

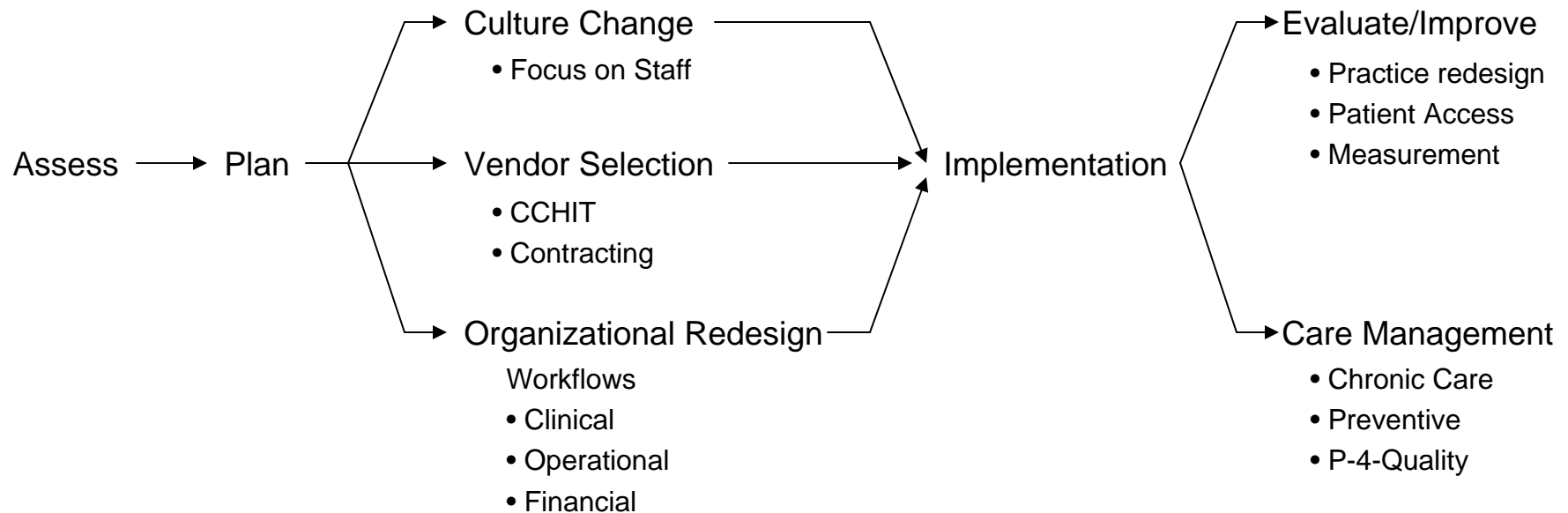
Massachusetts DOQ-IT

Where are we today



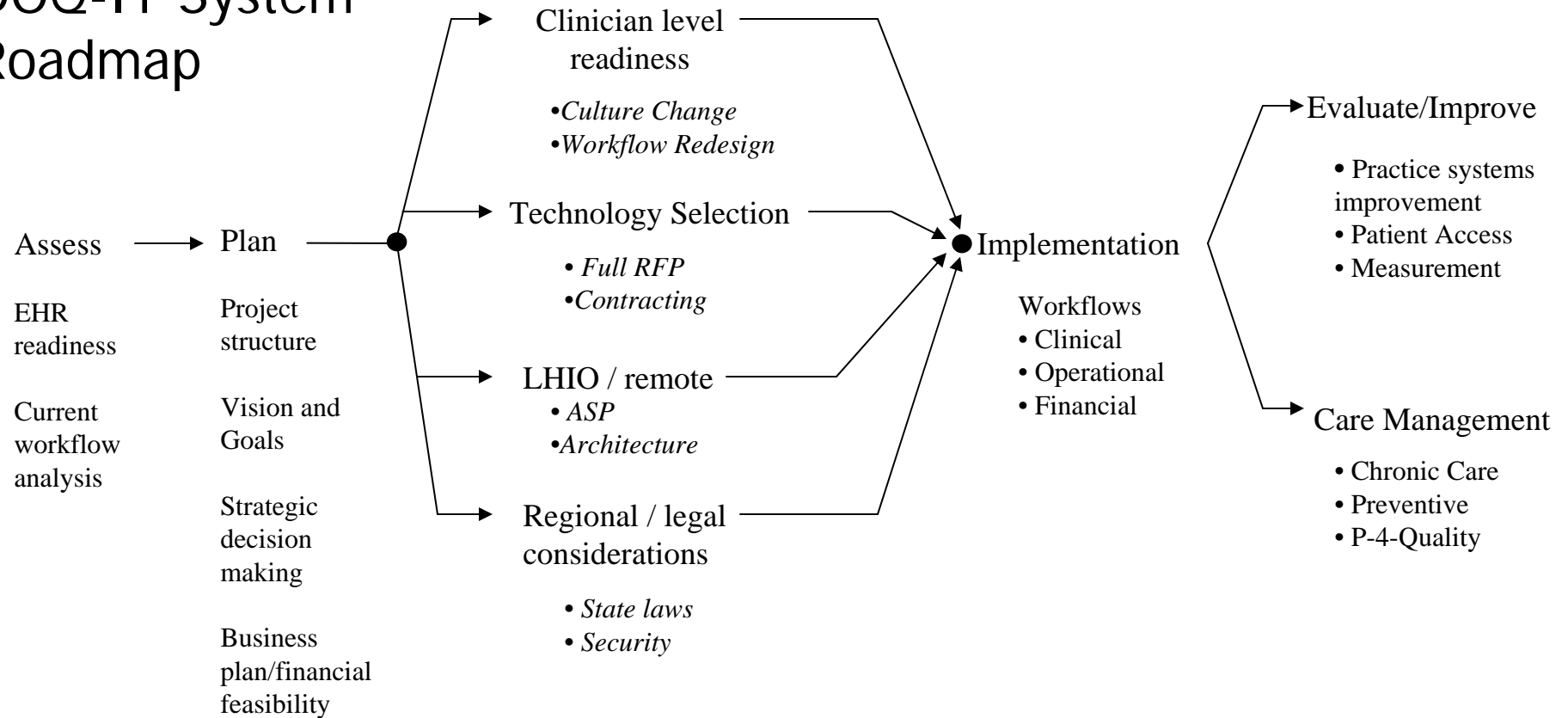
DOQ-IT Services - Consultation

DOQ-IT Physician Office Roadmap

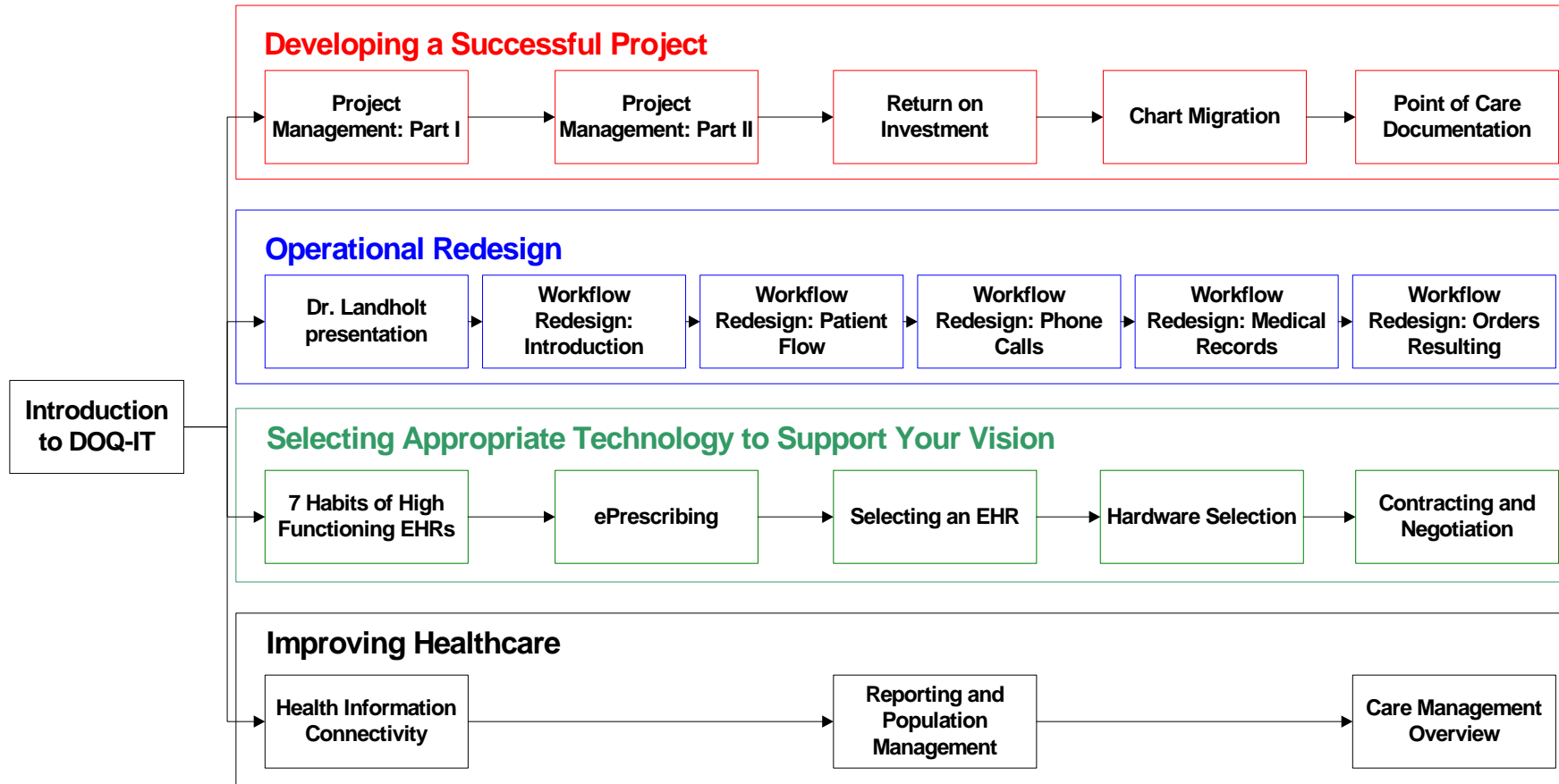


DOQ-IT Services - Consultation

DOQ-IT System Roadmap



DOQ-IT Services - Education



DOQ-IT Services – Pay for Quality

- Pay For Quality Programs – Office System Survey
 - Bridges to Excellence
 - Developed alternate qualification for rewards
 - One of three initial pilots
 - MCMP – Medicare Care Management Performance
 - MMA mandated demonstration
 - Administered by DOQ-IT
 - 646 Demonstration - Gain Sharing
 - Revenue sharing program with use of HIT and other enhancements

From the Field

– Physician offices

- Cost still a factor – need some way to organize purchase
- Staffing an issue – need to pay overtime and choose the right adoption pathway
- Negative reports on EHR adoption slow or stop adoption (Geisinger experience)
- Lack of technical knowledge permits bad selection practice

From the Field

– Physician offices

- Vendors can create issues – volatile Return on Investment modeling
- ‘Stuck’ or ‘Failed’ implementations can be addressed through program
- How do I participate? (IPA, Hospital, RHIO, stand-alone) ASP vs. in-house
- Workflow redesign is key to improvement
- Culture change is key to adoption

From the Field

– Interesting issues

- RHIO/LHIO permits additional data that may have legal implications on decision-making
- Community record creates issues around who updates the record
- Support of controlled access still an issue with EHR and RHIO
- Too much info creates data blindness
- Varying models don't provide data quick enough – how long do you wait?

From the Field

- Connectivity stratification
 - Local HIE (LHIO) requires much more data transfer amongst Community of Practice
 - RHIO requires limited data set
 - Create stratification of practices between the ‘Haves’ and the ‘Have Nots’
 - Patient Portals vs. Personal Health Records
 - Need for other data streams – P4Q, Bio surveillance, community, etc

Thanks

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