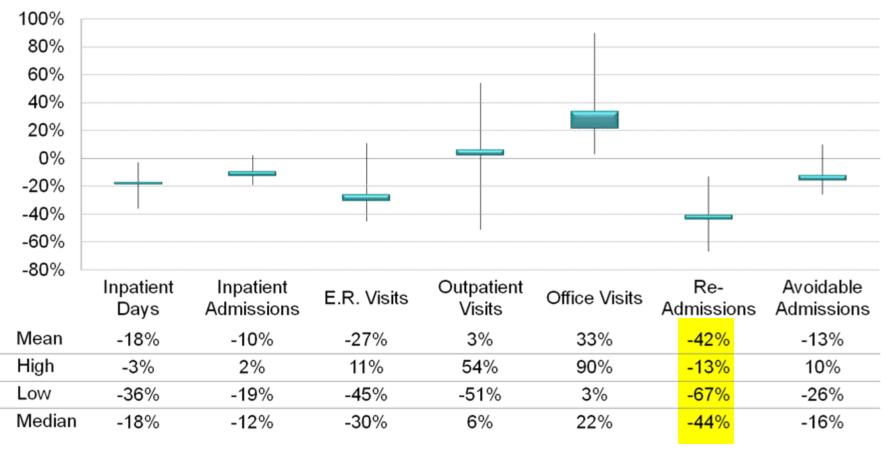


Study 1: "8 Company"-- MA (HMO) Plan Data and FFS 5% File in Same Local Areas



Eight-Company Results: Percentage Difference in Utilization Rates, MA Rate vs. FFS Rate (per risk score value)



Source: AHIP based on the Medicare 5 percent sample files for hospital and physician claims and data from eight regional Medicare Advantage HMO plans in 2005-2006. Revised September 2009.

Study 1 -- 8 MA Plans vs. FFS (5%), Compared Individually in the Same Counties



- HMO enrollees only (MA)
- 2005 and 2006 data (pooled)
- 12 month enrollees, age 65-89
- "CMS-Style" Risk Scores from age, sex, 70 HCCs, serious diagnoses, primary and secondary diagnoses, inpatient, outpatient, office
- No Medicaid in FFS
- FFS 5% sample file coding logics given to plans
- 13 "potentially avoidable" admissions logic from AHRQ
- Readmissions per enrollee, by DRG in same quarter

Study 1: Eight Company/FFS Severe Diagnosis Rates and Risk Scores



| Average Rates of Illness Diagnoses (HCC Groups) and Overall Risk Scores – |
|---|
| Medicare FFS and Eight Medicare Advantage HMO Plans |

| Average HCC Markers per Beneficiary Record, 2005 and 2006 (pooled) | All HCCs | Cancers (HCCs 7-10) | Diabetes (HCCs 15-19) | Heart Disease (HCCs 79- 83,92,104-105) | Kidney and Renal Disease (HCCs 130- 132) | Average Overall Computed Risk Score * | |
|--|----------|------------------------|--------------------------|--|--|--|--|
| National | | | | | | | |
| FFS Including Medicaid | 1.74 | 0.16 | 0.34 | 0.58 | 0.06 | 1.13 | |
| FFS Medicaid | 2.78 | 0.14 | 0.59 | 0.87 | 0.11 | 1.61 | |
| FFS Without Medicaid 1.62 | | 0.16 | 0.31 | 0.54 | 0.05 | 1.08 | |
| Company 1 Area | | | | | | | |
| MA Plan | 1.47 | 0.10 | 0.36 | 0.46 | 0.06 | 1.03 | |
| Local FFS (w/o Medicaid) | 1.64 | 0.14 | 0.31 | 0.54 | 0.06 | 1.09 | |
| Company 2 Area | | | | | | | |
| MA Plan | 1.36 | 0.13 | 0.28 | 0.40 | 0.05 | 0.99 | |
| Local FFS (w/o Medicaid) | 1.41 | 0.16 | 0.25 | 0.46 | 0.05 | 1.00 | |
| Company 3 Area | | | | | | | |
| MA Plan | 1.61 | 0.15 | 0.37 | 0.54 | 0.06 | 1.11 | |
| Local FFS (w/o Medicaid) | 1.77 | 0.19 | 0.32 | 0.59 | 0.06 | 1.16 | |

