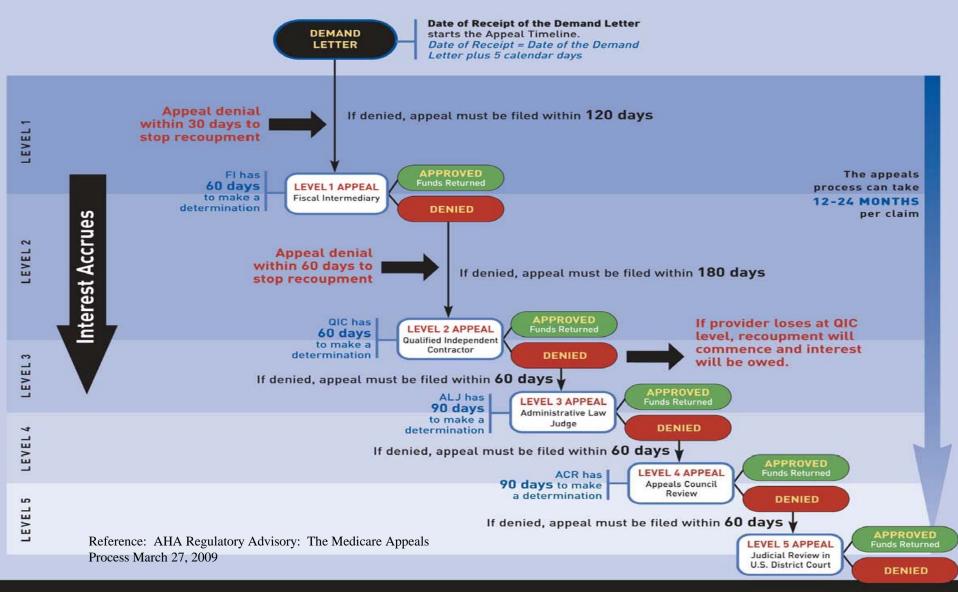


Reference: AHA Regulatory Advisory: The Medicare Appeals

Process March 27, 2009



MEDICARE APPEALS PROCESS







RAC Discussion Period = 25 40 Days!!!

Each RAC will offer a provider a "period of discussion" for all denied claims. During the discussion period, the provider may provide additional information or documentation to the RAC for its consideration.

- To discuss the matter further, CMS advises the provider to contact the RAC within 40 calendar days of the date of the demand letter.
- The discussion period is NOT part of the formal Medicare Appeals process.
- The appeals clock is NOT put on hold for the discussion period and will run simultaneously from the date of the demand letter.
- Engaging in the discussion period does NOT necessarily preclude recoupment by the RAC for an overpayment it has identified. Only qualifying formal appeals may postpone recoupment.

Reference: AHA Member Advisory

Medicare RACs: Permanent Program Basics, April 20, 2009





Appeals Process

- Submit the appeal within 120 days of the recoupment date at the FI level
- Submit the appeal within 180 days at the QIC level
- Submit the appeal within 60 days at the ALJ, MAC and US District Court
 - "Important" Date stamp all correspondence from RAC
 - Send the appeal via a tracking mechanism, i.e. overnight, return receipt





Electronic RAC Tracking Tool

- Started with "Process Mapping"
 - Workflow
 - Team Assignments
 - What are the key elements
 - Potential barriers
- Designed workflow to distribute appeal to "Subject Matter Expert"
- Managed "Subject Matter Expert's" time (appeal and response due dates)
- Capturing necessary details
 - Recoupments, recoveries, tracking number, etc.
- Reporting needs to assist management in decision making
- Important to electronically incorporate the electronic medical record, case management notes, and RAC documents





Impact: Information Systems

- Excel will NEVER work!
- Strategically decide on software vendor which supports organizational needs and compliments other systems
- Automated tracking tool is a "MUST HAVE"
- Be flexible, develop as your individual RAC requests evolve





Impact: Release of Information

- What records has been sent, when and how.
 - Send your records in a method where you can track it (UPS, DSL, FedEx, etc.)
- Have you sent any of the requested records to another government entity.
 - If you have then these are exempt from a RAC review
- Of note if you use a copy service they can not bill the \$.12 per page plus postage, only the facility can bill for this, so consider how you will be sending these.





