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Predixion's vision

Predixion is a Predictive Analytics software company focused on healthcare



Predictive analytics should be simpler

- Squeeze the complexity out of Predictive Analytics and model creation

All BI will be predictive

- Enable the integration of Predictive Intelligence into all decision making processes and work flows



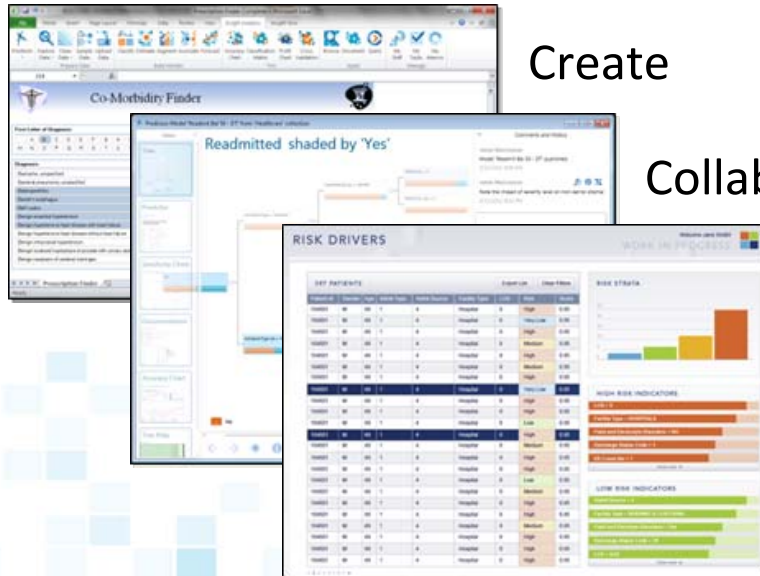
Enterprises require end-to-end solution

- Full collaboration, automation and consumption for modelers, business analysts, clinicians and knowledge workers.