Study 1: Eight-Company/FFS Severe Diagnosis Rates and Risk Scores (continued)



| Average Rates of Illness Diagnoses (HCC Groups) and Overall Risk Scores – Medicare FFS and Eight Medicare Advantage HMO Plans | | | | | | | | | |
|--|-------------|------------------------|--------------------------|--|--|--|--|--|--|
| Average HCC Markers per Beneficiary Record, 2005 and 2006 (pooled) | All HCCs | Cancers (HCCs 7-10) | Diabetes (HCCs 15-19) | Heart Disease (HCCs 79- 83,92,104-105) | Kidney and Renal Disease (HCCs 130- 132) | Average Overall Computed Risk Score * | | | |
| Company 4 Area | | | | | | | | | |
| MA Plan | 2.08 | 0.19 | 0.39 | 0.72 | 0.08 | 1.29 | | | |
| Local FFS (w/o Medicaid) | 1.97 | 0.17 | 0.36 | 0.70 | 0.07 | 1.25 | | | |
| Company 5 Area | | | | | | | | | |
| MA Plan | 1.35 | 0.14 | 0.23 | 0.44 | 0.06 | 1.00 | | | |
| Local FFS (w/o Medicaid) | 1.30 | 0.14 | 0.23 | 0.41 | 0.05 | 0.96 | | | |
| Company 6 Area | | | | | | | | | |
| MA Plan | 1.62 | 0.20 | 0.33 | 0.50 | 0.07 | 1.12 | | | |
| Local FFS (w/o Medicaid) | 1.76 | 0.19 | 0.32 | 0.58 | 0.06 | 1.16 | | | |
| Company 7 Area | | | | | | | | | |
| MA Plan | 1.74 | 0.19 | 0.36 | 0.55 | 0.07 | 1.13 | | | |
| Local FFS (w/o Medicaid) | 1.79 | 0.17 | 0.36 | 0.59 | 0.06 | 1.16 | | | |
| Company 8 Area | | | | | | | | | |
| MA Plan | 1.62 | 0.18 | 0.36 | 0.56 | 0.06 | 1.08 | | | |
| Local FFS (w/o Medicaid) | 1.82 | 0.17 | 0.35 | 0.59 | 0.06 | 1.18 | | | |



Age/Sex Risk Factor Values

| Sex, Age | Risk Factor Value |
|-------------------|-------------------|
| Female, Age 65-69 | 0.307 |
| Female, Age 70-74 | 0.384 |
| Female, Age 75-79 | 0.483 |
| Female, Age 80-84 | 0.572 |
| Female, Age 85-89 | 0.665 |
| Male, Age 65-69 | 0.346 |
| Male, Age 70-74 | 0.453 |
| Male, Age 75-79 | 0.577 |
| Male, Age 80-84 | 0.657 |
| Male, Age 85-89 | 0.79 |

Source: Age/Sex risk factor values are from the 2005 MA Ratebook compiled by the Centers for Medicare and Medicaid Services (CMS).



Disease Group Factors (15 of 70 HCCs)

| HCC | Description | Risk Factor Value |
|-------|---|-------------------|
| HCC1 | HIV/AIDS | 0.685 |
| HCC2 | Septicemia/Shock | 0.89 |
| HCC5 | Opportunistic Infections | 0.652 |
| HCC7 | Metastatic Cancer and Acute Leukemia | 1.464 |
| HCC8 | Lung, Upper Digestive Tract, and Other Severe Cancers | 1.464 |
| HCC9 | Lymphatic, Head and Neck, Brain, and Other Major Cancers | 0.69 |
| HCC10 | Breast, Prostate, Colorectal and Other Cancers and Tumors | 0.233 |
| HCC15 | Diabetes with Renal or Peripheral Circulatory Manifestation | 0.764 |
| HCC16 | Diabetes with Neurologic or Other Specified Manifestation | 0.552 |
| HCC17 | Diabetes with Acute Complications | 0.391 |
| HCC18 | Diabetes with Ophthalmologic or Unspecified Manifestation | 0.343 |
| HCC19 | Diabetes without Complication | 0.2 |
| HCC21 | Protein-Calorie Malnutrition | 0.922 |
| HCC25 | End-Stage Liver Disease | 0.9 |
| HCC26 | Cirrhosis of Liver | 0.516 |

