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# Chronic Care and Its Place in Health Reform

**Stephen C. Schoenbaum, MD, MPH**  
**Executive Vice President for Programs**

[www.commonwealthfund.org](http://www.commonwealthfund.org)

[scs@cmwf.org](mailto:scs@cmwf.org)

**Disease Management Colloquium**

**May 19, 2008**

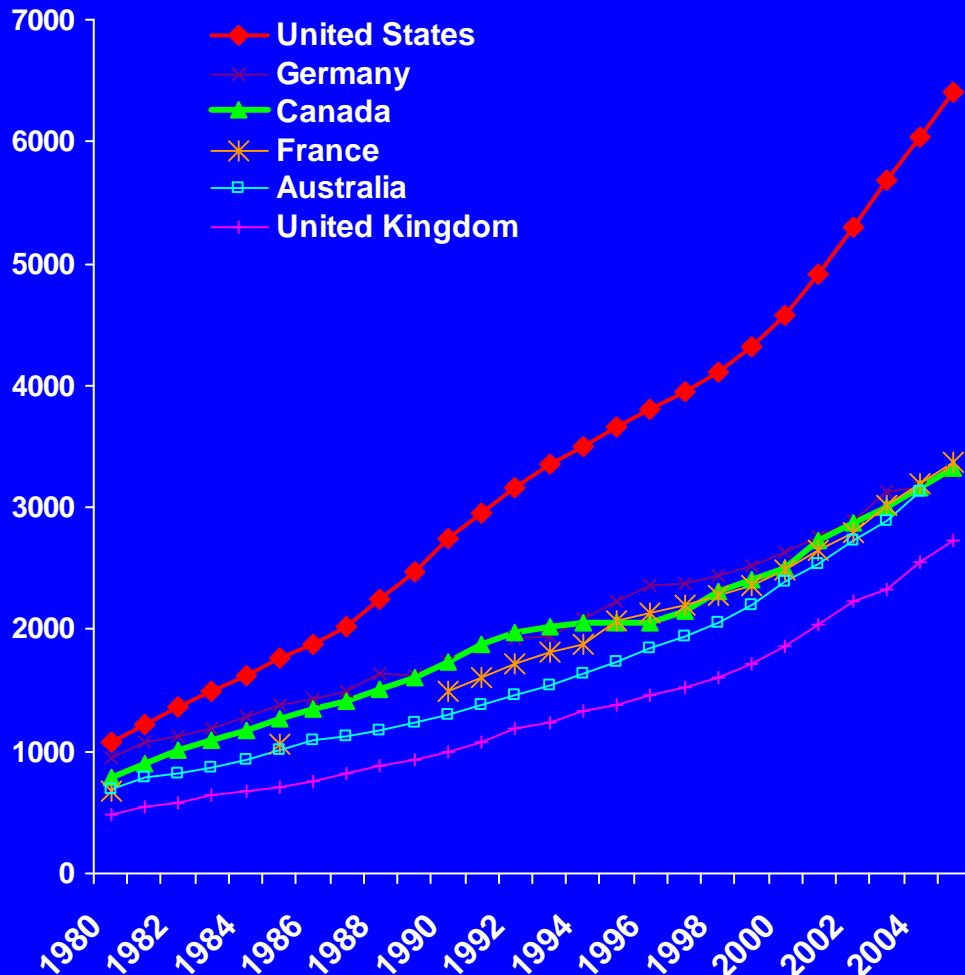
# Q: Why Health Reform?

***Q: Why Health Reform?***

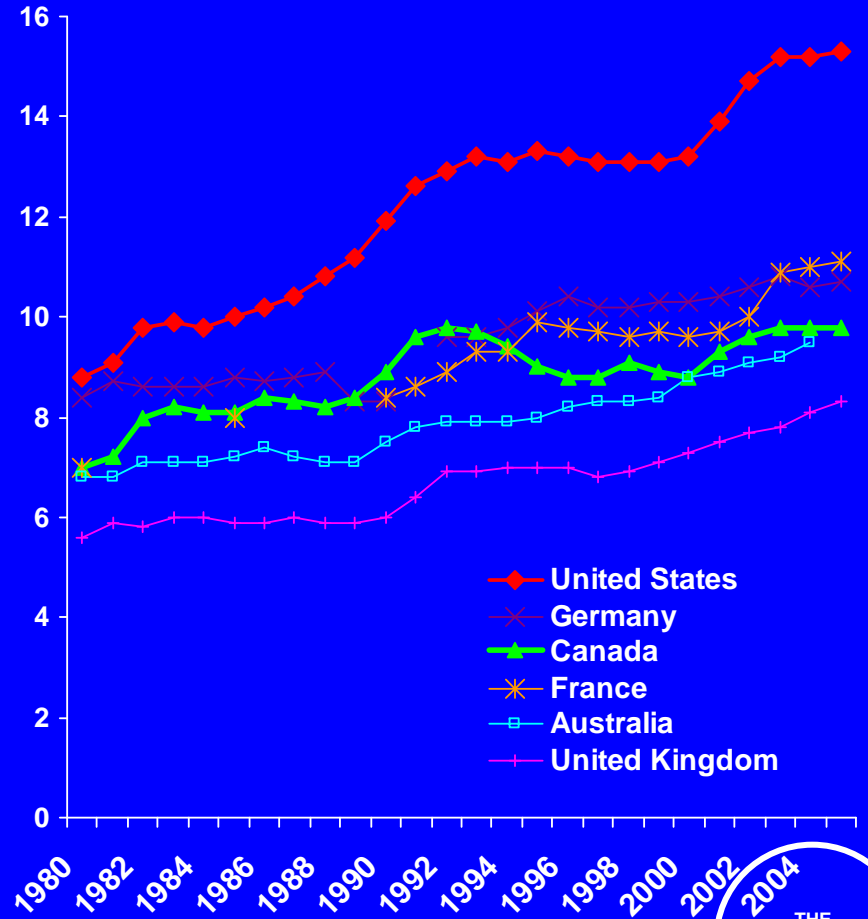
**A: Because U.S. Health  
System Performance is  
Suboptimal**

# International Comparison of Spending on Health, 1980–2005

Average spending on health per capita (\$US PPP)



