

# **Solving the HIPPA email Encryption Problem**

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# Agenda

- **Is there a problem?**
- **What are the business requirements?**
- **Critical evaluation of solution alternatives**
- **Rethinking s/MIME and PKI**

# HIPAA's Encryption Requirement

- ***Standard ~***

**“Transmission Security: Implement technical security measures to guard against unauthorized access to PHI that is being transmitted over an electronic communications network”**

45 CFR 164.312 (e)(1)

- ***Addressable Implementation Feature ~***

**“implement a mechanism to encrypt electronic protected health information whenever deemed appropriate”**

45 CFR 164.312 (e)(2)(ii)

***Clearly, email containing PHI subject to this provision***

# Addressable Implementation

- **Addressable implementation features are *not* optional, they must be *addressed*; HCO must either:**
  - 1 **implement the feature**  
*or*
  - 2 **document why its is not “reasonable and appropriate” to implement feature,**  
*and*  
**implement an equivalent alternative measure when “reasonable and appropriate”**

# “Addressing” Encryption

- **No real ‘equivalent alternative’ to encryption**
  - encryption is *the* confidentiality control for public network (Internet) communication
    - confidentiality threat *might* be reduced thru use of steganography (hiding messages in host files) but such methods not widely deployed
- **“No encrypt” response then dependent on the argument that encryption is *NOT* “reasonable and appropriate” for email communication**
  - can’t argue on cost basis, encryption is ‘free’
    - software bundled with all commercial email software
    - only significant cost is management related
  - on what basis then?

# “Reasonable and Appropriate”

- **Not terms of art for security profession, so absent guidance must rely upon ordinary dictionary meaning**
  - reasonable ~ “not extreme or excessive”
  - appropriate ~ “suitable [to some purpose]”
- **Test would seem to be whether or not email encryption protects against a “reasonably anticipated” threat**
  - failing encryption, the HCO should argue that risks are so inconsequential as to not warrant efforts to remediate

# Caveat

- HHS *apparently* considers ‘reasonable and appropriate’ independent of *objective* risk of internet transmission, per Karen Trudel,
  1. HCO sending large number of transactions should encrypt (presumably when sending to doctor A); Doctor B need not encrypt when sending to doctor A  
~ interview with Computer World, Feb 20, 2003
  2. “encrypt when you *feel* that it is right for your organization” ~ HHS conference call, Feb 28, 2003

**in other words, the patient’s expectation of privacy is a function of to whom the patient provides the sensitive information**

# Back to Basics ~ Interception Risk

- **Components of Internet mail delivery**

- mail user applications
- sender SMTP relay
- DNS to locate recipient SMTP relay (MX records)
- potential mail transfer agents (intermediate SMTP relay)
- recipient SMTP relay
- recipient POP / IMAP servers
- Various routers (sender, receiver, Internet backbone) for delivery to appropriate IP

- **No confidentiality service in SMTP delivery**

- **Failure to 'secure' any of above services places confidentiality at risk**



# Back to Basics ~ Interception Risk

- **Enterprise SMTP and DNS servers are highly vulnerable as directly accessed from Internet**
  - Mitre “Common Vulnerability and Exposure” database list scores of known SMTP and DNS vulnerability
    - particularly subject to buffer overflow
- **Attacks allow for hacker to control SMTP and / or underlying OS, poison DNS cache, etc**
  - redirection / misdirection of email expected result
- **Attacks against routers**
  - when was the last time were your routers patched?  
*Hint: either Dec 31, 1999 or Jan 1, 2000*

# Back to Basics ~ Interception Risk

- **w/o encryption, *sender* can't ensure confidentiality**
  - subject to any compromise in security of Internet backbone routers, DNS system or receiver's SMTP / POP servers
  - assurance of confidentiality would depend primarily on trust in the diligence performed by *unknown* parties, e.g.
    - DNS sources, backbone providers, recipient's ISP
- **These risks largely independent of sender**
- **Since the threat exists, best opportunity to address w/o actually encrypting is to argue the inconsequentiality of the confidentiality threat to Internet email**

