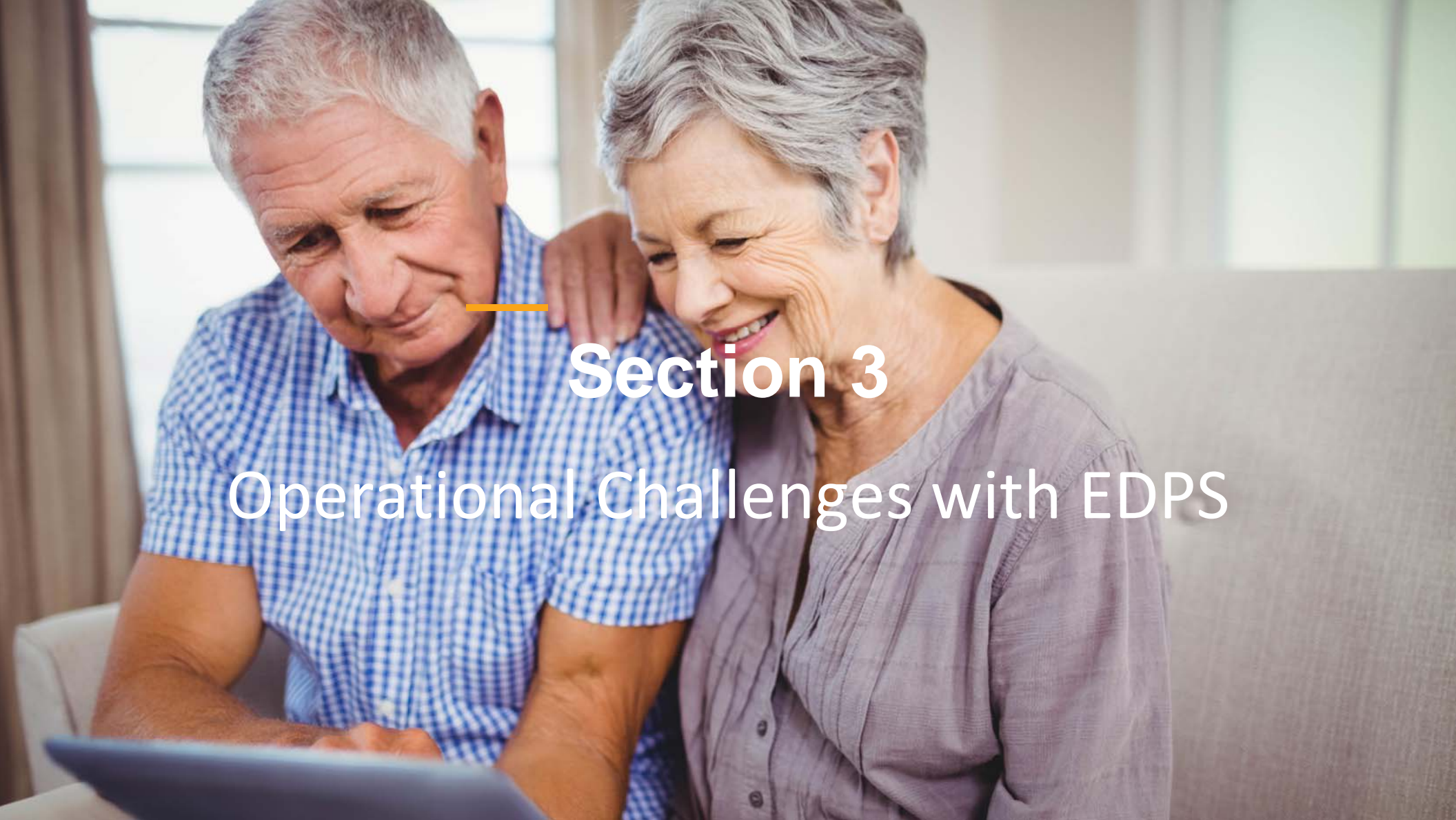


BETTER MEDICARE
ALLIANCE

Encounter System Developments

David Meyer, VP Healthcare Informatics,
SCAN Health Plan

May 17, 2018

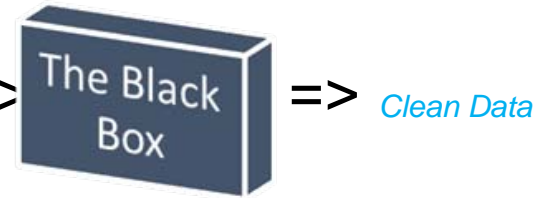


Section 3

Operational Challenges with EDPS

Historical Obstacles to Accurate EDS / EPDS:

1. Data Handoffs / Unintentional Loss
2. The Paper Claim Effect / Trimming & EMR Export
3. Billing Staff / Vendor Challenges:
 - Traditional Claims (\$ connected to Procedure Codes)
 - POP MAPD (\$ connected to Diagnosis Codes)
4. Perverse Incentives from Capitation
5. Data Intermediaries - - ReAL dATA =>
6. Data Units: 5 => 120+
7. Fear of RA Audit / pre-filtering



Characteristics of Organizations that are Successful Managing the RAPS to EDS Transition

1. Roll-out / Implementation
2. Working Errors (Dedicated FTEs, Clearinghouse, HP Reporting)
3. Alignment with CMS rules (CMS anchors on Bill Type and CPT)
4. You should find a delta both ways (up / down):

Example: CMS has **less** data:

- HPs leverage CPT modifiers and provider specialty to identify RA data

Example: CMS has **more** data:

- HP may remove “never-events”, 99211, etc.