Total expenditures on health as percent of GDP

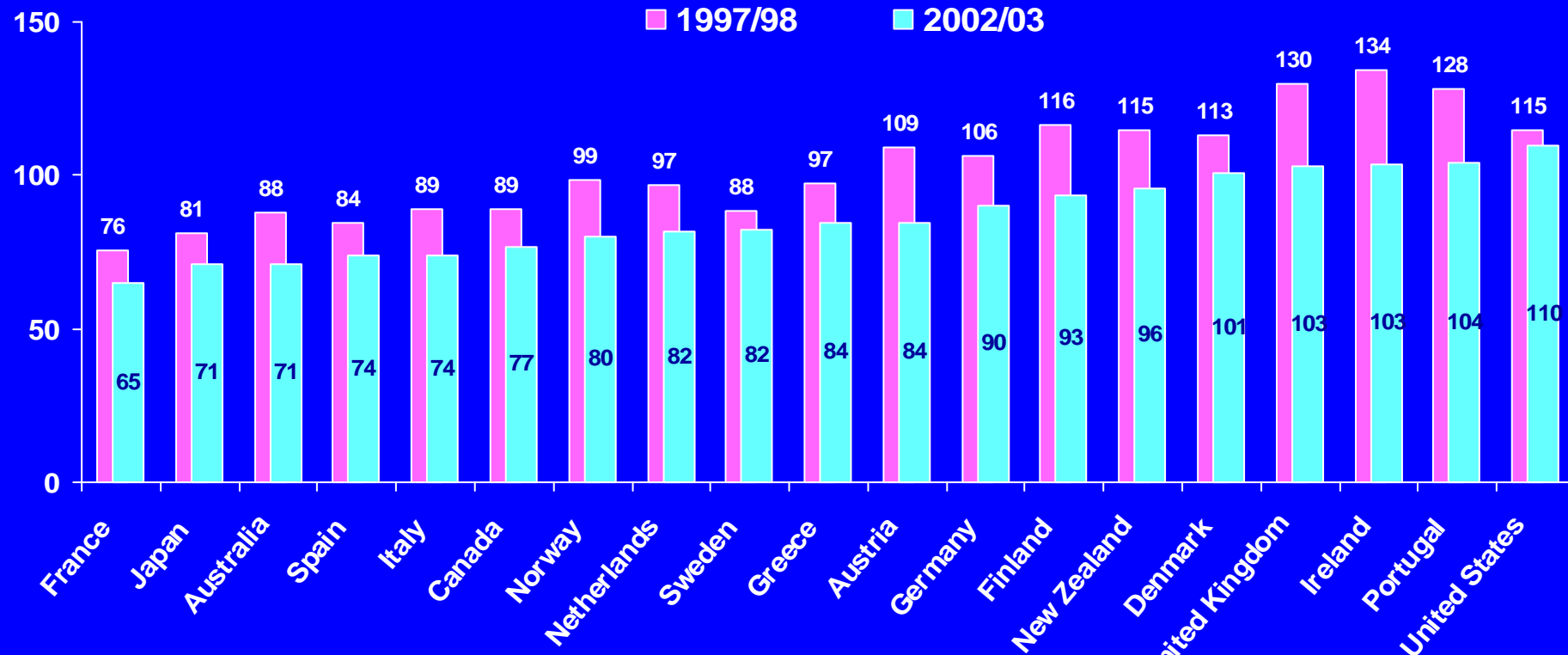


Source: K. Davis, C. Schoen, S. Guterman, T. Shih, S. C. Schoenbaum, and I. Weinbaum, Slowing the Growth of U.S. Health Care Expenditures: What Are the Options?, The Commonwealth Fund, January 2007, updated with 2007 OECD data



# Mortality Amenable to Health Care

Deaths per 100,000 population\*



\* Countries' age-standardized death rates, ages 0–74; includes ischemic heart disease. See Technical Appendix for list of conditions considered amenable to health care in the analysis. Data: E. Nolte, London School of Hygiene and Tropical Medicine analysis of World Health Organization (WHO) mortality files.



# The Commonwealth Fund Commission on a High Performance Health System

## Objective:

- To move the U.S. toward a high performance health care system that helps everyone, to the extent possible, lead long, healthy, and productive lives
- To the Commission, a high performance health system is designed to achieve four core goals
  1. high quality, safe care
  2. access to care for all
  3. efficient, high value
  4. system capacity to innovate and improve

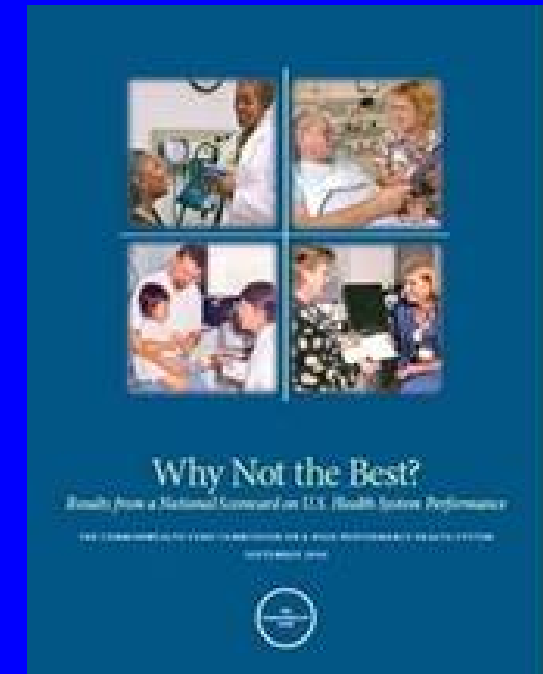
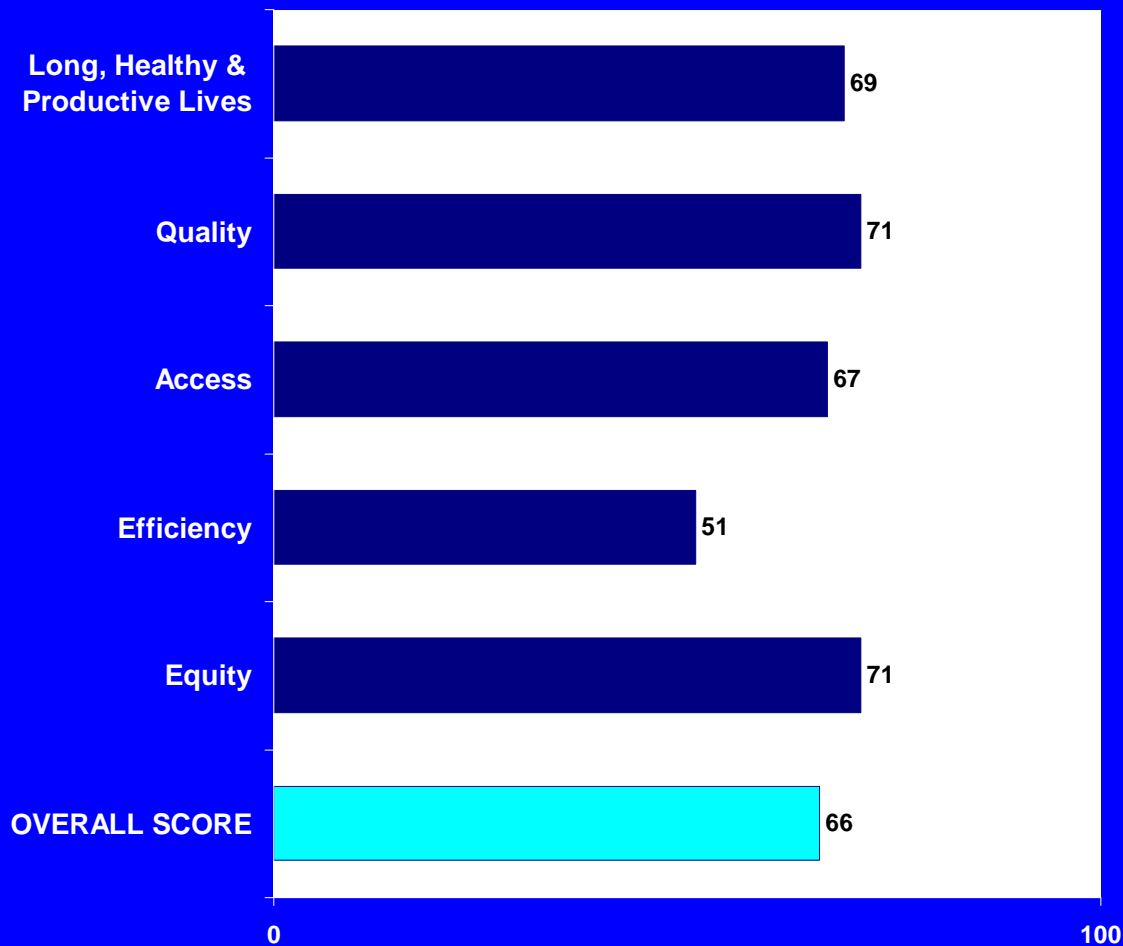