# Arguing Inconsequentiality

- **ABA Formal Ethics Opinion 99-413**

- **plaintext email provides ‘reasonable expectation of privacy’**
  - no less secure than telephone, fax, US & ‘commercial’ mail
  - same expectation should be afforded email as other modes !
- **plaintext email OK for use by attorney for communication of confidential client information**

- **Arguments in support of ‘reasonable expectation’**

- **Obscurity of any single message**
- **Electronic communications privacy act (EPCA)**
- **Little evidence of substantial amount of email interception**

# Counters

- **Relative security claim may be wrong on the facts**
  - e.g. **Sendmail exploits where specifically crafted message gives control of SMTP relay to intruder**
    - “From” headers sufficient to give sender effective control over sendmail implementation and underlying OS
  - e.g. **automatic filtering of TO, FROM and contents of email**
    - Mailsnarf used in conjunction with arpRedirect ~ advertised as the most effective way to violate ECPA
    - online bookseller eLibris interception of email directed to and from Amazon.com
- **Criminality of act does not, in itself, prevent the act**
- **Sender may be the last to know of confidentiality breach, if at all**
  - **direct experience may not be the best guide**

# Addressability begs the question

- To what extent can the HCO ‘reasonable and appropriate security’ depend on *mere trust* in diligence of 3rd parties?
  - Expectation that ISP ‘secure’ their servers and routers, restricting access to ‘maintenance’ functions only

*failing that*

- To what extent must the HCO evaluate the capability of these 3rd parties to adequately restrict access to HCO’s messages
  - especially when the providers of that service explicitly discount confidentiality guarantee

# Caveats when not encrypting

- **Failure to encrypt raises minimum standard relative to protection of SMTP, POP and DNS servers**
  - also need greater diligence in ISP selection
- **Recognize that acting contrary to ‘best practices’ recommendation of technical security community,**
  - AICPA WebTrust confidentiality principle
  - COBIT ‘trusted path’ control objective
  - VISA Account InfoSec Standards
  - ASTM Internet Security Guidelines
  - watch for NIST SP 800-53 “Minimum Security Controls ...”
- **Expect to be ‘the last to know’ of breach; develop (HIPAA required) incident response accordingly**

# **Non functional Business Requirements**



# Encryption Challenges

- **Protection of email's business value by ensuring:**
  - 'routine processing' by recipients
  - appropriate scope
- **Non interference with other obligations**
  - protection of enterprise resources from malware & other
  - appropriate disclosure monitoring
  - inclusion of information into formal system of records
- **Effective resource management**
  - minimize end user training / support issues



# What is often missed #1

- **Cannot implement *effective* encryption technology ‘unilaterally’**
  - encryption has no value w/o recipient decryption
  - business partner cooperation required
- **Recipients have computing requirements, that may detract from ‘utility’ of sender’s solution**
  - e.g. virus inspection at enterprise boundary
  - e.g. enterprise software discipline which requires evaluation of software (such as plug-ins) before installation
- **Encryption methods are best ‘negotiated’**

# Interference

- **eMail encryption may interfere with application of enterprise policy**
- **Evaluation of policy predicates requires an examination of *plaintext* content of email**
  - e.g., virus filtering compares virus signature with file contents
  - e.g., audit of the appropriateness & destination of enterprise email
  - e.g., eMail potential source of patient health info, need some procedure to recognize and handle as such
- **Locus of encryption is important**
  - impacts where policy can be implemented

# End user difficulties

- **Carnegie Tech study “Why Johnny can’t encrypt” points to significant end user difficulties in using PGP**
  - CareGroup ‘nightmare’ when trying to support s/MIME desktop encryption of email using Notes
- **Usability concerns are due to the technology’s abstractness and the uncertain motivation for it**
- **Encryption at enterprise boundary avoids most encryption related end user support**
  - Is email encryption required at enterprise desktop?
  - Are enterprise network controls sufficient to ensure confidentiality prior to Internet transfer?