Platform

Solutions



Create

Collaborate

Consume

Predictable
Readmission
Management

Predictable
Hospital
Acquired
Infection

Predictable
Length of
Stay

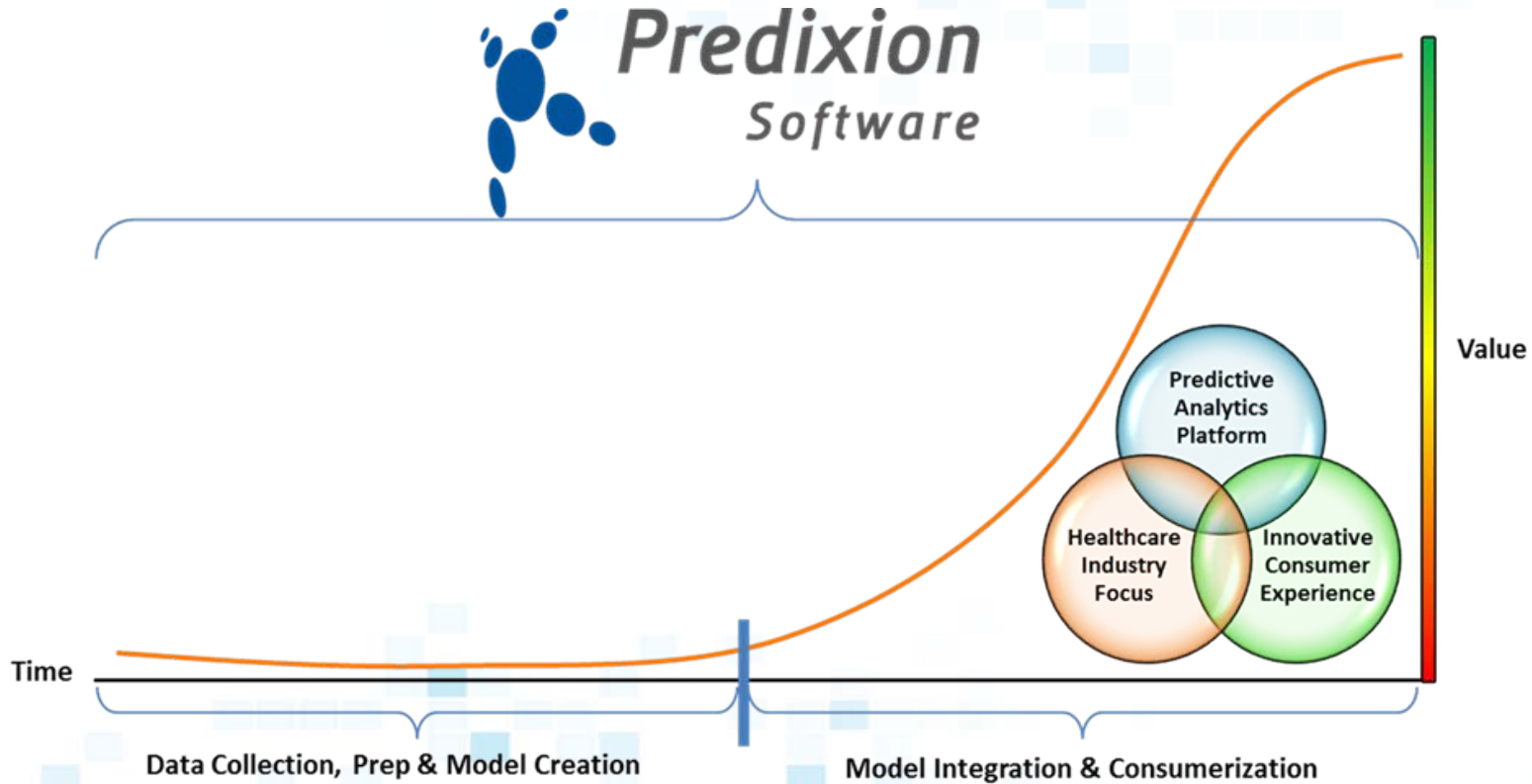
Member
Retention

Claims
Overpayment
Detection

Market
Profiling and
Targeting



Value curve of predictive analytics



3 Critical capabilities of PA in healthcare

*Delivering improved healthcare outcomes
using PA isn't magic. It's about...*

Right-timed
Feedback



Individualized
Patient Care



Actionable
Insights



3 High profile use cases

LOS Management

Percentage of Potentially Avoidable Medicare Acute
Inpatient Hospital Days

Arizona	26%	North Carolina	31%
California	34	Ohio	28
Florida	31	Oregon	22
Illinois	31	Pennsylvania	36
Massachusetts	40	Tennessee	33
Michigan	32	Texas	38
Minnesota	26	Utah	24
Nevada	38	Virginia	32
New Jersey	42	Washington	28
New York	47	Wisconsin	28
U.S. Average: 34%			
Source: Milliman Hospital Efficiency Index™			

Preventable Readmissions

Preventable hospital
readmissions: \$25 billion in
wasteful healthcare spending



Hospital Acquired Infections



Nurses play an important role

7 Ways Nurses Can Help Shorten Hospital Length of Stay

Written by Sabrina Rodak ([Twitter](#) | [Google+](#)) | January 11, 2013

Prevent Readmissions With Nurse Intervention

 Comment  Email  Print  RSS  ShareThis

Rebecca Hendren, for HealthLeaders Media, September 27, 2011

Hospital Acquired Infections: The Nurse's Role in Prevention

Nurses play a pivotal role in preventing hospital-acquired infections (HAI), not only by

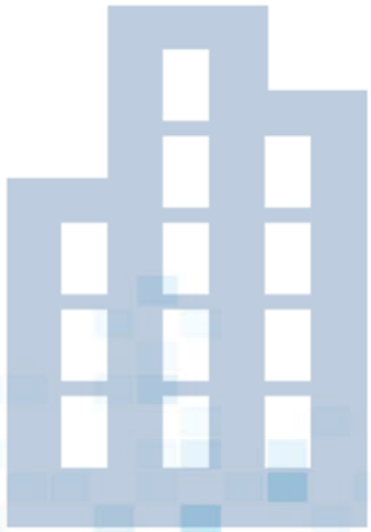
A few observations:

*Hospitals have the greatest opportunity to provide care that will improve outcomes **while patients are in the hospital...***



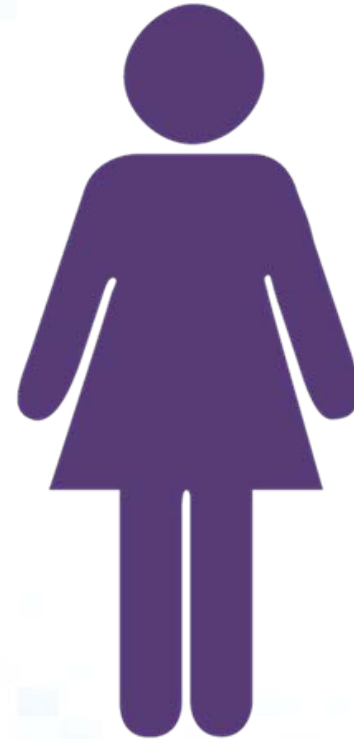
A few observations:

*Yet care providers first receive feedback about a patient's LOS, Readmission & HAI Rates weeks to months **post discharge***



A few observations:

Nurses and care providers can best act on information that is patient centric.

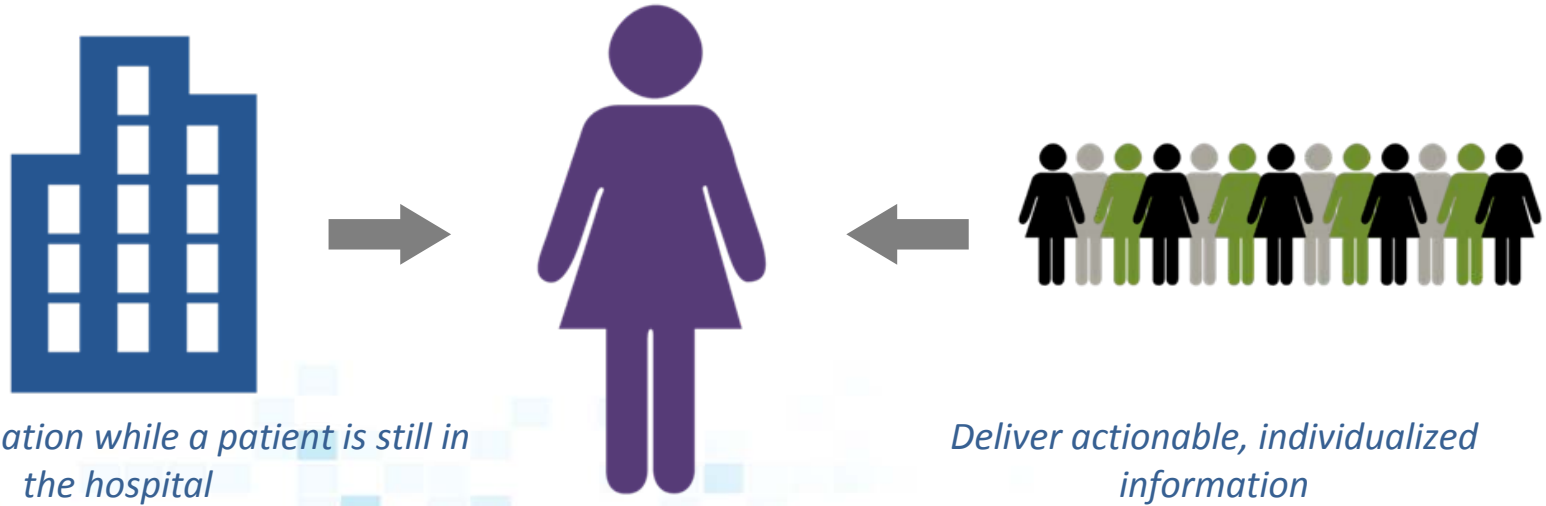


A few observations:

*Yet they receive feedback on LOS, Readmission & HAI Rates at a **population level***



Predixion's role in improved outcomes:



Applications with impact:

PATIENT LIST

Active Scenario: Default Scenario With Intervention Scenarios (3) (Modified)

Welcome Predixion Demo User!