**Chairman: James J. Mongan, M.D.**  
**President and CEO Partners**  
**HealthCare System, Inc.**



# US Scorecard: Why Not the Best?

## Commonwealth Fund Commission National Scorecard



- 37+ Indicators
- U.S. compared to benchmarks



# Five Key Strategies for High Performance = Health Reform

- 1. Extend affordable health insurance to all**
- 2. Align financial incentives to enhance value and achieve savings**
- 3. Organize the health care system around the patient to ensure that care is accessible and coordinated**
- 4. Meet and raise benchmarks for high-quality, efficient care**
- 5. Ensure accountable national leadership and public/private collaboration**

Source: Commission on a High Performance Health System, A High Performance Health System for the United States: An Ambitious Agenda for the Next President, The Commonwealth Fund, November 2007





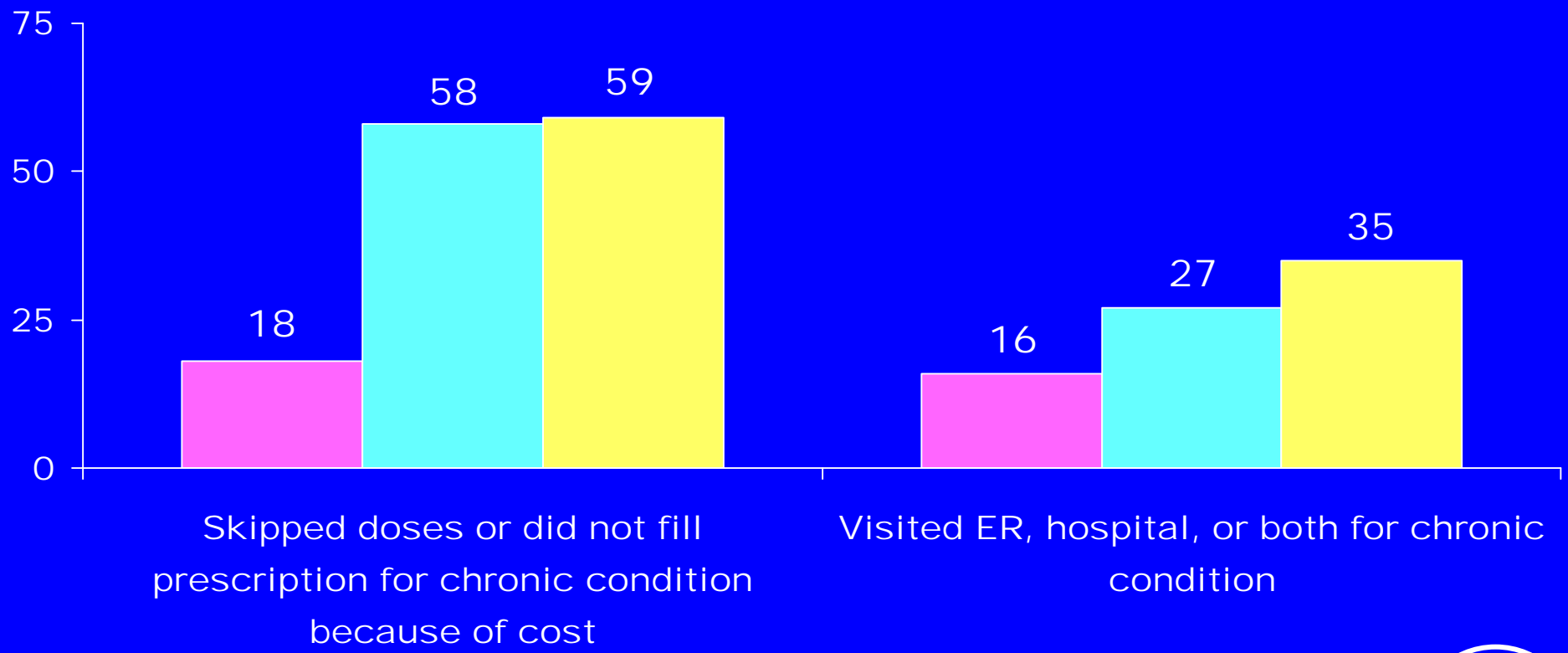
# 1. Extend affordable health insurance to all



# Adults With No or Unstable Insurance Are Less Likely to Manage Chronic Conditions Well

Percent of adults ages 19–64 with at least one chronic condition\*

■ Insured all year   ■ Insured now, time uninsured in past year   ■ Uninsured now



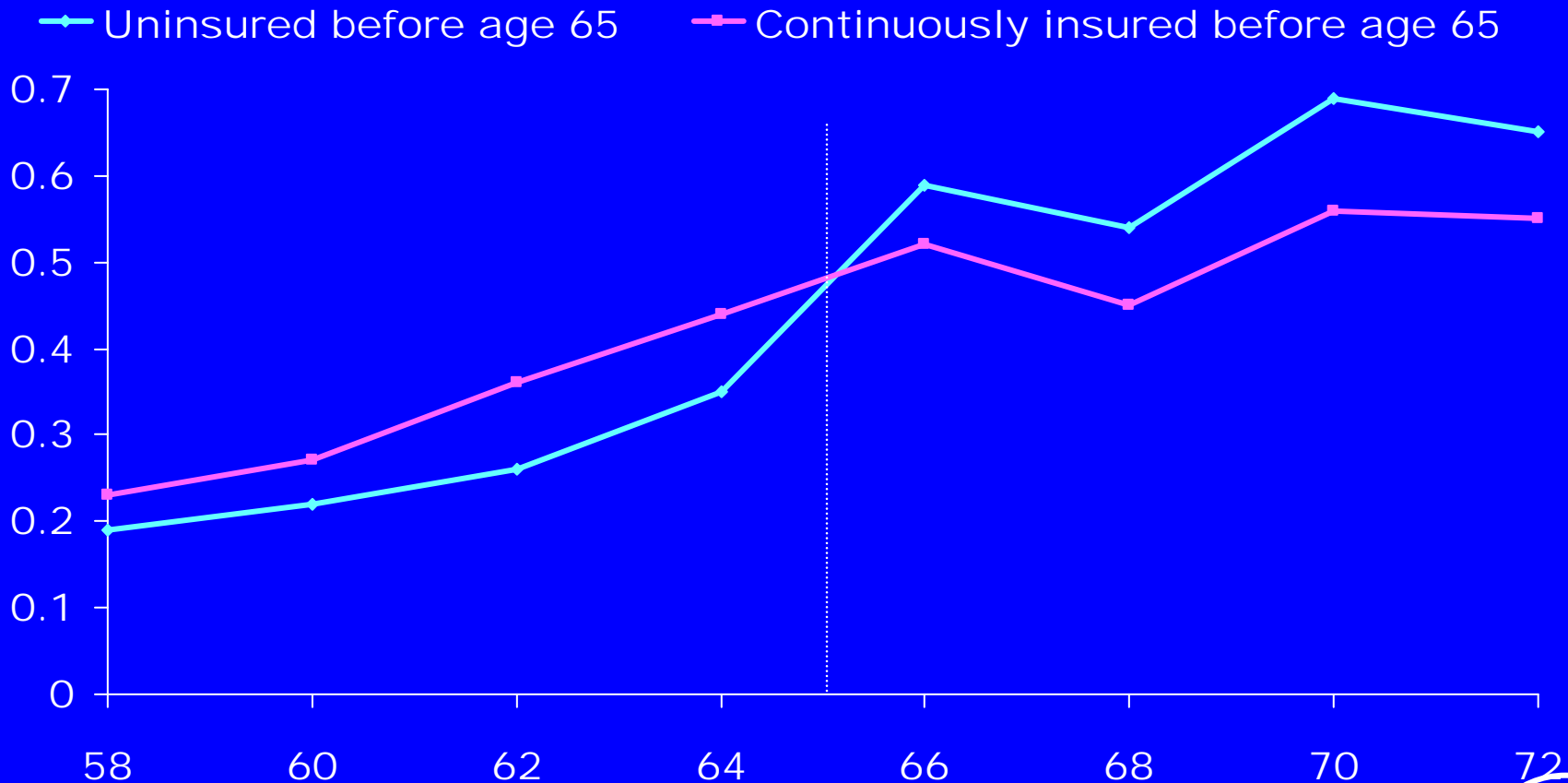
\*Hypertension, high blood pressure, or stroke; heart attack or heart disease; diabetes; asthma, emphysema, or lung disease.