Study 2: Preliminary MA vs. FFS Based on AHRQ (HCUP) Admissions, 2006



| | Inpatient Days | Same Quarter Re- Admissions (Same DRG, Any Hospital) | 13 Potentially Avoidable Admissions |
|--|-------------------|--|---|
| | MA Rate | vs. FFS Rate (per risk | score value) |
| California – All Hospitals (acute care admissions) | | | |
| All Patients | -30% | -15% | -6% |
| Diabetes Patients | -35% | -21% | -10% |
| Heart Disease Patients | -30% | -14% | -5% |
| Nevada – All Hospitals (acute care admissions) | | | |
| All Patients | -23% | -33% | -6% |
| Diabetes Patients | -25% | -32% | -3% |
| Heart Disease Patients | -21% | -36% | -7% |

Study 2: Selected Regions: California Center for Policy Comparisons of Risk-Adjusted Utilization Rates and Research

| | Number of Records Least One A | • | | ercentage Difference in Utilization er Risk Score Value* (MA versus | |
|-----------------------|----------------------------------|--------|----------------|--|-------------------------------------|
| Data for 2006 | MA | FFS | Inpatient Days | Same Quarter Re-Admissions (Same DRG, Any Hospital) | Potentially Avoidable Admissions |
| California Regions | | | | | |
| Golden Empire | 10,994 | 23,531 | -13% | -17% | -13% |
| West Bay | 6,052 | 12,280 | -31% | -6% | -10% |
| North Bay | 12,967 | 22,646 | -27% | -21% | 3% |
| East Bay | 14,020 | 23,486 | -20% | -14% | -14% |
| North San Joaquin | 5,904 | 20,386 | -17% | -27% | 3% |
| Santa Clara | 10,075 | 17,823 | -24% | -14% | 1% |
| Central | 6,183 | 26,079 | -32% | -34% | -33% |
| Santa Barbara Ventura | 3,358 | 12,957 | -21% | -26% | -10% |
| Los Angeles County | 51,085 | 98,874 | -39% | -14% | 0% |
| Inland Counties | 23,490 | 33,390 | -29% | -6% | -8% |
| Orange County | 15,107 | 31,148 | -33% | 1% | 8% |
| San Diego/Imperial | 20,357 | 28,121 | -27% | -22% | 1% |

Source: California data from the Health Cost and Utilization Project (HCUP) compiled by the Agency for Healthcare Research and Quality (AHRQ). For this table, re-admissions were counted in each region where multiple admissions occurred in different regions in the same quarter. *Risk scores for FFS and MA enrollees based on age/sex and HCC relative cost values used in Medicare risk adjustment for beneficiaries living in the community, but do not include disease interactive factors, or factors related to disability or institutional status



Study 3: Add Two Large For- Profit MA/HMO Plans

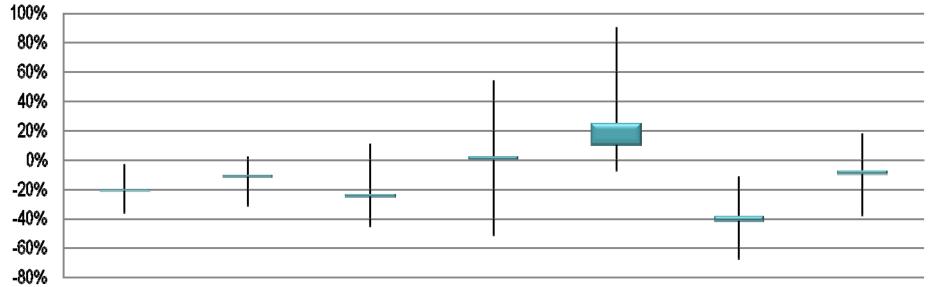


- Still no Medicaid in FFS
- Company 9 (3 Areas) Limit on Dx Codes to 6 per Claim
 - So FFS adjusted to 6 Dx per claim also
- Company 10 (7 Areas) No HCC data for AIDS
 Mental/Behavioral Health or Substance Abuse; No Inpatient
 data for certain DRGs; no Outpatient data provided through
 certain BH/SA Benefits.
 - Adjusted FFS likewise, did not attempt to compare Outpatient or Office Visits

Study 3: Added Two Large Multi-State For Profit MA HMO Plans (Total Plan/Areas = 18)