Impact: Appeals

- What cases are being appealed
 - Date of denial
 - Due Dates
 - Level the appeal is at
- How many appeals have been overturned or upheld
- What is the financial impact of the cases





Impact: Patient Financial Services

- Remark Code N432: "Adjustment Based on Recovery Audit"
 - At the same time that a written demand letter is being sent to the provider via U.S. mail, the provider will be issued a remittance advice indicating a pending recoupment with the RAC Remark Code "N432."
- Have you gotten your money back.
 - If an account is found in the provider's favor, it is up to the provider to track refunds





Impact: Reporting

- Active cases by type and level of appeal
 - Ability to schedule report to appropriate reviewer in CE (web reports with parameters)
- Dollars Lost/Recovered
 - By Type
 - By DRG
 - By Procedure
 - By Physician
- Based upon Dollars Lost/Recovered- cost/benefit to appeal?
- Root Causes- make changes in processes when patterns develop *** VERY IMPORTANT ***





Impact: Process Improvement

- What is being looked at, What can you do to correct your processes:
 - Types of Medical necessity denials
 - MS-DRG's, Principal Diagnoses, Procedures
 - Billing Issues Units of service, Modifiers, etc.





Process Improvement: Case Management/Registration

- Evaluate your medical necessity processes and which admission guidelines you are going to follow
- Document guidelines concurrently
- Review all cases for proper admission status
- Consider using ICM protocol for admission criteria (GET a signed physician order)
- Analyze data to be proactive in changing Case Management processes
- Ensure your organization has a working ABN process





Process Improvement: Coding

- Ensure that the correct MS-DRG is assigned
- Assure that POA indicators are accurately assigned
- Confirm that the discharge disposition is correct and supported by documentation in the record
- Review and update the query process (many more queries)





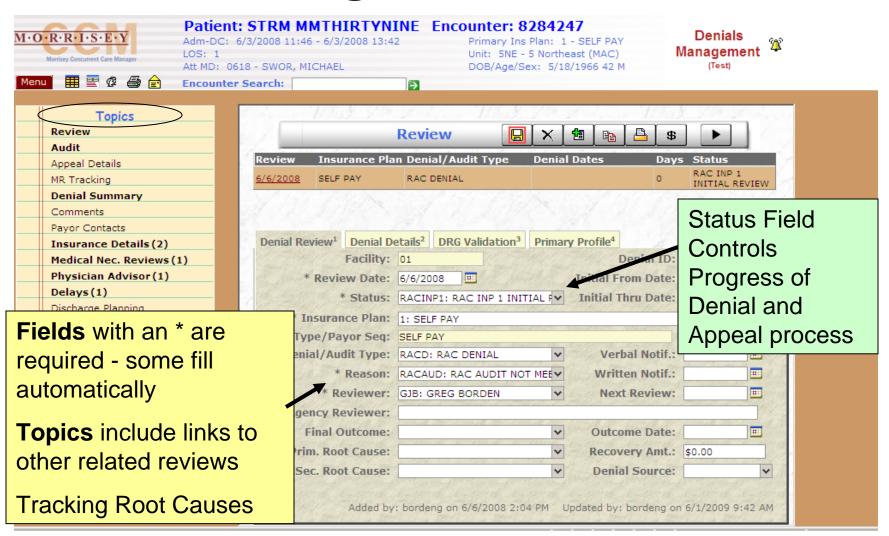
Impact: Physicians/Clinicians & Documentation

- Are any of your physicians being profiled, are they being zeroed in on?
- Is everything being documented completely?
- Does documentation support continued length of stay for medical necessity
- Document discharge disposition precisely