Source: S. R. Collins, K. Davis, M. M. Doty, J. L. Kriss, A. L. Holmgren, *Gaps in Health Insurance: An All-American Problem*, Findings from the Commonwealth Fund Biennial Health Insurance Survey (New York: The Commonwealth Fund) Apr. 2006.



# Previously Uninsured Medicare Beneficiaries With History of Cardiovascular Disease or Diabetes Have Much Higher Hospital Admissions After Entering Medicare Than Previously Insured

Number of hospital admissions per 2-year period



Source: J. M. McWilliams, et al., "Use of Health Services by Previously Uninsured Medicare Beneficiaries," NEJM 357;2, Jul 12 2007.

# Health Consequences of Gaps in Health Insurance Coverage

## Deaths of Adults Ages 25 – 64, 2004

1. Cancer – 164,832
2. Heart disease – 117,257
3. Unintentional injuries – 56,096
4. Suicide – 22,629
5. Uninsured – 20,000
6. Cerebrovascular disease – 19,075
7. Diabetes – 18,972
8. Chronic lower respiratory disease – 15,265
9. Chronic liver disease and cirrhosis – 17,173

Sources: U.S. Department of Health and Human Services, National Center for Health Statistics, Health, United States, 2007, Table 31, p. 186 – leading causes of deaths; S. Dorn, “Uninsured and Dying Because of It,” Urban Institute, January 2008, deaths attributable to higher risks of uninsured adults 25–54.



## 2. Align financial incentives to enhance value and *achieve savings*

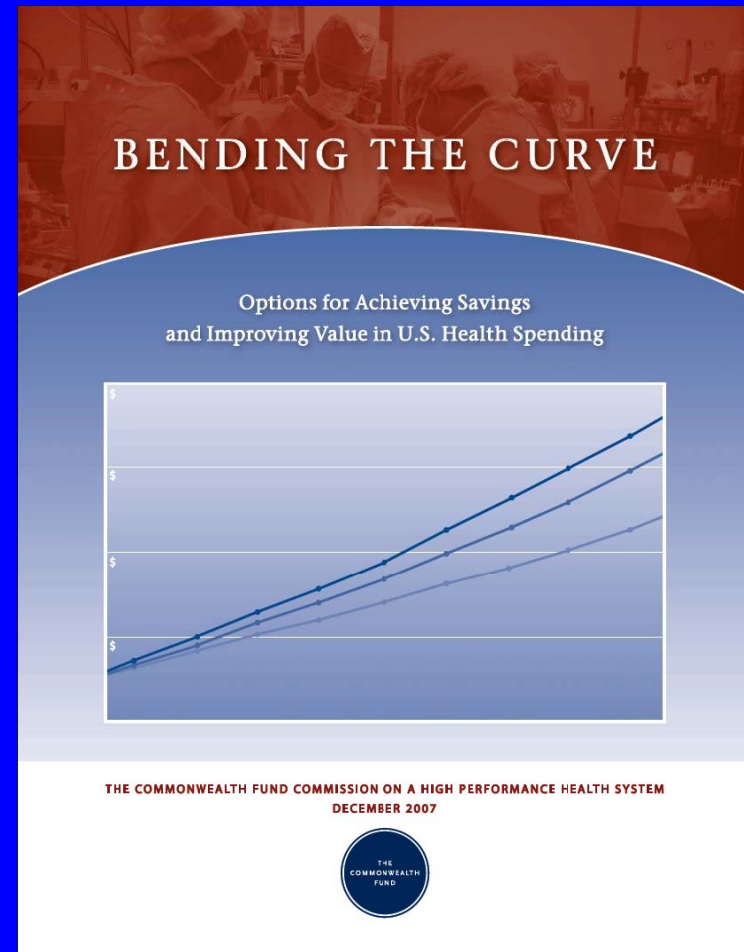
# Options to Achieve Savings

**Producing and Using  
Better Information**

**Promoting Health and  
Disease Prevention**

**Aligning Incentives with  
Quality and Efficiency**

**Correcting Price Signals  
in the Health Care  
Market**



Source: *Bending the Curve: Options for Achieving Savings and Improving Value in U.S. Health Spending*, Commonwealth Fund, December 2007.



# Fifteen Options that Achieve Savings

## Cumulative 10-Year Savings

### Producing and Using Better Information

- Promoting Health Information Technology -\$88 billion
- Center for Medical Effectiveness and Health Care Decision-Making -\$368 billion
- Patient Shared Decision-Making -\$9 billion

### Promoting Health and Disease Prevention

- Public Health: Reducing Tobacco Use -\$191 billion
- Public Health: Reducing Obesity -\$283 billion
- Positive Incentives for Health -\$19 billion

### Aligning Incentives with Quality and Efficiency

- Hospital Pay-for-Performance -\$34 billion
- Episode-of-Care Payment -\$229 billion
- **Strengthening Primary Care and Care Coordination** -\$194 billion
- Limit Federal Tax Exemptions for Premium Contributions -\$131 billion