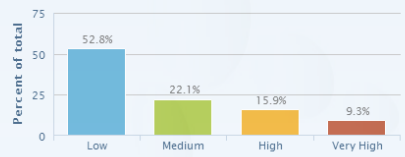
July 18 2013



951 Patients

Patient ID	Gender	Service	Admit Type	LOS	Risk Band	Risk Score
PX125371	F	Gastroent...	9	1	Very High	.991
PX118493	F	Oncology	3	44	Very High	.872
PX112582	F	Critical Care Medicine	3	34	Very High	.645
PX112410	F	Pulmonary Service	2	8	Very High	.592
PX123162	F	Dialysis	1	5	Very High	.558
PX112582	F	Gastroent...	3	20	Very High	.544
PX127479	M	Endocrin...	3	3	Very High	.536
PX113926	M	Cardiac Service	1	1	Very High	.503
PX115690	M	Oncology	3	2	Very High	.482
PX107638	F	Critical Care Medicine	9	0	Very High	.454
PX122517	F	Endocrin...	3	5	Very High	.436
PX121456	M	Cardiac Service	2	50	Very High	.403
PX108415	F	Critical Care Medicine	2	5	Very High	.401
PX126586	M	Endocrin...	1	7	Very High	.392
PX110180	M	Pulmonary Service	2	38	Very High	.390
PX108479	F	Endocrin...	3	28	Very High	.375
PX108508	F	Family	3	18	Very High	.372

PATIENT RISK BANDS



INCREASED RISK INDICATORS

- InpatCnt_6m Very High (≥ 5.605)
- PriorDC_6mDaysSinceLastDC Very Low (< -31.411)
- ERCnt_6m Very High (≥ 3.587)
- Fluid and Electrolyte Disorders 1
- Admission Source 4

DECREASED RISK INDICATORS

- InpatCnt_6m Very Low (< -3.742)
- InpatCnt_6m Low ($-3.742 \sim -0.627$)
- ERCnt_6m Very Low (< -1.866)
- PriorDC_6mDaysSinceLastDC Very High (≥ 49.609)
- Fluid and Electrolyte Disorders 0

