Positioning For Globalization



International Medical Care As An Option for Employers, Insurers, and Individuals

David Boucher, MPH, FACHE President and Chief Operating Officer October 19, 2008



The Perfect Storm....



The Perfect Storm.....

..... Leading Americans to Travel Abroad for Surgical Care:

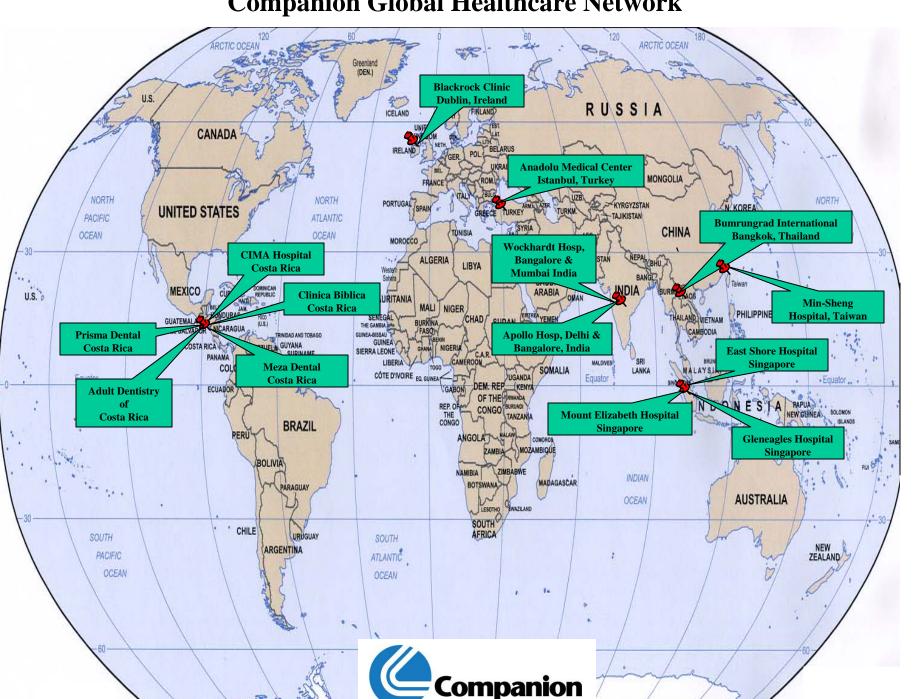


Introducing:



- A Network of JCI Accredited, Low Cost Hospitals in Overseas Locations
- Concierge Travel Arrangements
- Case Management
- Aftercare Consultations
- Related Medical Travel Insurance Products

Companion Global Healthcare Network



Transparency is the Underlying Theme of CGH's Web Site



PATIENTS

GROUP LEADERS

AGENTS

ABOUT

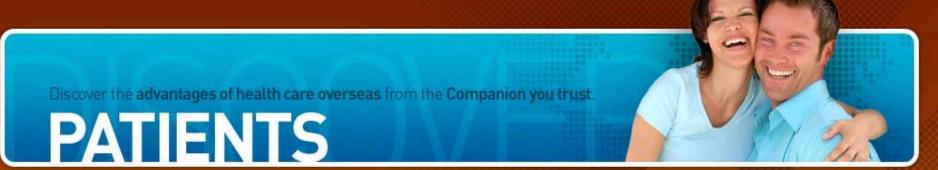
NEWS

CONTACT









Companion Global Healthcare is your gateway to affordable medical care! We give you access to medical services outside the United States, so you can receive medical care at a fraction of the cost you would at home.

With skyrocketing medical costs, many are discovering the advantages of traveling for certain healthcare procedures -- but some may find the thought intimidating. We take the worry out of traveling, so you can concentrate on your health. We'll help you with your travel plans, and make sure you visit **network providers**. You'll experience round-trip quality service, from experts who understand the patient's point of view.

For more information or to make travel arrangements, please contact us.

Why Travel for Health Care?

Our Services

Procedures

Provider Network

Travel Arrangements

Companion Global Healthcare AFTERCARE SERVICES Available Through Doctors Care.





Ronald K. Reynolds, MD Myrtle Beach, SC

Business Opportunities For Medical Travel Companies

• Include in Value-Add Programs to Members, the Uninsured, and Third Party Administrators

Include as an Option for HSAs and HDHPs

• Include as an Option for Self-Insured and Fully Insured Accounts for Multiple Payers and For Individuals



Can Medical Travel Be Beneficial to Individuals?

 Avails the Uninsured and Underinsured to Fully-Credentialed Medical Care at a Lower Price

 Avails Insured Members Who May Have Pre-Existing Condition Exclusions to Professional Options For Much Lower Out Of Pocket Amounts

• With the Appropriate Benefit Structure, Medical Travel Will Save Insured Members Significant Amounts



Can Medical Travel Save Money for Employers?

- Self-Funded Companies
 - Each procedure yields direct savings
 - Potential for reduced stop-loss premiums
 - More cash for R & D, hiring employees, etc.

- Fully-Insured Companies
 - Lower medical trend
 - Potential premium reduction upon renewal



Can Medical Travel Be Beneficial For Health Plans?

- Increase Access to Care for Members
- Improve Member Retention
- Improve Member Satisfaction
- Respond to Customer Needs With Wider Selection of Network Facilities
- Improve Competitiveness Nationally and Internationally
- Respond to an Increasingly Mobile Population



Questions?