# Some conclusions

- **eMail encryption is most cost effective when accomplished at enterprise boundary**
  - ensure availability of plaintext for application of enterprise policy manager
  - avoid potentially large end user support costs
- **Encrypt whenever you can**
  - significant encryption cost is parameter negotiation
  - once procedures negotiated, primary cost of encryption cost is bandwidth / silicon related



# Some Conclusions

- **Important to address how external parties will send email securely to your domain**
  - total cost calculations should address all aspects of email security
  - productivity / management costs associated with business partner's security solutions
- **Recognize that sometimes encryption may not be possible with chosen solution**
  - business partner non participation
  - need policy to address when plaintext message should be sent by alternative means

# Critical Review

**Functional Requirements**  
**Secure eMail Models**  
**Advantages / Disadvantages**  
**Conclusions**



# Common Requirements

- **Encrypt message with symmetric key algorithm**
  - key typically is randomly generated on a per message basis
  - same key used for encryption / decryption
- **Mechanism to securely transmit message key to intended recipient**
- **Software support for decryption by recipient**
- **Source and message authenticity typically provided as adjunct to encryption solution**

# eMail Encryption Models

- **Public Key Standards based**

- 1 **message level encryption**

- S/MIME and DOMSEC
    - pgp/MIME

- 4 **transport level encryption**

- eSMTP STARTTLS

- **Proprietary solutions**

- 2 **Web browser email over SSL/TLS**

- 3 **Outsource Security Infrastructure**



# 1. Public Key Message encryption

- **S/MIME and PGP are ‘conventional methods for email encryption’**
  - randomly generate ‘message key’
  - encrypt message contents with symmetric key algorithm
  - encrypt message key using public encryption key of recipient and asymmetric encryption (RSA, Diffie-Hellman, etc)
  - ‘envelope’ resulting ciphertext using standard format defined by s/MIME or pgp/MIME
  - recipient recovers message key using recipient's private decryption key
  - recovers message plaintext using the transmitted message key

# Advantages

- **Broad support thru bundled s/MIME capability**
  - Outlook, Outlook Express, Netscape Messenger, Eudora, Notes, Groupwise, Pegasus, Mozilla, kMail ...
    - encryption and signature automatic with properly configured client
  - **pgp has been historical favorite of health plans & clearinghouse**
- **Ability to deliver confidential messages using ordinary SMTP mail**
- **In principle, no requirement to issue authentication credentials to external mail recipients**

# DisAdvantages

- **Support generally lacking for non POP / IMAP consumer oriented email services, (e.g. AOL, Hotmail)**
  - is this an issue with healthcare B2B or B2b email?
- **Requires public key certificate of recipient**
  - slow deployment of PKI
  - uncertain source for recipient's certificate ~ Verisign demonstrably *not* the answer
- **Potential for high end user support costs if implementing at enterprise desktop**
  - costs generally encapsulated in certificate cost

# Enterprise Implementation

- **Information about source and target encapsulated in encryption / signing certificates**
- **s/MIME gateway products manage crypto at server level thru use of 'proxy' certificates**
  - common public encryption key
  - certificates created as needed to bind common public key to distinct rfc822 email addresses of internal users
  - to external parties, gateway is transparent; indistinguishable from 'end to end' s/MIME
- **DOM-SEC (rfc 3183 ) disambiguates domain level from end entity encryption and signing**
  - naming standards for domain encryption / signing certs



## 2. Secure Web (browser) mail

- eMail is redirected to sender's enterprise store
- Recipient pulls mail from the store using HTTPs
- Message encryption and key exchange is provided at transport layer thru use of SSL / TLS
- Recipient authenticates to (sender's) web mail server



# Account Management Issues

- **“Account” must be established for individual recipient**
  - involves an ‘out of band’ diligence process if security benefit to be achieved
- **Some business partner role when recipient in a member business partner’s workforce**
  - authorization
  - account maintenance in light of workforce changes
- **Synchronization with business partner’s web strategy**
  - potential for conflicting point solutions



# Advantages

- **Works for the ‘least common denominator’ recipient.**
  - send secure mail to *any* recipient as only requires browser
- **Better management over ‘inbound’ return messages**
  - utilize web forms to structure response
- **Provides control over message disposition**
  - no reliance on external SMTP relay
  - provides some control over recipient storage, forwarding, copy / paste, etc
- **Feedback regarding end user receipt of mail**
  - ability to log the download of specific messages