Initial Page Denial Review

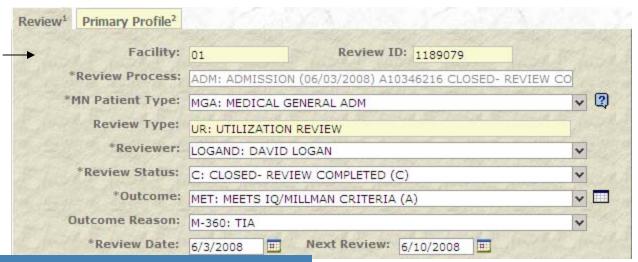






Links to Medical Necessity Review and Comments

Medical Necessity Review Example



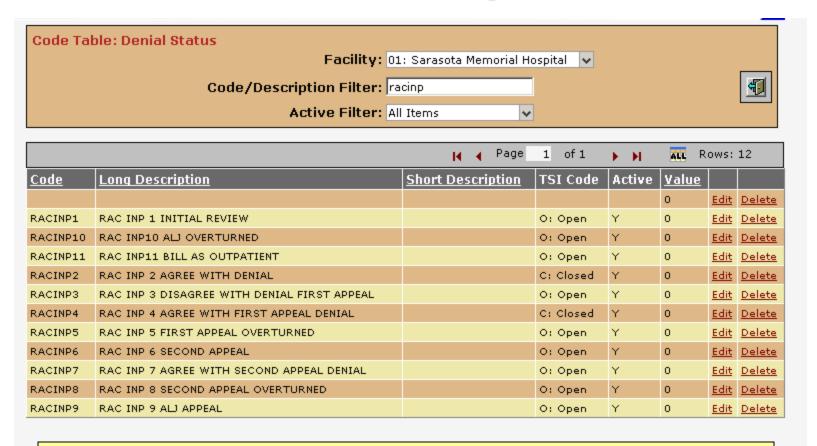
Review Type:	Medical Necessity Review	
* Reviewer:	GJB: GREG BORDEN	~
* Comment Type:	CLR: CLINICAL REVIEW	~
Template:		~
* Comment:		
H 1 Probable cardiac Subtheraputic INR.	CRITERIA Guideline: TIA c source for event, examples include(7):Atrial fibrillation p gtt, Coumadin, Trop., Ct of head showing old infarct. (
Comment:		







RAC Denial Status-Inpatient Levels

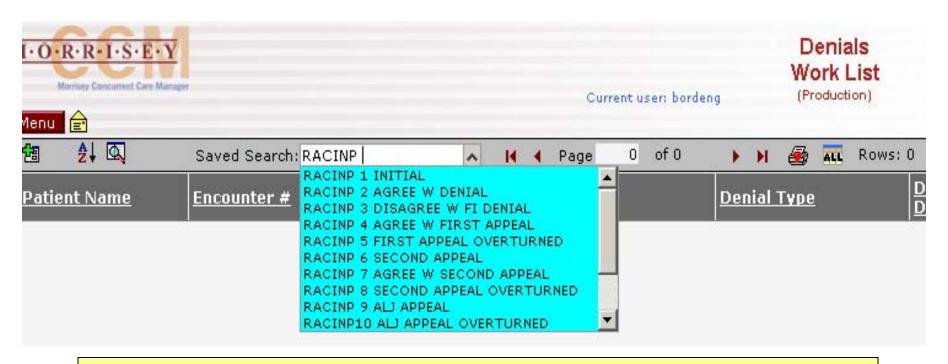


Each Denial Type has 11+ possible statuses- We numbered them to match the potential sequence.





RAC Denial Electronic Worklists



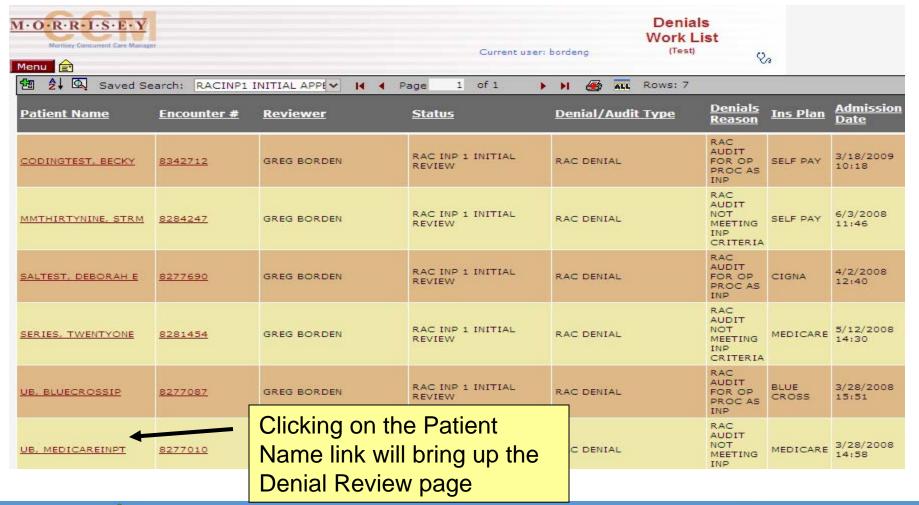
Example Inpatient Denials:

Each status has its own worklist. When the status is changed, the case falls off that worklist and moves to the next worklist. Team members are assigned different worklists.





