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Preparing an ASCA Compliance Plan. Then what?

HIPAA Summit IV

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What you have done

- Compliance Plan
- Implementation Process
 - Assessed your HIPAA Awareness
 - Education on HIPAA
 - Operational Assessment
 - Gap analysis, Implementation Issues, workplan.
 - Development & Testing Assessment
 - Involve vendor, testing plan
- Budget
- Reason for filing for Extension

The glorious moment

- File your ASCA Compliance Plan

<http://www.cms.hhs.gov/hipaa/hipaa2/>

- Get your confirmation number
 - No need for “approval”
 - Extension is automatic

What you need to do

- Implement your compliance plan
- Actually, do the things you said you would do in the plan you filed !!!
- Become aware of your gaps and limitations. Work to solve them.
- Engage your vendors. Evaluate your business needs. Contact your trading partners.
- Start testing before April 16, 2003

But I have time...

- It takes 7 days to 3 months for a system conversion.
- Your vendor has many customers to convert. Get in line.
- Testing with your trading partners takes time. Typically 2-6 months.
- Change your business practices to capture the data required by HIPAA.

Gartner Research

“For HIPAA to work, more than 13 million pairs of a payer and a provider must implement an average of 2.2 transactions each.”

- Assuming only one analyst day per transaction, the industry would need 2.9 Million analyst months to implement HIPAA

A sense of urgency

- Don't wait for your trading partners to be ready. YOU need to be ready.
- HIPAA is much more complex than Y2K.
- Not just an EDI or a technology issue, but a business issue.
- We don't have much time.
- You have made a "promise" to HHS.

What if you don't make it?

- The HIPAA police does not have badges yet, but...
- Payers do NOT want paper and probably will not ramp up for it.
- Medicare will require EDI
 - Except from small providers
- The delays in payment can kill your business.
- The Public Relations component can kill your business.

Contact

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