10-Company Results: Percentage Difference in Utilization Rates, MA Rate vs. FFS Rate (per risk score value)



| | Inpatient Days | Inpatient Admissions | ER Visits | Outpatient Visits | Office Visits | Same-DRG Readmissions | Avoidable Admissions |
|--------|----------------|-------------------------|-----------|----------------------|---------------|--------------------------|-------------------------|
| Mean | -20% | -11% | -24% | 2% | 25% | -39% | -10% |
| High | -3% | 2% | 11% | 54% | 90% | -12% | 18% |
| Low | -36% | -31% | -45% | -51% | -7% | -67% | -37% |
| Median | -21% | -12% | -25% | 0% | 9% | -42% | -8% |
| Areas | 18 | 18 | 18 | 11 | 11 | 18 | 18 |

Source: Working Paper: Comparisons of Utilization in Two Large Multi-State Medicare Advantage HMOs and Medicare Fee-for-Service in the Same Service Areas (December 11, 2009) http://www.ahipresearch.org/pdfs/MAvsFFS-CO9and10.pdf

Study 4: AHRQ/HCUP State Hospital Ame Discharge Data



- A Handful of States Have Person IDs
 - H-CUP: CA, NV, WA, AZ, NC, HI, AR
 - State Purchase: PA, TX (with IRB)
- Data Quality a Real Issue
 - Coding MA vs. Medicare FFS
 - Bad Person IDs
 - Missing Hospitals/Admits in Some States?
- Confounding Factors
 - Snowbird, RV people
 - People Who Aren't Admitted in the First Place Not in Data
 - Composition Effects (Where the Enrollees Live In State)
 - Hospital Referral Regions/Transfers Among Regions

Study 4: Percentage Difference in Risk-Adjusted Utilization Rates, Persons with Admissions, Medicare Advantage vs. FFS



| | · | | Same Quarter, Any DRG Readmissions* | Same Quarter, Same DRG Readmissions* | 13 Potentially Avoidable Admissions |
|-----------------------|-----|--------------|--|--------------------------------------|-------------------------------------|
| | MA | Rate vs. FFS | Rate (Patients with an at Lea | st One Admission, Per Risk Sco | ore** Value) |
| California (2006) | -6% | -30% | -24% | -20% | -8% |
| California (2007) | -6% | -28% | -24% | -20% | -8% |
| Nevada (2006) | -2% | -24% | -23% | -29% | -9% |
| Nevada (2007) | 2% | -17% | -21% | -21% | -8% |
| Washington (2006) | 0% | -7% | -20% | -15% | -9% |
| Texas (2007) | 2% | -5% | -17% | -11% | -10% |
| North Carolina (2007) | 1% | 4% | -16% | -20% | -6% |
| Pennsylvania (2007) | 3% | 4% | 0% | -3% | 4% |
| Hawaii (2007) | -1% | -7% | -3% | -13% | 1% |
| Arkansas (2007) | -1% | -12% | -34% | -40% | -19% |
| Arizona (2007) | 2% | -1% | 4% | 8% | 6% |

Source: AHIP, based on analysis of state hospital discharge public use datasets with encrypted "person" identifiers, provided by AHRQ's H-CUP project (CA, NV, WA, HI, NC, AR, AZ) and by states directly (PA, TX). http://www.ahipresearch.org/pdfs/9State-Readmits.pdf

Note: Excludes patients with an admission listing an out-of-state address.

^{*}Excludes transfer cases.

^{**} Risk scores for FFS and MA enrollees based on age/sex and HCC relative cost values used in Medicare risk adjustment for beneficiaries living in the community, but do not include disease interactive factors, or factors related to disability or institutional status. Person-based risk scores are based on inpatient hospital diagnoses for all admissions, but do not include diagnosis information from other health care services, such as hospital outpatient or physician office visits.