Predictable
Readmission
Management

Predictable
Hospital
Acquired
Infections

Medication
Adherence

High Cost Case
Detection

Length of Stay
Management

Predictive
Illness/ Disease
Progression

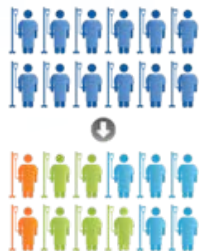
Elective
Surgery
Targeting

Claims
Overpayment
Detection

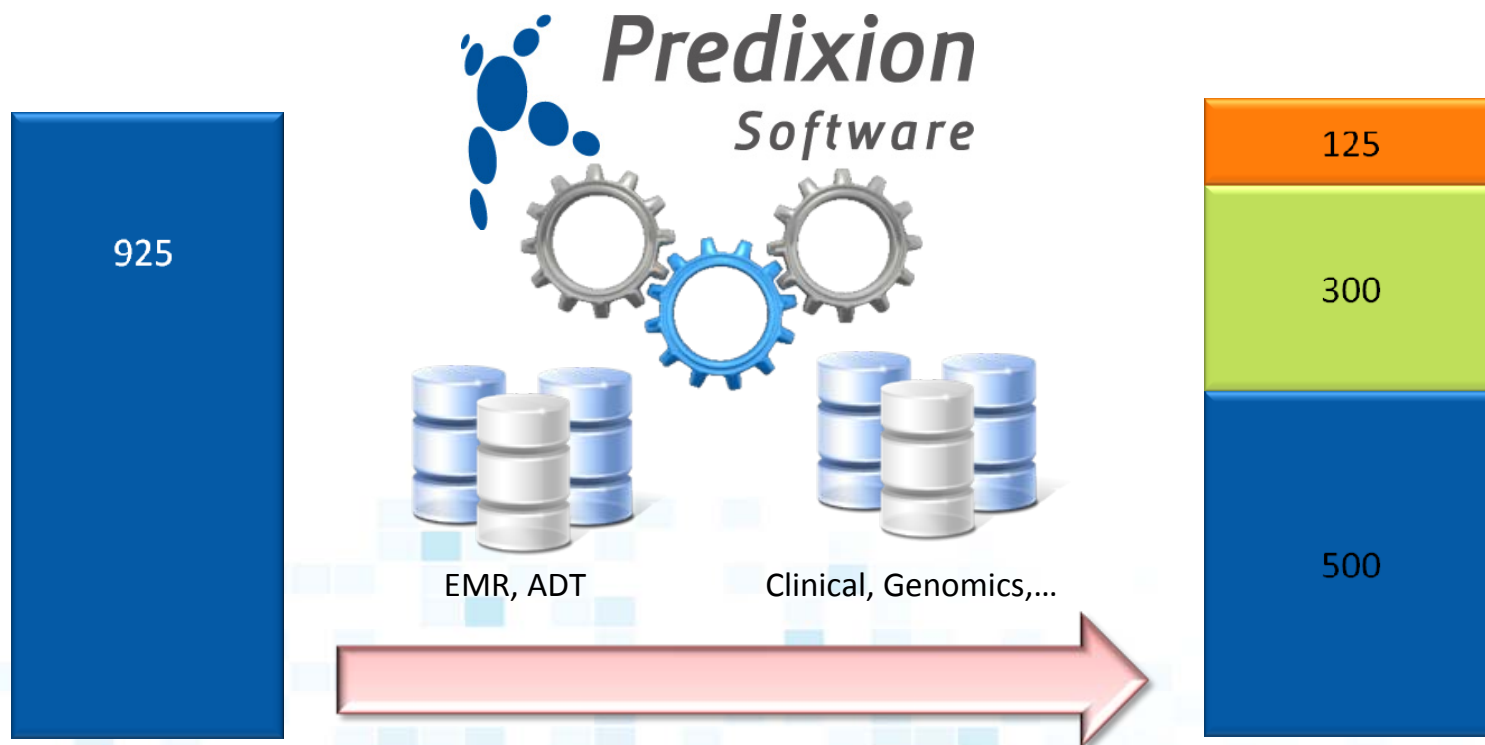
RSII:

A FRAMEWORK FOR SUCCESS

- Risk Stratification (Who are the targets?)
- Identification (Why are they at risk?)
- Intervention (What is the best course of action?)



Step 1: Risk Stratification





Step 2: Identify Influencers

INCREASED RISK INDICATORS

Service Line/Specialty: LCV – Left Hemisphere CVA

Number of Inpatient visits in the last 6 months: ≥ 2

Discharged to home in the last 30 days: Yes

Service Line/Specialty: Infectious Disease

Days since last discharge (w/in 6 months): 3 – 79

Discharged in the last 30 days: Yes

Service Line/Specialty: Oncology

Glomerular Filtration Rate Test: < 19

Service Line/Specialty: Hematology

Pro BNP Test: ≥ 1201

Albumin Level: < 2.63



Step 3: Intervene Prescriptive Action

RECOMMENDED INTERVENTION			SELECTED INTERVENTION						Add Intervention	Save
Type	Intervention		Intervention	Status	Start Date	End Date	Modified Date	Modified By		
General	Medication Assistance	+	Assisted Living	In Progress	10/5/2013		10/5/2013	Predixion Demo User		
General	Schedule Post Discharge PCP Visit	+	Mental Health	In Progress	10/5/13		10/5/13	Predixion Demo User		
Hospital Based	Pharmacy Consult	+								
Hospital Based	Health Literacy	+								
Home Health	Telemonitoring	+								

Demo





PATIENT LIST

Active Scenario: Default Scenario (2) (Modified)