### Correcting Price Signals in the Health Care Market

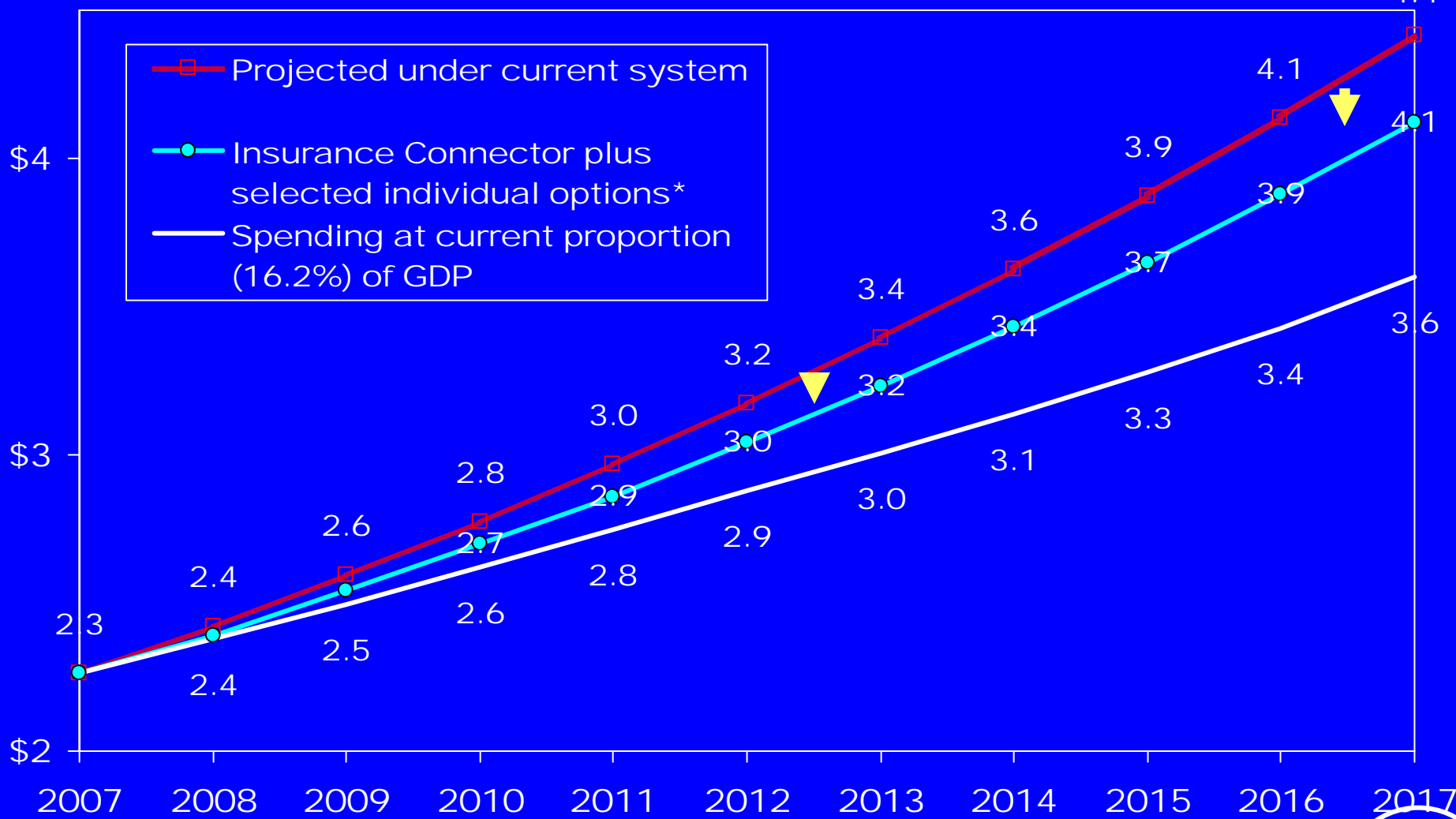
- Reset Benchmark Rates for Medicare Advantage Plans -\$50 billion
- Competitive Bidding -\$104 billion
- Negotiated Prescription Drug Prices -\$43 billion
- All-Payer Provider Payment Methods and Rates -\$122 billion
- Limit Payment Updates in High-Cost Areas -\$158 billion

Source: *Bending the Curve: Options for Achieving Savings and Improving Value in U.S. Health Spending*, Commonwealth Fund, December 2007.



# Total National Health Expenditures, 2008 - 2017 Projected and Various Scenarios

Dollars in Trillions



\*Selected options include improved information, payment reform, and public health



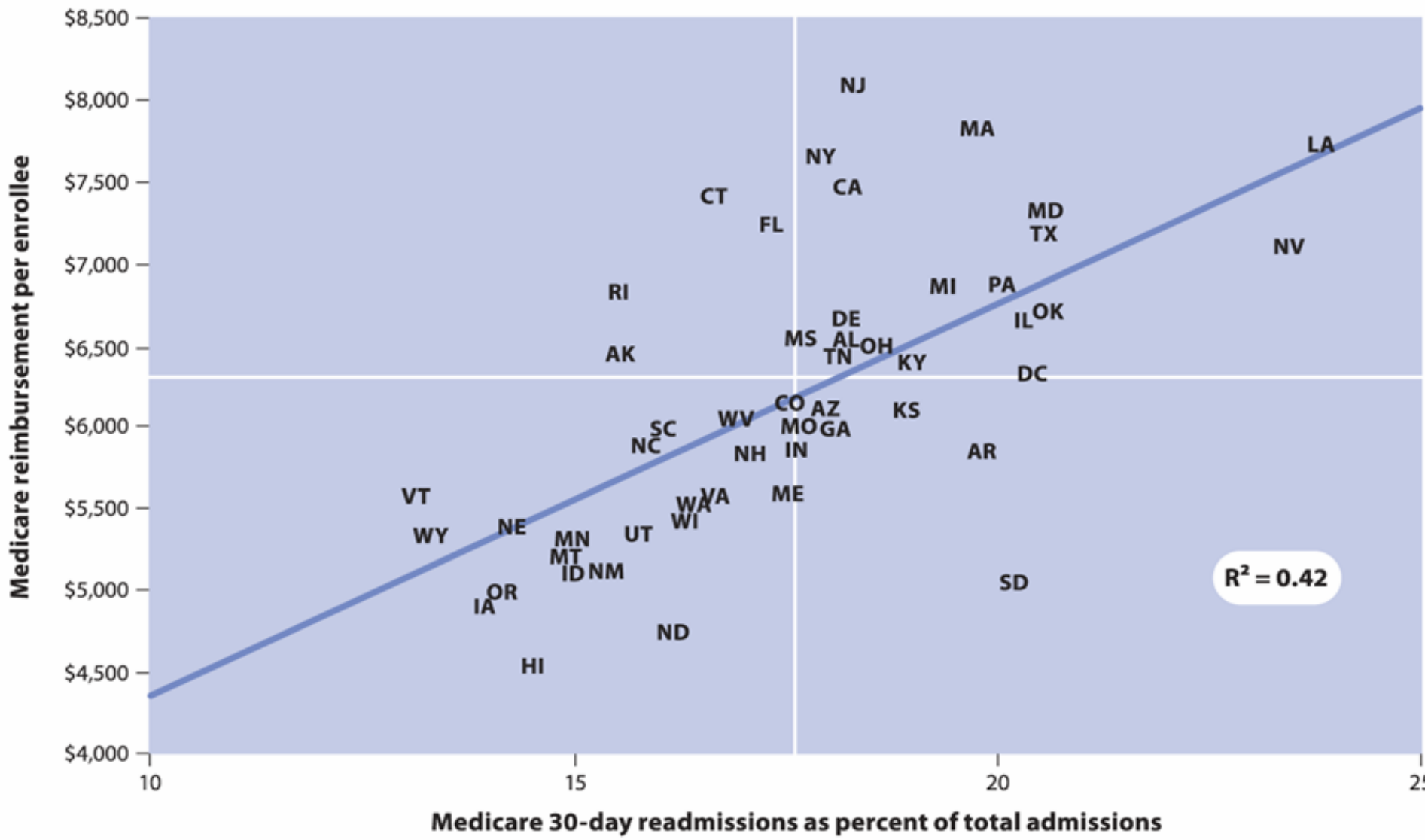
Source: Based on projected expenditures absent policy change and Lewin estimates.



# Promising Strategies For Payment Reform

- 1. Patient-Centered Medical Home**
- 2. Acute Episode Global Fee**
- 3. Pay for Performance**
- 4. Limiting Updates for High-cost Areas and High-cost Providers**
- 5. Targeting Waste: Hospital Readmissions, Preventable Admissions, Unsafe, or Ineffective Care**

# Medicare Reimbursement and 30-Day Readmissions by State, 2003



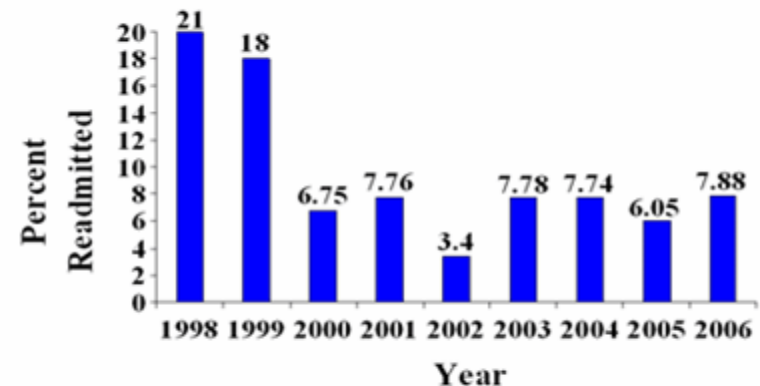
DATA: Medicare reimbursement – 2003 Dartmouth Atlas of Health Care; Medicare readmissions – 2003 Medicare SAF 5% Inpatient Data  
 SOURCE: Commonwealth Fund State Scorecard on Health System Performance, 2007

# The Majority of Hospital Readmissions Could Be Prevented

2007 MedPAC report notes that 75% (13.3%/17.6%) of Medicare 30-day readmissions are potentially preventable

Maimonides Medical Center (NY) reduced readmissions by over 50% through coordinated team-based inpatient care and support with transition post-discharge.