Study 4: Same Quarter, Any DRG Readmission Rates (Per Admission)



| | Unadjusted | | With DRG-Based Risk Adju Readmission Prol | |
|-----------------------|------------|-------|--|-------|
| | FFS | MA | FFS | MA |
| California (2006) | 20.2% | 16.3% | 19.8% | 16.7% |
| California (2007) | 20.4% | 17.0% | 20.0% | 17.4% |
| Nevada (2006) | 19.2% | 15.1% | 18.6% | 15.7% |
| Nevada (2007) | 18.1% | 14.1% | 17.4% | 14.6% |
| Washington (2006) | 15.4% | 12.2% | 15.2% | 12.5% |
| Texas (2007) | 20.5% | 16.7% | 20.1% | 17.1% |
| North Carolina (2007) | 16.3% | 13.6% | 16.2% | 13.8% |
| Pennsylvania (2007) | 20.1% | 19.5% | 19.9% | 19.7% |
| Hawaii (2007) | 14.9% | 14.6% | 14.8% | 14.7% |
| Arkansas (2007) | 24.3% | 16.1% | 23.4% | 16.7% |
| Arizona (2007) | 14.4% | 14.7% | 14.3% | 14.8% |

Source: AHIP Center for Policy and Research based on state discharge data (H-CUP) compiled by the Agency for Healthcare Research and Quality (AHRQ) and the states of Texas and Pennsylvania. http://www.ahipresearch.org/pdfs/9State-Readmits.pdf

Note: Excludes transfer cases. Persons with out-of-state admissions were excluded. The shadings represent our subjective assessment of the reliability of the MA vs. FFS comparisons based on issues with the underlying datasets. In general, we believe the comparisons for California are highly reliable, and the data from Arizona, Arkansas, and Pennsylvania are not very reliable.

*Risk measured based on an index of the likelihood of admissions for DRGs that are associated with higher or lower than average rates of readmissions (any DRG), using the 2006-2007 FFS five percent sample file as a benchmark (DRG version 24).

Study 4: Preliminary Assessment of Issues and Concerns with State Hospital Discharge Datasets for MA vs. FFS Comparisons

| AHIP | |
|--------------------------------|--|
| Center for Policy and Research | |

| | | | | 1 | | | | | |
|---|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|
| State Year(s) Analyzed | CA 2006-7 | NV 2006-7 | WA 2006 | TX 2007 | NC 2007 | PA 2007 | HI 2007 | AR 2007 | AZ 2007 |
| A. Person ID Does Not Identify Same Person | | | * | | | | | | |
| B. Same Person Might Have Multiple Person IDs | | | | | | | | | Х |
| C. Snowbirds and Out-of-State Residents/Patients | | X | | | | X | X | X | X |
| D. Possible Missing Data | | | | | Χ | Χ | | | |
| E. Identification of MA Enrollees | | Χ | Χ | | X | Х | Х | Х | |
| F. Unusual Risk Scores/ Diagnosis Codes | | | | | | | | | X |
| G. Sub-state Composition of Enrollment | | | | | | X | | | Х |
| H. Relative Small Number or Share of MA Enrollees | | | | X | X | | X | X | |
| I. Cannot Exclude Long-Term Hospitals (Psych., Rehab) | | | | | | | X | X | |
| Overall Confidence in the State Comparisons of MA and FFS | High | Medium | Medium | Medium | Some | Some | Not Much | Not Much | Not Much |

Source: Based on analysis of state hospital discharge public use datasets with encrypted "person" identifiers, provided by AHRQ's H-CUP project (CA, NV, WA, HI, NC, AR, AZ) and by states directly (PA, TX), and FFS 5 percent claims samples in those states. http://www.ahipresearch.org/pdfs/9State-Readmits.pdf

Notes: Excludes patients with admissions listed as having out-of-state addresses.

Study 4: Example of Data Checking: Tests for Validity of Multiple Admission Codes