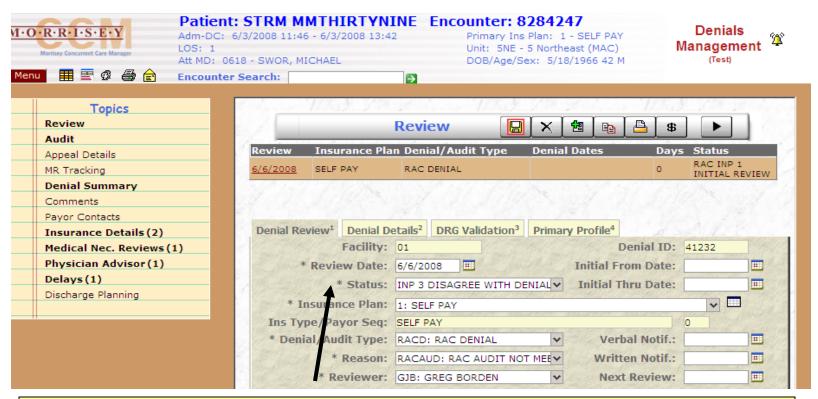
Sample of Inpatient Initial Denial Worklist for Physician Advisor Review







Physician Advisor Disagrees with Denial Starts First Level Appeal

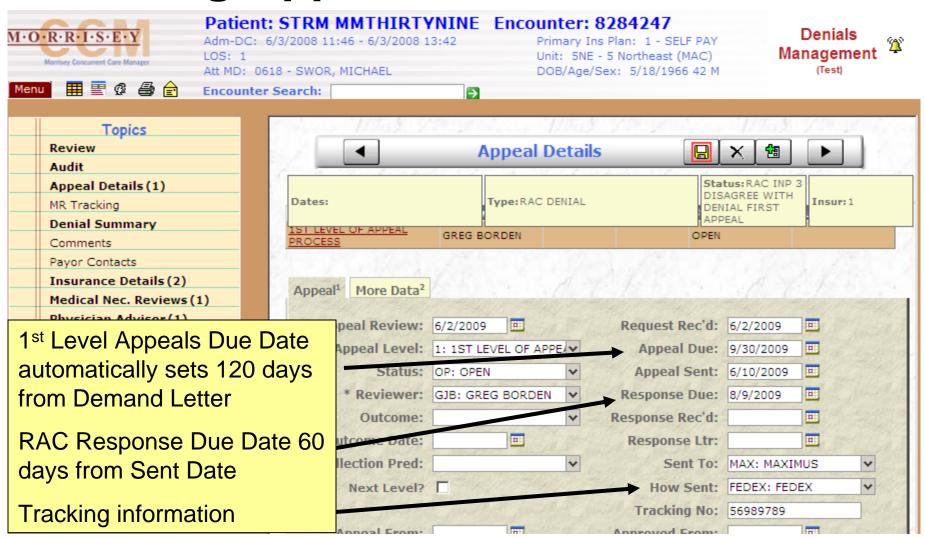


This Review will stay in the Status "RAC INP 3- DISAGREE WITH DENIAL FIRST APPEAL" until the First Appeal is either Overturned or Denied- if denied, the team will decide whether to go to 2nd Level Appeal