**Chart 1: Maimonides Medical Center Heart Failure Readmission Rate**



Source: Maimonides Medical Center, September 2007



**3. Organize the health care system around the patient to ensure that care is accessible and coordinated**

# 1. The Promise of Medical Homes: Health Care Expenditures and Mortality 5 Year Follow-up, United States, 1987-92

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- Adults (age 25 and older) with a primary care physician rather than a specialist as their personal physician
  - had 33% lower cost of care
  - were 19% less likely to die (after controlling for age, gender, income, insurance, smoking, perceived health (SF-36) and 11 major health conditions)

# “Medical Home” Is Vehicle to Provide Patient-Centered Primary Care

1. Superb access to care
2. Patient engagement in care
3. Information systems that support high-quality care
4. Coordinated care
5. Integrated and comprehensive team care
6. Routine patient feedback to doctors
7. Publicly available information

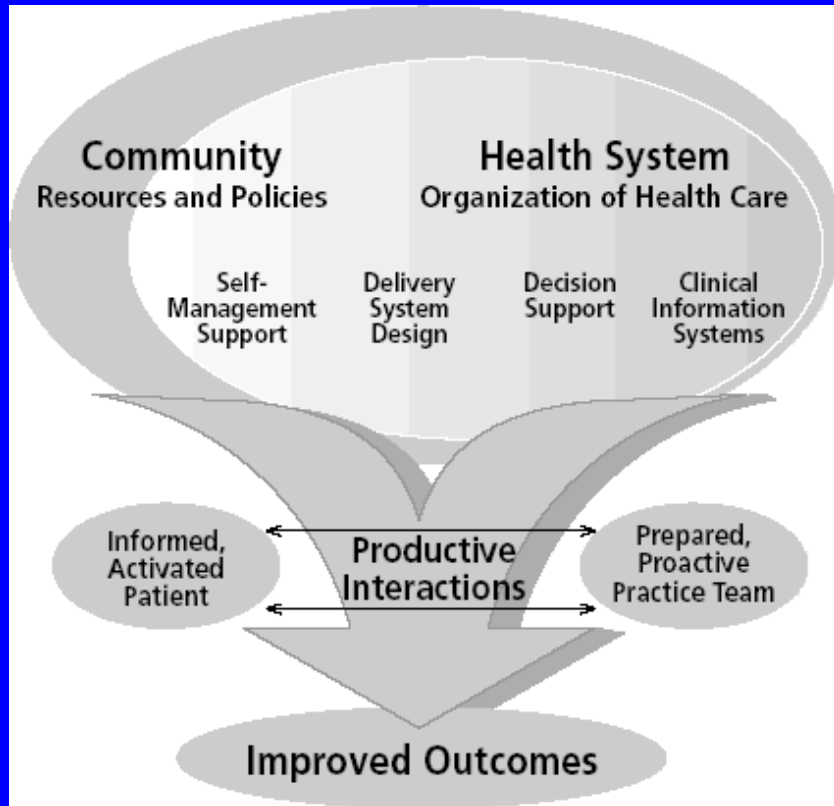
**NOTE: It isn't sufficient for providers to “set up” a medical home**

- **The patient must perceive s/he has one!**

Source: K Davis et al. A 2020 Vision of Patient-Centered Primary Care. J Gen Intern Med 2005;20:953-957.



# Chronic Care Model and Medical Home Fit Together

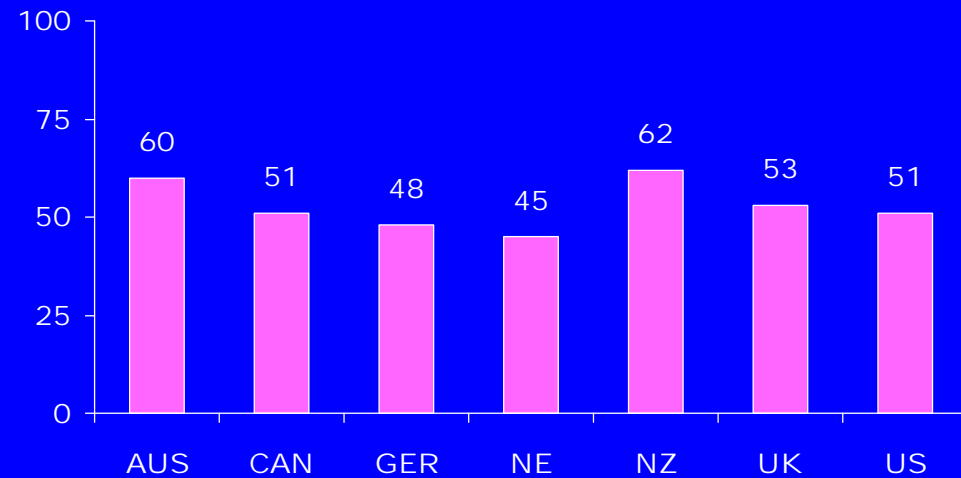


- **Chronic care model requires a team, patient-centered approach, IT support**

# 2007 International Health Policy Survey in Seven Countries

- In each country, having a “Medical Home” improves patient experiences:
  - Patient safety
  - Coordination: with specialists/across sites of care; less duplication & delays
  - Patient satisfaction
  - Chronic care management
- **But many in each country do not have a medical home**