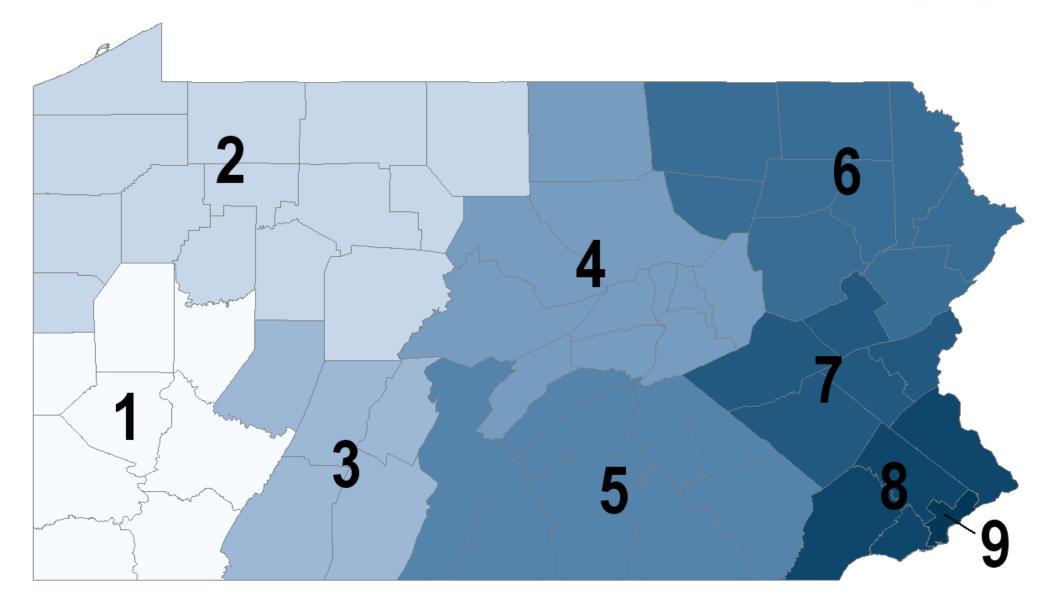
| | CA | NV | WA | TX | HI | NC | PA | AR | AZ |
|--|-------|--|--------|--------|--------|--------|--------|-------|----------|
| Year Analyzed | 2006 | 2006 | 2006 | 2007 | 2007 | 2007 | 2007 | 2007 | 2007 |
| | | Percentages of Patients with Certain Numbers of Admissions | | | | | | | |
| 1 Admission | | | | | | | | | |
| FFS 5% Sample | 64.3% | 61.8% | 67.2% | 59.5% | 69.4% | 63.7% | 60.0% | 58.5% | 63.6% |
| FFS H-CUP | 64.7% | 67.1% | 70.6% | 63.7% | 71.5% | 69.3% | 62.1% | 59.0% | 76.3% |
| Percentage Difference | 1% | 9% | 5% | 7% | 3% | 9% | 4% | 1% | 20% |
| 2 Admissions | | | | | | | | | |
| FFS 5% Sample | 20.9% | 21.9% | 20.8% | 22.4% | 20.5% | 21.4% | 22.4% | 23.7% | 21.4% |
| FFS H-CUP | 21.0% | 20.0% | 19.1% | 21.5% | 18.4% | 19.3% | 22.0% | 22.9% | 15.9% |
| Percentage Difference | 0% | -9% | -8% | -4% | -10% | -10% | -2% | -3% | -26% |
| 3 Admissions | | | | | | | | | |
| FFS 5% Sample | 7.9% | 8.0% | 7.1% | 9.1% | 5.4% | 8.1% | 9.2% | 8.7% | 7.8% |
| FFS H-CUP | 7.7% | 7.3% | 6.3% | 8.1% | 6.1% | 6.7% | 8.6% | 9.1% | 4.7% |
| Percentage Difference | -3% | -9% | -12% | -11% | 13% | -18% | -6% | 4% | -39% |
| Overall Confidence in the Validity of the Person IDs | High | Medium | Medium | Medium | Medium | Medium | Medium | High | Not Much |

Source: Based on analysis of state hospital discharge public use datasets with encrypted "person" identifiers, provided by AHRQ's H-CUP project (CA, NV, WA, HI, NC, AR, AZ) and by states directly (PA, TX), and FFS 5 percent claims samples in those states.

Notes: Excludes patients with admissions listed as having out-of-state addresses.

^{*2007} data from Washington (not used) had incorrect Person IDs and was returned to ARHO