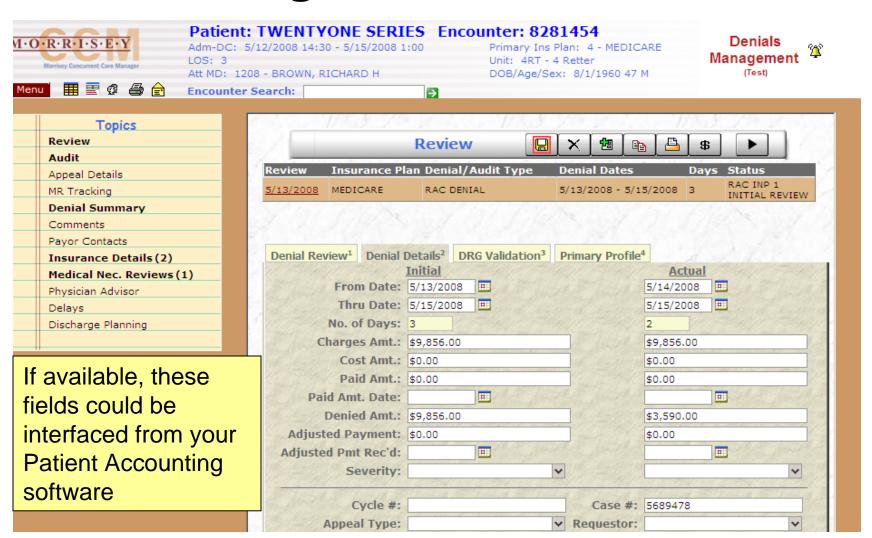
Tracking Appeal Details & Amounts







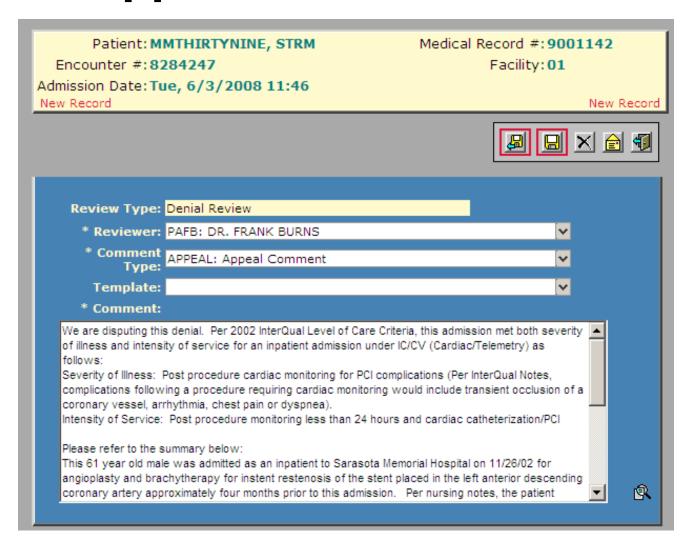
Tracking Denial Amounts







Appeal Comments for Letter



Medical
Director adds
comments
supporting
the Appeal





Appeal Letter Details

First Coast Service Options, Inc. Medicare Part A. Appeals P.O. Box 45053 Jacksonville, FL 32232-5053

Patient: STRM MMTHIRTYNINE

HIC#: 220387397A

DOS: 11/26/2002 - 11/27/2002

Audit ID: 2027587

Claim # : 20234310244104

Crystal Report Letter pulls in demographic information and the Appeal Comments

Letters can be preformatted to include language supporting the case for various targeted denials such as cath or debridement denials

Please find enclosed a Request for Redetermination of Part A Medicare Claim forms on the above referenced Medicare beneficiary. This redetermination was requested related to the following RAC admission denial:

"Review of medical record does not justify medical necessity for admission to an acute care hospital".

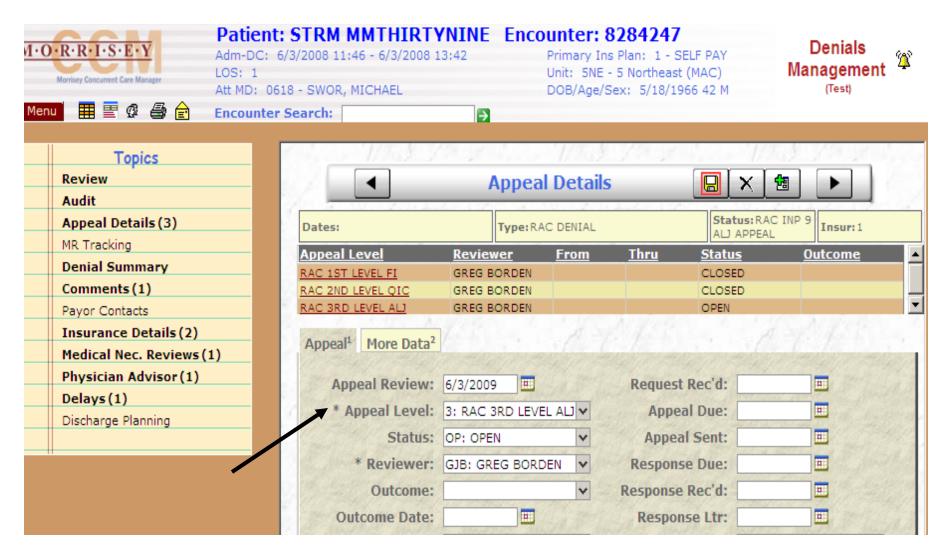
We are disputing this denial. Per 2002 InterQual Level of Care Criteria, this admission met both severity of illness and intensity of service for an inpatient admission under IC/CV (Cardiac/Telemetry) as follows:

Severity of Illness: Post procedure cardiac monitoring for PCI complications (Per InterQual Notes, complications following a procedure requiring cardiac monitoring would include transient occlusion of a coronary vessel, arrhythmia, chest pain or dyspnea).





Denial Appeal Through Multiple Levels







Where is the RAC Looking?

- What improper payments were found by the RACs:
 - Demonstration findings: www.cms.hhs.gov/rac
- Improper payments have been found in OIG, CERT and Pepper Reports.
 - OIG Reports: www.oig.hhs.gov/reports.html
 - CERT Reports: http://www.cms.hhs.gov/cert
 - Pepper Reports: http://providers.ipro.org/index/pepper





Important RAC Reading

- Centers for Medicare & Medicaid, <u>The Medicare</u> <u>Recovery Audit Contractor (RAC) Program: An</u> <u>Evaluation of the 3-Year Demonstration</u>, July 2008 (and January 2009 Update)
- American Hospital Association, Regulatory Advisory, <u>The Medicare Appeals Process</u>, March 27, 2009





Q & A