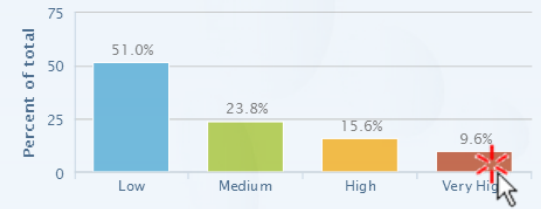
551 Patients

Show Admits

Patient ID	Patient Name	Room ^	Risk Band
PX122629	Lilia Borger	10005	Low
PX121056	Judie Langley	10015	Medium
PX111487	Larry Giese	10016	Low
PX102496	Teddy Alcaraz	10024	High
PX121779	Marion Bibler	10108	Medium
PX119838	Alfonso Infante	10113	Low
PX114753	Elden Link	10113	Medium
PX105935	Ester Kiesel	10127	Low
PX121931	Kristi Trepanier	10127	Medium
PX114529	Jeannie Ritzer	10405	Low
PX127293	Elvina Gaylor	10407	High
PX111960	Elbert Hunte	10408	Very High
PX114878	Nilsa Cataldo	10511	Low
PX106800	Franklin Pease	10514	Very High
PX116807	Wanita Coursey	10518	Low
PX110186	Buddy Majka	10608	High
PX108479	Codi Rothschild	10610	High
PX121441	Emerson Eisenstein	10618	Medium
PX101377	Willa Yzaguirre	10622	Low
PX114132	Les Sidhu	10624	Low
PX112582	Sharyl Schreiber	10628	High
PX100409	Rocky Young	10902	Low

All

PATIENT RISK BANDS



INCREASED RISK INDICATORS

- Service Line/Specialty: LCV - Left Hemisphere CVA
- Number of Inpatient visits in the last 6 months: >= 2
- Discharged to home in the last 30 days: Yes
- Service Line/Specialty: Infectious Disease
- Days since last discharge (w/in 6 months): 3 - 79

DECREASED RISK INDICATORS

- Service Line/Specialty: Oral Surgery
- Service Line/Specialty: OB Postpartum
- Service Line/Specialty: Aborted
- Discharged to home in the last 30 days: No
- Number of Inpatient visits in the last 6 months: < 1

PATIENT LIST

Active Scenario: Default Scenario (2) (Modified)

Welcome Predixion Demo User!

December 1 2013



53 Patients

Show Admits

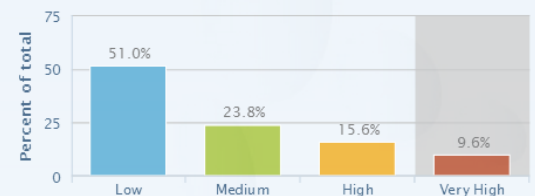
Clear Filters



All

Patient ID	Patient Name	Room ^	Risk Band
PX111960	Elbert Hunte	10408	Very High
PX106800	Franklin Pease	10514	Very High
PX102822	Bambi Arnot	10903	Very High
PX118891	Tracey Jain	10912	Very High
PX101987	Sueann Goheen	10918	Very High
PX102215	Josh Gravely	11207	Very High
PX106316	Julius Giel	11608	Very High
PX106337	Jonathon Wrenn	11903	Very High
PX102122	Emma Stacy	1521	Very High
PX102135	Ty Malveaux	1521	Very High
PX106590	Shari Vawter	1524	Very High
PX106736	Bethany Heims	2113	Very High
PX127868	Cesar Kurt	218	Very High
PX101677	Tianna Stansberry	2216	Very High
PX116081	Lonnie Ottlesen	2444	Very High
PX125964	Jerold Markwell	250	Very High
PX106412	Moriah Livingstone	3115	Very High
PX106316	Waldo Kosak	3129	Very High
PX106616	Myong Gillen	3302	Very High
PX101574	Lorina Moffatt	3314	Very High
PX102291	Mertie Mccarley	3317	Very High
PX102822	Jeannetta World	3332	Very High

PATIENT RISK BANDS



INCREASED RISK INDICATORS

- Service Line/Specialty: LCV - Left Hemisphere CVA
- Number of Inpatient visits in the last 6 months: >= 2
- Discharged to home in the last 30 days: Yes
- Service Line/Specialty: Infectious Disease
- Days since last discharge (w/in 6 months): 3 - 79