Study 4: Sub-state Geographic Composition, PA 2007



| | FF | S | MA | | |
|---------------------------|------------|--------------|------------|--------------|--|
| | Admissions | Readmissions | Admissions | Readmissions | |
| Pennsylvania Hospital | | | | | |
| Regions | | | | | |
| 1 Pittsburgh Area | 68,334 | 15,779 | 64,642 | 13,004 | |
| 2 Erie and Northwest | 31,694 | 6,184 | 7,824 | 1,393 | |
| 3 South Central | 13,041 | 2,569 | 7,996 | 1,375 | |
| 4 North Central | 17,775 | 3,079 | 6,230 | 1,005 | |
| 5 Harrisburg/Lancaster | 56,935 | 10,005 | 5,538 | 971 | |
| 6 Scranton and Poconos | 33,613 | 6,113 | 2,790 | 396 | |
| 7 Allentown and E Central | 45,042 | 8,697 | 6,198 | 1,122 | |
| 8 Philly Suburbs | 57,517 | 11,905 | 33,697 | 6,465 | |
| 9 Philadelphia City | 32,259 | 7,290 | 30,209 | 6,432 | |
| Total (Statewide) | 356,210 | 81,621 | 165,124 | 32,163 | |

Source: AHIP estimates, based on state hospital discharge datasets provided by the state of Pennsylvania.

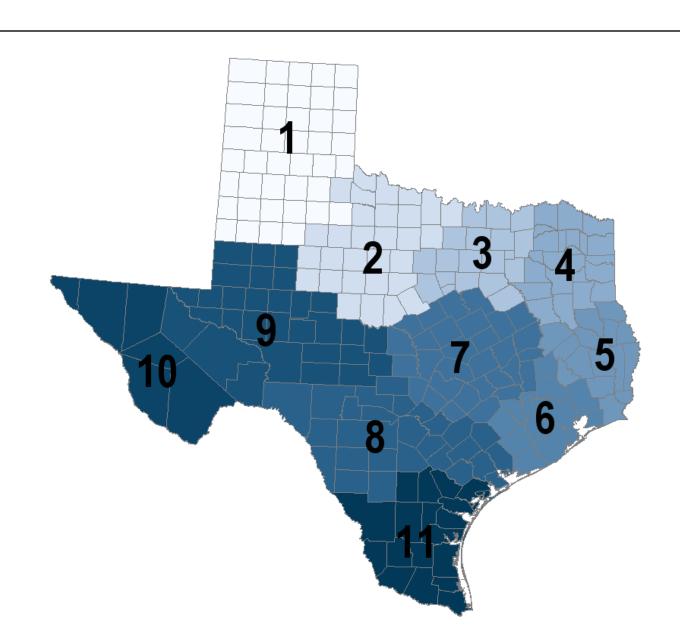
Study 4: Sub-state Geographic Composition, Local Comparisons



| | Readmission Rate (per admission, unadjusted) | | | |
|------------------------------|--|-------|--------------------------|--|
| | FFS | MA | Percentage Difference | |
| 1 Pittsburgh Area | 23.1% | 20.1% | -13% | |
| 2 Erie and Northwest | 19.5% | 17.8% | -9% | |
| 3 South Central | 19.7% | 17.2% | -13% | |
| 4 North Central | 17.3% | 16.1% | -8% | |
| 5 Harrisburg/Lancaster/York | 17.6% | 17.5% | 0% | |
| 6 Scranton and Poconos | 18.2% | 14.2% | -22% | |
| 7 Allentown and East Central | 19.3% | 18.1% | -6% | |
| 8 Philly Suburbs | 20.7% | 19.2% | -7% | |
| 9 Philadelphia City | 22.6% | 21.3% | -6% | |
| Total (Statewide) | 20.1% | 19.5% | -3% | |

Source: AHIP estimates, based on state hospital discharge datasets provided by the state of Pennsylvania.





Study 4: Readmission Rates by Region, AHIP CARRY 2007



| Admissions and Same Quarter Readmissions and Rates (Any | DRG), by Sub-State Region, T | exas 2007 | |
|---|------------------------------|-----------|-----------------------|
| Texas Hospital Regions | FFS | MA | Percentage Difference |
| 1 Amarillo Area | 20.1% | 16.8% | -16% |
| 2 North Central | 20.6% | 17.7% | -14% |
| 3 Dallas Area | 19.9% | 17.0% | -15% |
| 4 Northeast | 19.6% | 14.7% | -25% |
| 5 Southeast | 21.1% | 15.3% | -28% |
| 6 Houston Area | 21.4% | 17.0% | -21% |
| 7 Austin/ E. Central | 19.9% | 15.5% | -22% |
| 8 San Antonio/ S. Central | 21.2% | 17.0% | -20% |
| 9 Midland-Odessa Area | 19.0% | 16.1% | -15% |
| 10 El Paso Area | 19.7% | 16.9% | -15% |
| 11 S. Rio Grande Valley | 21.4% | 15.5% | -28% |
| Total (Statewide)* | 20.5% | 16.7% | -19% |

Source: AHIP Center for Policy and Research. Estimates based on state hospital discharge datasets provided by the state of Texas.

