Cristine M. Miller Christie A. Moore Kent Wicker

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Cristine M. Miller ChiMed Healthcare Business Consulting, LLC

- Certified Medical Practice Executive (CMPE)
- Certified Coding Professional (CCP)
- Certified in Healthcare Compliance (CHC)
- 24 years experience in healthcare consulting

Practice emphasis includes:

- Healthcare organizations
- Litigation support
- Due diligence
- Compliance review

- CON expert testimony
- Reimbursement consulting
- Program/product development
- Feasibility studies







Christie A. Moore Greenebaum Doll & McDonald PLLC

- Former Health Care Practitioner and Administrator
- Assistant U.S. Attorney, prosecuting health care fraud and white collar crime cases
- Chair Greenebaum White Collar Crime Team

Practice emphasis includes:

- **Health Care Litigation**
- White Collar Criminal Defense
- Antitrust Counseling and Defense
- Qui Tam Litigation Defense







Kent Wicker Reed Wicker PLLC

- Graduated from Harvard Law School, 1988
- Assistant U.S. Attorney, prosecuting fraud and public corruption cases
- First Assistant U.S. Attorney and Criminal Division Chief

Practice emphasis includes:

- White collar criminal defense
- Healthcare litigation





WHY SO MUCH PROSECUTION INTEREST IN HEALTHCARE?

- Qui tam whistleblower suits
- Self-disclosure obligations
- Highly regulated:
 - Lot of regulations
 - Lot of regulators





How to Prepare

- Develop a Team
- Staffing Case
- Hierarchy of Counsel







How to Prepare

- Create a Response Team:
 - Top Leadership
 - Revenue Cycle
 - Case Management
 - Health Information Management ("HIM")
 - Patient Accounting
 - Information Systems ("IS")
 - Consultants/Lawyers





How to Prepare

 Internal Investigation Attorney-Client Privilege Considerations







PLANNING STAGE

Know your Risk Level:

- 1 Low Risk
- 2 Moderate Risk
- 3 High Risk







PLANNING STAGE

- Medicare Administrative Contractors:
- Changes in claim payment process







CASE STUDY

- DME Company & Specialty pharmacy:
 - DOJ requested 100 charts
 - Consultant reviewed 100 charts
 - Found few errors on DME side nothing that required refunds
 - Found unit billing errors on pharmacy side
 - Rebilled pharmacy units for past 18 months
 - Received additional \$450,000 in reimbursement
 - Whistle-blower discredited, case dropped, no fines or penalties
 - Legal and consulting fees, \$100,000;
 - Profit, \$350,000



FRAUM® REED WICKER PLLC



CIVIL LITIGATION

- Federal Authority for Information Gathering:
 - 18 USC § 3486
 - Parallel Investigations







Possible Violations

- Stark and Anti-kickback
- Bad billing
- Cost reporting false statements
- HIPPA
- Antitrust







DOJ GUIDELINES FOR FEDERAL PROSECUTION OF CORPORATIONS

- Public benefits to charging corporations
- Does not mean individuals should not be charged
- Consider factors including cooperation, compliance programs, remedial actions







COMPLIANCE PLAN

- Help prevent violations
- Help detect violations
- Help reduce sanctions for violations







IF YOU FIND A PROBLEM . . .

- Get out in front of the problem.
- Bite the bullet quickly.
- Understand how the government thinks.
- Know the case before the government.







QUESTIONS







THANK YOU!

Cristine M. Miller

cmiller@chimedhc.com www.chimedhc.com

Christie A. Moore

cm@gdm.com www.greenebaum.com

Kent Wicker

kent@reedwicker.com www.reedwicker.com