# DisAdvantages

- **'One size fits all' solution is cost inefficient**
  - little ability to leverage recipient's security infrastructure
- **Account creation for external recipients**
  - latency in delivery of 'first' message
  - potential for scalability issues and high support costs
  - uncertain policy and procedure
- **New workflow requirements for recipient**
  - leave email client to logon onto sender's webmail site
  - difficult to maintain integrated email logs
- **May encounter acceptance issues (by recipient)**
  - inconvenient web forms





# Improving the Model

- **Cost inefficiencies may be addressed by ‘federation’ of authentication credentials**
  - **sender verifies logon credential with ‘authentication server’ of business partner or other trusted source; attempts at cross domain SSO.**
    - Reach dependent on trading partner cooperation
  - **standards support thru SAML**

# 3. Outsource Security Infrastructure

- **Outsource supporting multiple delivery modes**
  - SMTP using proprietary 'plug-in' (sender & recipient)
  - webmail
- **Implemented at enterprise boundary & / or desktop**
- **Outsource establishes and maintains directory & account information of external recipients**
- **Multiple levels to service**
  - **directory service providing recipient encryption parameters. Mail subsequently sent using ordinary SMTP**
    - essentially a proprietary version of s/MIME
  - **resource to stage mail for subsequent delivery via webmail**
    - sender redirects mail to resource for subsequent pickup

# Issues

- **Business partner's diligence in approving installation of proprietary plug-in**
  - what motivates trading partner enterprise to do this in a timely fashion?
  - how does use of plug-in coincide with application of recipient enterprise policy
    - e.g virus scanning, archiving, etc
- **What assures appropriate diligence by outsource?**
  - reliance on vendor claims re proprietary swft & procedure
  - no clear evaluation guidelines like, say,
    - ASTM e2212 Healthcare Standard Certificate Policy (PKI)
    - NIST FIPS 140-2 (cryptographic performance standards)



# Advantages

- **Standard ASP value proposition**
  - lower entry cost
  - ‘pay with use’ pricing
- **Substitutes trading partner management problem with potentially simpler vendor management one**
  - may be more efficient use of enterprise resources

# DisAdvantages

- **Uncertain total cost benefit**
  - Value proposition depends upon outsource's success
  - 'For profit' outsource most likely requires ROI greater than nonprofit HCO's internal 'hurdle rate'
  - If outsource does not acquire cost efficiency with scale, then value proposition unsound
- **Reliance on proprietary procedures**
  - conventional wisdom distrusts 'private' security
- **Promised benefits may depend on recipient use of proprietary plug-in**
  - enterprise must 'sell' outsource solution to maximize its obtained benefit

# eSMTP STARTTLS

- **Transport layer security built into SMTP Relay**
  - **eSMTP command allows supplicant to request TLS handshake**
    - server authenticates with certificate, optional client auth
    - negotiation of encryption parameters
- **Relay to Relay encryption**
  - **confidentiality protection while data is in transit between SMTP relays ~**
    - does not protect against compromise of relay
    - traffic decrypted at relay for subsequent delivery / forwarding
- **Fair product support**
  - **Sendmail, Exchange, Notes**
  - **email security products, e.g. CertifiedMail, Tumbleweed**



# Issues

- **Current utility probably limited to ‘direct SMTP’ with affiliated payers / providers and business associates**
  - may not work for many HCO that outsource various SMTP functions
  - senders generally will not know how to authenticate receiver’s *legitimate* ISP
- **Has architectural implementations**
  - must be implemented before any plaintext filtering or transformations



# Conclusions

- **Segmentation of recipient space**
  - hybrid solution may be required: B2B, B2b, B2C targets have differing capabilities & requirements
- **Utility of secure webmail greatest in B2C applications**
  - some HCO have abandoned webmail approaches due to business partner ‘acceptance’ issues
  - consumers have limited number of healthcare suppliers, ‘exceptional’ processing of particular HCO’s message less problematical
- **Requirement for standards based solution**
  - potentially highest acceptance rate in B2b sector