Note: Persons with out-of-state addresses are excluded from the state discharge data. For simplicity, readmissions were allocated to the hospital region of the admission flagged as a readmission, and same quarter readmissions were flagged based on their sequence in the data file. Thus the sum of readmissions in the regions equals the reported state total.

*A small number of admissions and readmissions had missing location information (434 FFS admissions and 102 FFS readmissions; 62 MA admissions and 11 MA readmissions). These observations were included in the statewide total.

Study 4: Various Measurements of Readmission Rates, Texas 2007



| | Readmissions in the Same Quarter (Any DRG) | Readmissions From Discharge Date (Any DRG) | | | | |
|----------------------------|---|---|---------|---------|--|--|
| | Divoj | 30-Days | 60-Days | 90-Days | | |
| | Pe | Per Enrollee (with CMS-style Risk Adjustment) | | | | |
| FFS (state discharge data) | 5.8% | 5.3% | 7.0% | 8.1% | | |
| MA (state discharge data) | 4.5% | 4.0% | 5.4% | 6.1% | | |
| MA vs. FFS | -23% | -24% | -24% | -24% | | |
| | Per Person with an Admission (with risk adjustment based on DRGs) | | | | | |
| FFS (state discharge data) | 33.2% | 30.1% | 40.2% | 46.1% | | |
| MA (state discharge data) | 25.0% | 22.2% | 29.8% | 34.0% | | |
| MA vs. FFS | -25% | -26% | -26% | -26% | | |
| | Per Admission (unadjusted) | | | | | |
| FFS (state discharge data) | 20.5% | 19.0% | 25.4% | 29.1% | | |
| MA (state discharge data) | 16.7% | 15.0% | 20.2% | 23.1% | | |
| MA vs. FFS | -19% | -21% | -20% | -21% | | |
| | Per Admission (with risk adjustment based on DRGs) | | | | | |
| FFS (state discharge data) | 20.1% | 18.6% | 24.8% | 28.5% | | |
| MA (state discharge data) | 17.1% | 15.4% | 20.6% | 23.6% | | |
| MA vs. FFS | -15% | -17% | -17% | -17% | | |

Source: AHIP estimates based on state hospital discharge data provided by the state of Texas.

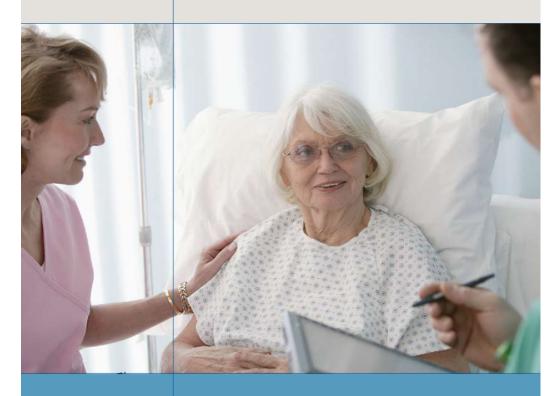
New "Readmissions Innovations" Report



- Phone interviews with medical directors and other clinical staff in 24 AHIP member companies
- Total of 40 programs addressing preventable hospital admissions, readmissions, and ER visits.
- Available today at <u>www.ahipresearch.org</u>.



Innovations in Reducing Preventable Hospital Admissions, Readmissions, and Emergency Room Use



June 2010

An Update on Health Plan Initiatives to Address National Health Care Priorities



"Readmissions Innovations" Report

- Types of Programs to Address Preventable Admissions/Readmissions, ER Use
 - Hospital-to-Home Transition Programs
 - Phone-Based and In-Person Case Management for High-Risk Patients
 - House Calls
 - ER Initiatives
 - New Payment & Care Delivery Models (e.g., Medical Home, bundled payment)

Key Themes Emerging from the Interviews



- Primary care is in crisis; revitalizing primary care based on the team approach.
- Effective care is about personal connections.
- Medication-related challenges have created major new roles for pharmacists.

Study 5: AHIP/
MedAssurant Collaboration