Adults with a Chronic Disease Who Report Having a Medical Home\*

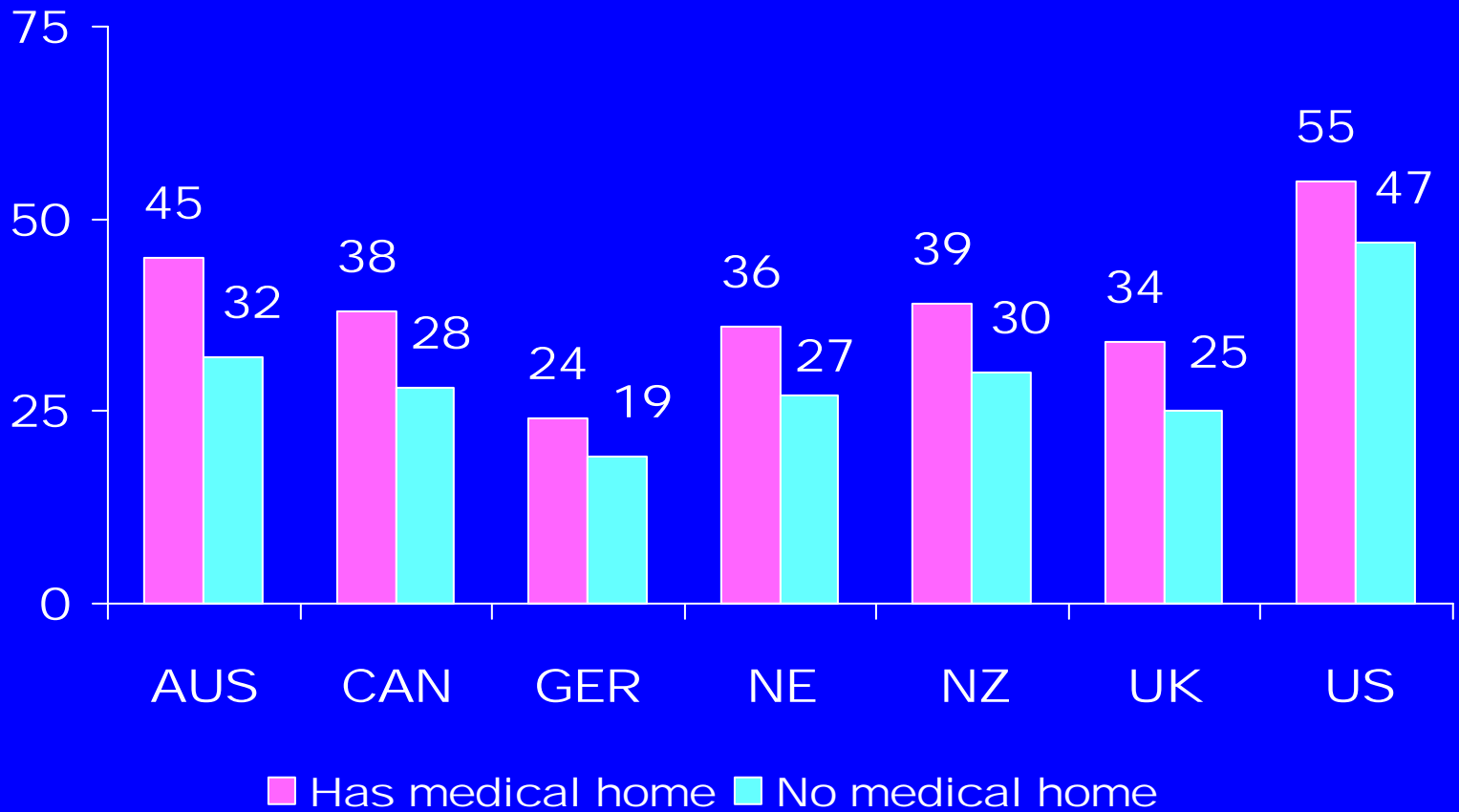


\*Regular provider; knows you; easy to contact; coordinates your care



# Doctor Gives You a Plan for Self-Management, by Medical Home

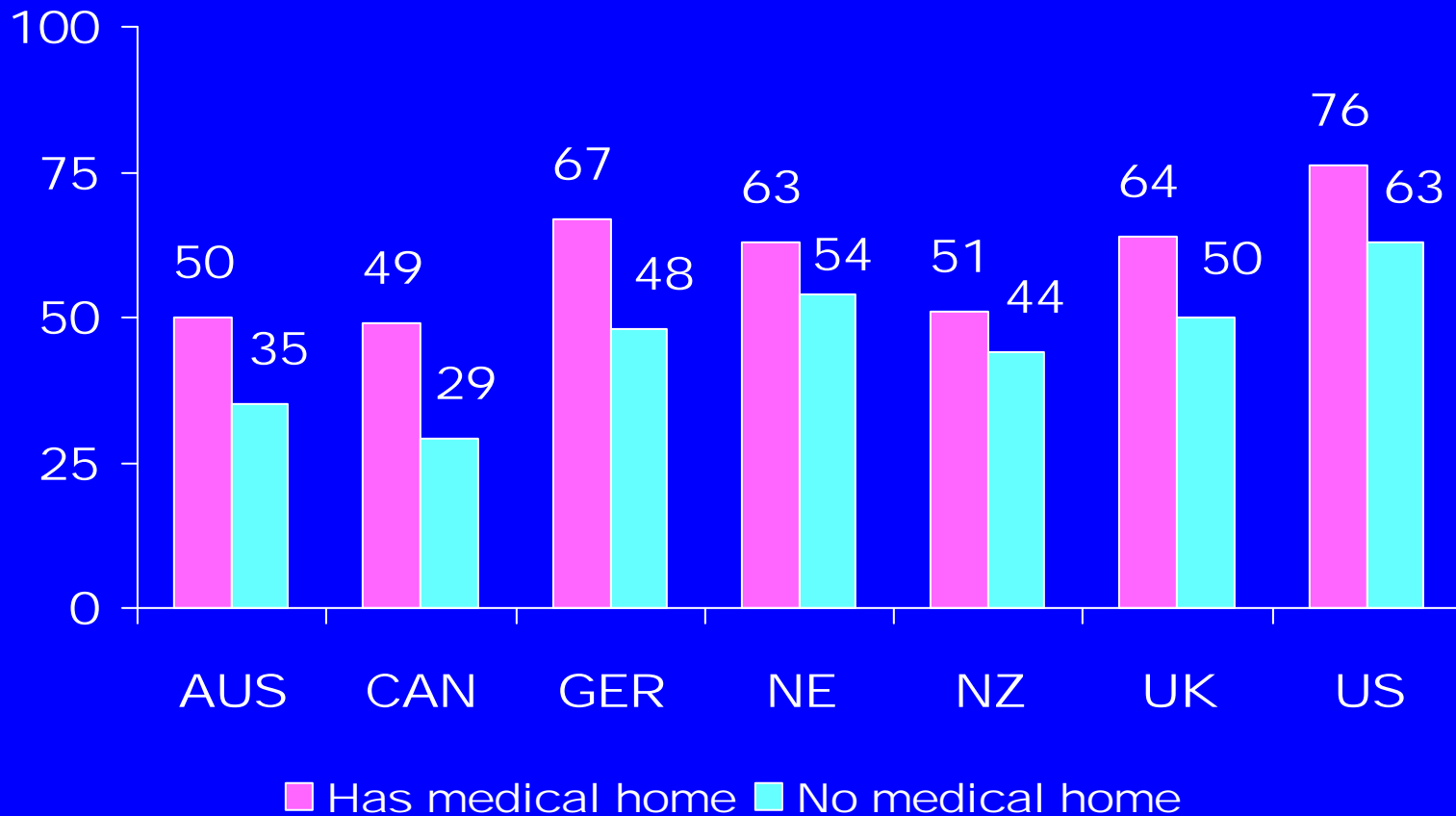
Base: Respondents with chronic disease  
Percent reporting "yes"



# Receive Reminders From Regular Place of Care When Due for Preventive or Follow-Up Care for Chronic Condition, by Medical Home