# Some Vendors

- **Vendor (Model)**
  - CertifiedMail (2,3,4)
  - ClearSwift (1,2)
  - Hilgraeve (3)
  - OmTool (1,2)
  - Sigaba (3)
  - TFS (1,2)
  - Tumbleweed (1,2)
  - Zixit (3)
  - .... Many more
- **Must test limits of vendor support for standard - sometimes incomplete, e.g. 'send but not receive'**
- **Tend to hybridization in order to increase scope of solution**
- **good vendor review in Feb 2003, SC Magazine**

# Rethinking s/MIME & the 'Death' of PKI

**The Problem with PKI  
New Models for Certificate Distribution  
Ongoing Trials in California**

# Some indications of life to PKI ...

- **Limited HCO enterprise application, ie Kaiser**
- **Pharmaceutical and medical device manufacturers implementing digital signatures in response to CFR 21 Part 11**
  - Johnson & Johnson
- **Recent Federal Government PKI deployment conference driven in part by GPEA**
  - 200 + attendees from many Fed agencies
- **PKI is central to Win2k / Win2003 security**
  - certs in every win2k / XP pro workstation
  - MSFT distributed certs on smart card to 60K employees
  - PKI becomes part of the enterprise infrastructure

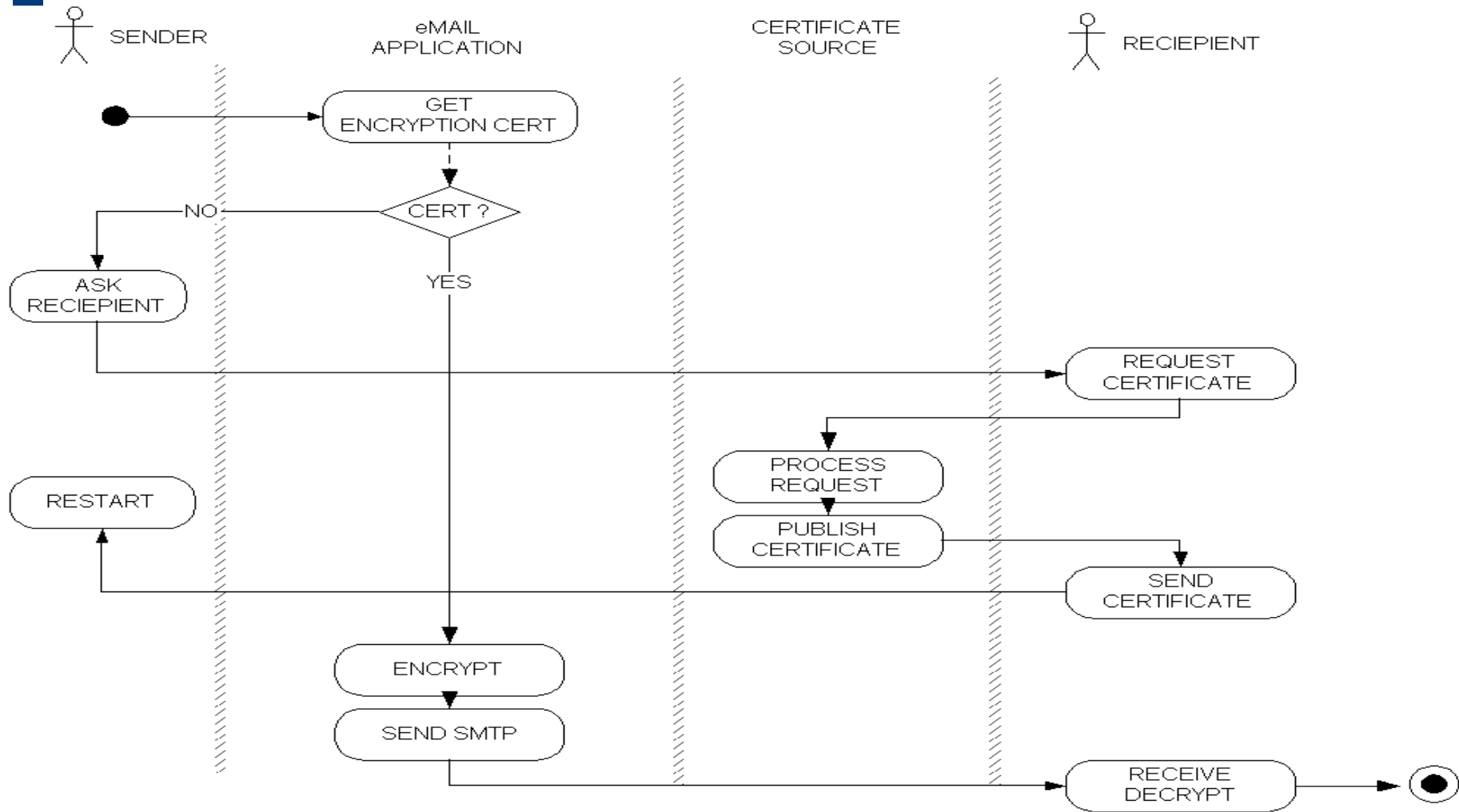
# What about email support?