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- Service Line/Specialty: OB Postpartum
- Service Line/Specialty: Aborted
- Discharged to home in the last 30 days: No
- Number of Inpatient visits in the last 6 months: < 1

PATIENT LIST

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53 Patients

Show Admits

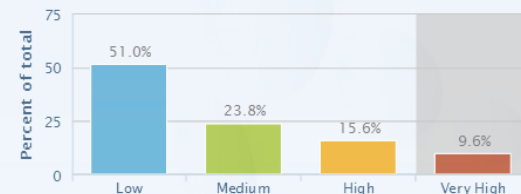
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PATIENT RISK BANDS



INCREASED RISK INDICATORS

- Service Line/Specialty: LCV - Left Hemisphere CVA
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- Service Line/Specialty: Infectious Disease
- Days since last discharge (w/in 6 months): 3 - 79

DECREASED RISK INDICATORS

- Service Line/Specialty: Oral Surgery
- Service Line/Specialty: OB Postpartum
- Service Line/Specialty: Aborted
- Discharged to home in the last 30 days: No
- Number of Inpatient visits in the last 6 months: < 1

PATIENT INTERVENTIONS

Active Scenario: Default Scenario (2) (Modified)

Welcome Predixion Demo User!

December 1 2013



Tracey Jain

Back

PatientId	PX118891	Risk Score	Very High - 0.818
MRN		IP Frequent Visit	Yes
Gender	M	Readmitted	No
Age	41	Admitted Date	07/14/2013
DOB	05/24/1951	Discharge Date	
LOS	1	Admission Type	1
Room	10912	Payor	BCBS
		Attending Physician	
		Segment	Oncology Frequent Visits

INDIVIDUAL RISK INDICATORS

Number of Inpatient visits in the last 6 months: ≥ 2 Glomerular Filtration Rate Test: < 19 Albumin Level: < 2.63 Number of diagnoses: ≥ 14 Number of ER visits in the last 6 months: ≥ 2 Days since last discharge (w/in 6 months): ≥ 79

Living Situation: Other

Pro BNP Test: < 345

RECOMMENDED INTERVENTION

Type	Intervention	
General	Transportation	+
General	Hospice	+
Home Health	Home Nursing Visit	+
Home Health	Telemonitoring	+



SELECTED INTERVENTION

Add Intervention

Intervention	Status	Start Date	End Date	Modified Date	Modified By
Transportation	Completed	9/12/2013	9/12/2013	9/12/2013	Predixion Demo User

PATIENT INTERVENTIONS

Active Scenario: Default Scenario (2) (Modified)

Welcome Predixion Demo User!

December 1 2013



Tracey Jain

Back

PatientId	PX118891	Risk Score	Very High - 0.818
MRN		IP Frequent Visit	Yes
Gender	M	Readmitted	No
Age	41	Admitted Date	07/14/2013
DOB	05/24/1951	Discharge Date	
LOS	1	Admission Type	1
Room	10912	Payor	BCBS
		Attending Physician	
		Segment	Oncology Frequent Visits

INDIVIDUAL RISK INDICATORS

- Number of Inpatient visits in the last 6 months: ≥ 2
- Glomerular Filtration Rate Test: < 19
- Albumin Level: < 2.63
- Number of diagnoses: ≥ 14
- Number of ER visits in the last 6 months: ≥ 2
- Days since last discharge (w/in 6 months): ≥ 79
- Living Situation: Other
- Pro BNP Test: < 345

RECOMMENDED INTERVENTION

Type	Intervention	
General	Transportation	+
General	Hospice	+
Home Health	Home Nursing Visit	+
Home Health	Telemonitoring	+

SELECTED INTERVENTION

Add Intervention

Save

Intervention	Status	Start Date	End Date	Modified Date	Modified By
Transportation	Completed	9/12/2013	9/12/2013	9/12/2013	Predixion Demo User
Telemonitoring	In Progress	12/1/13		12/1/13	Predixion Demo User

Thank You

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