Base: Respondents with chronic disease

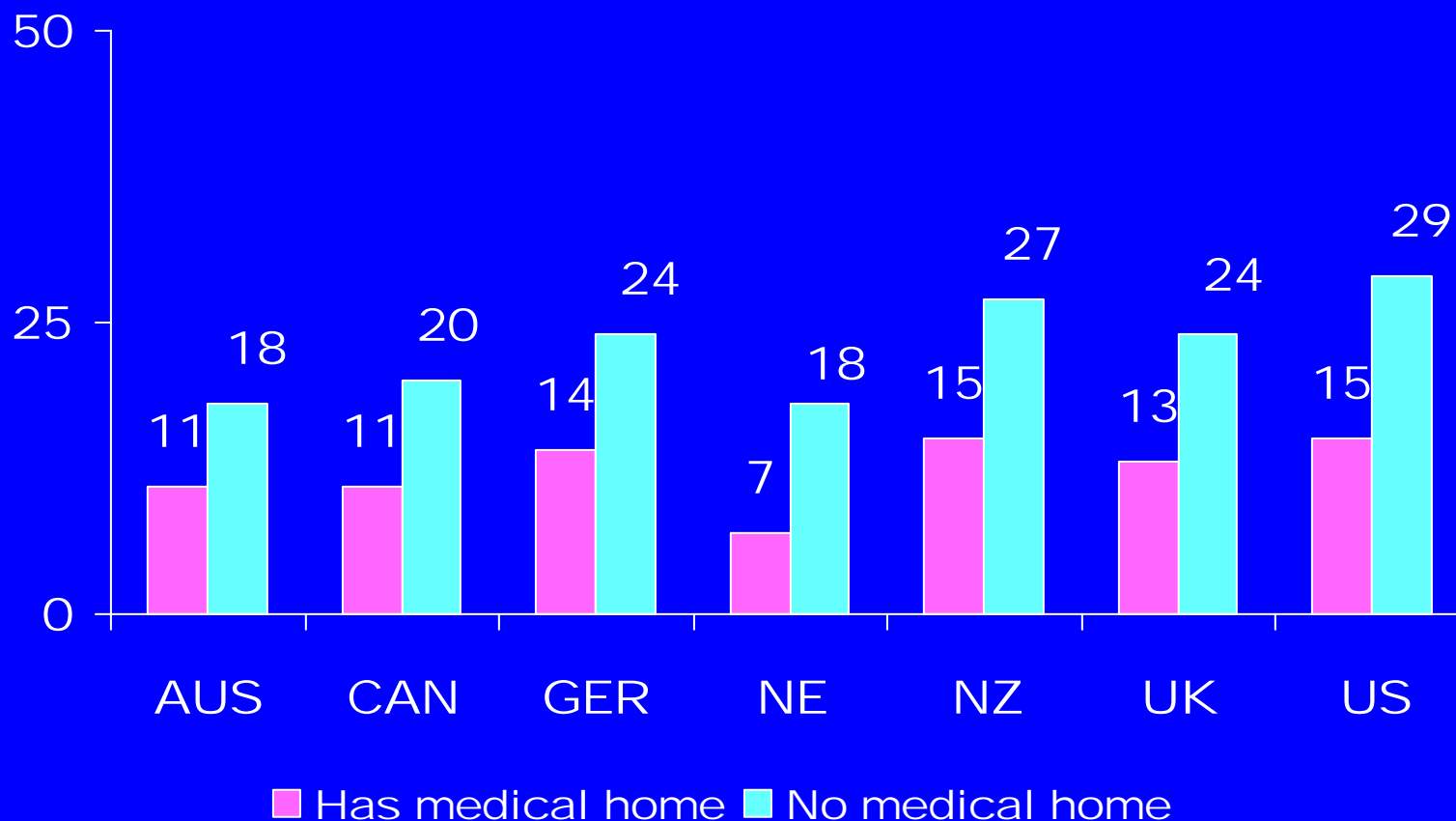
Percent reporting "yes"



# Receives Conflicting Information from Different Doctors, Nurses, or Other Health Professionals, by Medical Home

Base: Respondents with chronic disease

Percent reporting "often" or "sometimes"



# Geisinger Health Plan

## Medical Home – Chronic Disease Management/Transitions in Care

<b>Site</b>	<b>YTD 2006</b>	<b>YTD 2007</b>	<b>Increase/Decrease</b>
<b>Lewistown</b>			
Admits/1,000	365	291	-20%
Re-admit Rate	19%	16%	-17%
<b>Lewisburg</b>			
Admits/1,000	269	232	-13.7%
Re-admit Rate	14%	9%	-34%

# Germany: Disease Management

- **Care Model:**
  - 70% specialists; no gatekeeper; poor communication between primary care & specialists and between ambulatory care & hospital care
- **BUT, insurer-run, physician practice-based disease management programs for chronic diseases**

# Disease Management German-style

- **Conditions: Diabetes, COPD, Coronary Heart Disease, Breast Cancer**
- **Funding runs through government to 200+ private insurers**
  - Insurers receive extra risk-adjusted payments to cover patients with these conditions
  - Insurers pay primary care docs to sign eligible patients into programs & provide periodic reports back to the docs (the closest to coordination)
  - Positive results (1<sup>st</sup> 3 year evaluation – summer 2007)

# German Disease Management Programs: Are There Lessons To Be Learned?

## Key Features:

1. Risk adjustment
2. Incentives for doctors and patients
3. Accreditation requirements: Clinical guidelines, minimum volume standards, patient education, and coordination of care
4. Primary care physician-led
5. Benchmarking, targets, feedback to physicians
6. Encourage secondary prevention



Karl Lauterbach, M.D.  
Member of German  
Bundestag

## Barmer Ersatzkasse Results Diabetic Patients with and without DMP

Patients with Type 1 + 2 Diabetes	Patients <b>with</b> Disease Management (n=80,745)	Patients <b>without</b> Disease Management (n= 79, 137)
Hospitalization due to stroke (per 1,000 males)	8.8	12.7
Need for amputations (per 1,000 males)	5.6	9.1
At least one eye examination (per 1,000 diabetic patients)	780	538



# International Lessons

- **Best international models are strong primary-care models vs. specific “care-coordination” programs**
- **In fragmented, specialized systems (e.g., Germany) strong practice-based disease management programs may be able to fill some of the gap**



## **4. Meet and raise benchmarks for high-quality efficient care**

# Spread of Best Practices

- **Transparency**
  - Need to know where to look for the best!
- **Collaborations & “campaigns” work**
- **Other Dissemination Mechanisms**
  - Academic detailing

## **5. Ensure accountable national leadership and public/private collaboration**

# Accountable Leadership and Public/Private Collaboration

- National targets/standards of performance
- IT standards
- Comparative effectiveness
- Database(s)
- Annual report to Congress with recommendations
- ?National “structure” such as a “Federal Reserve” for health



## **What's Your Role?**

**i.e., The Roles of Physicians, Nurses,  
Provider Organizations, Hospitals,  
Hospital Systems**



# Roles for Providers and Provider Organizations

- **Extend affordable health insurance to all**
  - **Advocate for universal coverage**
  - **Advocate for administrative simplification**
- **Align financial incentives to enhance value and achieve savings**
  - **Participate in P4P programs such as Bridges to Excellence (diabetes management)**
  - **Organize around episodes of care**

# Roles for Providers and Provider Organizations

- **Organize the health care system around the patient to ensure that care is accessible and coordinated**
  - **Follow patient journeys through your care systems**
  - **Redesign/simplify care for the patient**
  - **Obtain regular (vs. intermittent) patient experience information**
- **Meet and raise benchmarks for high-quality, efficient care**
  - **Instead of aiming for the top quartile or decile, aim higher; aim for perfection!**
- **Ensure accountable national leadership and public/private collaboration**
  - **Advocate for national policies and infrastructure to support high performance**

# Roles for Providers & Provider Organizations

- **Participate**
- **Innovate**
- **Advocate**
- **“Perfectionate”**





# Thank You!



Karen Davis,  
President  
kd@cmwf.org



Sara Collins,  
Assistant Vice  
President,  
src@cmwf.org



Cathy Schoen, Senior  
Vice President for  
Research and  
Evaluation  
cs@cmwf.org



Tony Shih, M.D.  
Assistant Vice  
President,  
ts@cmwf.org



Anne Gauthier,  
Senior Policy  
Director  
ag@cmwf.org



Stu Guterman,  
Senior program  
Director,  
sxo@cmwf.org



Katherine Shea,  
Research Associate  
ks@cmwf.org



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Measuring Performance: How the States Stack Up

June 13, 2007  
has released the  
states. *Aiming H*  
on 32 performan  
"healthy lives." Al

and Commission on a High Performance Health System  
e comparison of health system performance in all 50  
te *Scorecard on Health System Performance* ranks states  
quality, avoidable hospital use and costs, equity, and  
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Testimony on Enhancing Value in Medicare: Chronic Care Initiatives

June 11, 2007 - In his recent testimony before the U.S. Senate, The Fund's Stuart Guterman reviewed Medicare's initiatives to improve care for beneficiaries with chronic conditions. [Read more »](#)

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