- **Current PKI utilization focuses on enterprise application; exposure to trading partners ‘on the shelf’**
  - absent broad PKI deployment, HCO do not recognize case for publishing internal certificate directory
- **Secure eMail requires the certificates of recipients; i.e. PKI must be deployed *outside* the enterprise**
- **s/MIME use awaits reliable source for recipient's certificates**

# Problem with PKI

- **Approach to industry scale PKI based on on a ‘consumer pull’ model where cert distribution awaits subscriber request**
  - implemented in PKCS#10 and CRS
  - subscriber creates key pair and sends public portion to CA; CA writes and publishes certificate
- **Inappropriate assignment as technical responsibilities fall to unprepared end users**
  - “what is a certificate?”
  - “why should I be concerned about this?”
- **Poor workflow design that places ‘unprepared’ in middle of cert request / distribution process without adequate feedback mechanism**

# Typical s/MIME Workflow



# Implementation Deficiencies

- **Process suffers from lack of enterprise P&P**
  - if recipient does not have a cert, what instruction is communicated and by whom?
  - what happens to the message while awaiting receipt of recipient's certificate?
- **Lack of feedback mechanism**
  - sender uncertain about if and when recipient initiates / completes cert application
  - error reporting?
- **Usability issues with CRS / PKCS#10 based applications**
  - must simplify end user task