What are best practices for ensuring accurate risk score coding, submissions, and rejection handling?

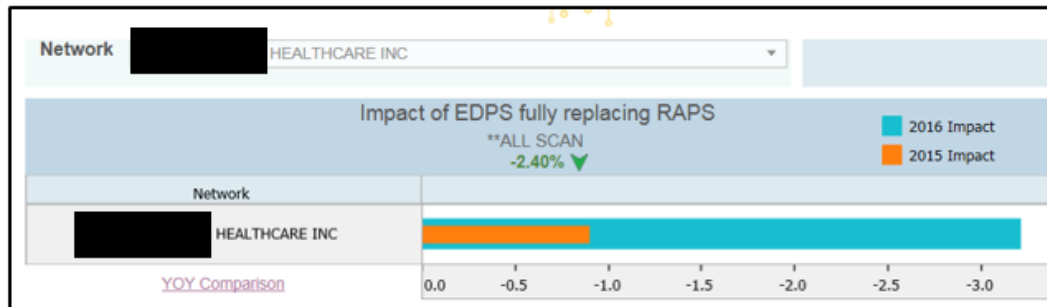
Its Simple...

- Physicians document 100% of what they do
- Medical charts are accurately coded
- 100% of those codes are sent to the MG
- 100% of those data are sent to HPs
- 100% of those data are sent to CMS



CMS / SCAN Technical Improvements

- MAO-004 – V 3.2
 - Delta with SCAN internal couple of pts. – mostly due timing
 - V 3.3 – currently being released
 - Hugely improved reporting - - Kudos to CMS!
- SCAN – Share the Data:





Section 5

Encounters Future State

Trends Worth Watching...

1. CMS Benchmarking against FFS (Legacy from TEFRA)
2. Focus Shift towards the Continuum: Medical Need ⇔ Value
 - a) “Need” (Dx based) potentially modified by other data (Rx)
 - b) “Value” (Procedure based) leverages FFS benchmarks
 - Expect MAPD data to generate unfavorable delta to FFS:
 - E&M Volume, Total Procedures, Concordance between Dx and Procedure
 - HPs must fill in CPT gaps!
3. State programs
 - Focus on % agreement between medical record & encounter data