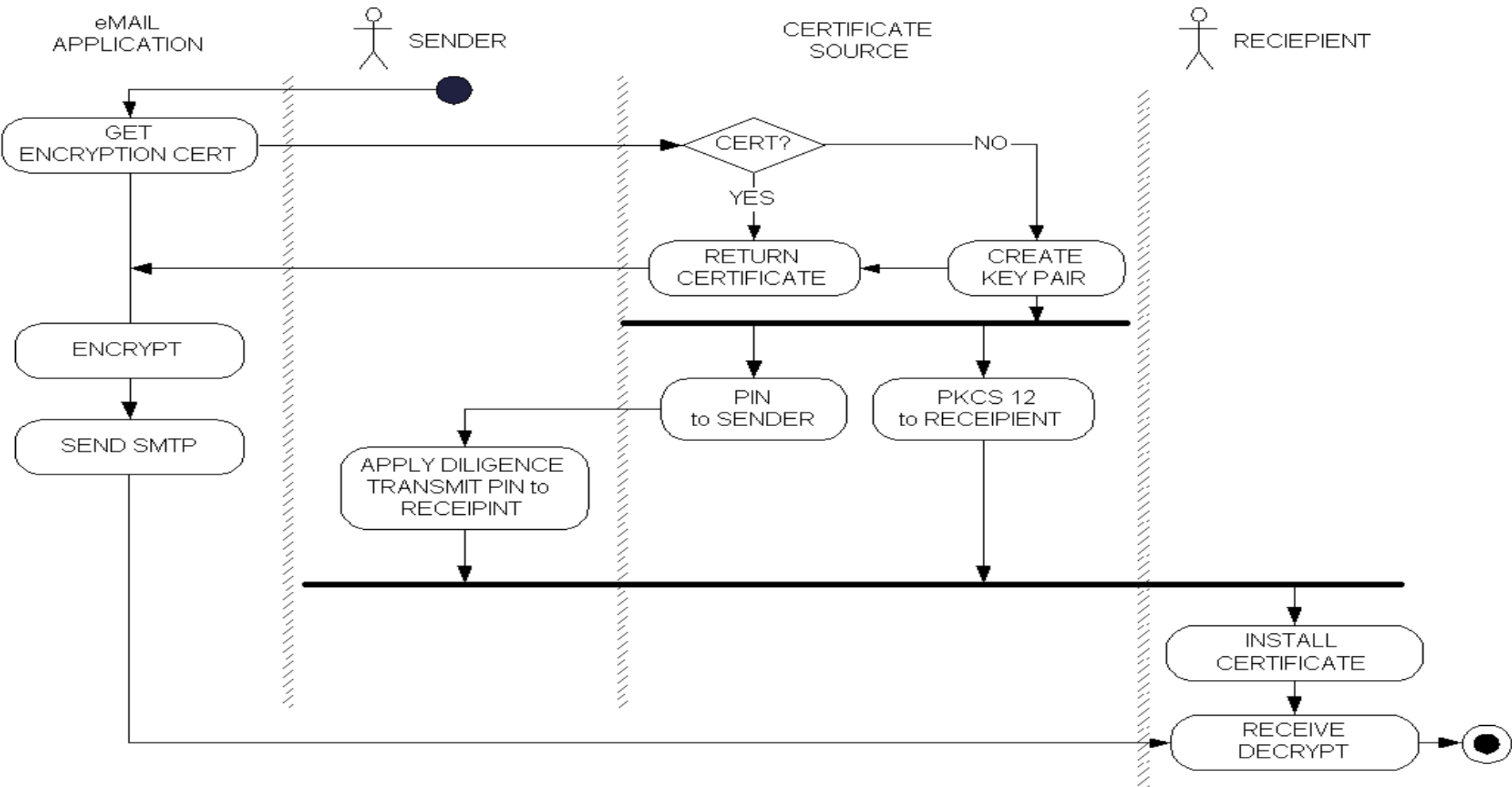


# Improving the Workflow

- **Simplify requirements placed on end users, both sender and recipient**
  - seek 1-click process
- **Minimize latency in certificate acquisition**
  - allow message encryption to proceed w/o awaiting completion of cert related diligence
  - improves reliability and security of system
- **Support feedback to sender on status of message delivery and certificate application**



# Improved s/MIME Workflow



# Industry Trial

- **Ongoing California effort to address broad applicability of standards based email solutions**
  - 5 hospital systems; large multi-state to small regional
  - 4 commercial payers; (3 ‘unofficially’)
  - 2 professional associations; physicians, transcriptionist
  - vendors; PKI software, email gateways, OS
- **Goals**
  - trial the ‘improved s/MIME related workflow’
  - develop business strategies, especially with respect to
    - specific health plans
    - SME business associates
  - develop the email security business case
  - establish some ‘best practices’ guidelines



# For more info

- **To audit the California workgroup activity and receive its work product, email**
  - **to: [subscribe@tunitas.com](mailto:subscribe@tunitas.com)**
  - **subject: community trial**

# Last Words

- **eMail security is difficult due to heterogeneity of communication targets**
  - involves more than mere configuration of vendor product
- **Important to first understand your organization's use of electronic mail; need to audit**
  - who in the organization is sending confidential info by email
  - to whom. What are the actual (rather than assumed) capabilities of these targets
  - for what purpose

# Some References

- **NIST SP 800-45 “Guidelines on Electronic Mail Security”**
  - <http://csrc.nist.gov/publications/nistpubs/800-45/sp800-45.pdf>
- **“Why Johnny Can’t Encrypt”**
  - <http://www.cs.cmu.edu/~alma/johnny.pdf>
- **“Solving Healthcare’s eMail Security Problem”**
  - [http://www.giac.org/practical/GSEC/Bill\\_Pankey\\_GSEC.pdf](http://www.giac.org/practical/GSEC/Bill_Pankey_GSEC.pdf)
- **PK3i White Papers related to secure email and PKI**
  - <http://www.pk3i.com/whitepapers/>