



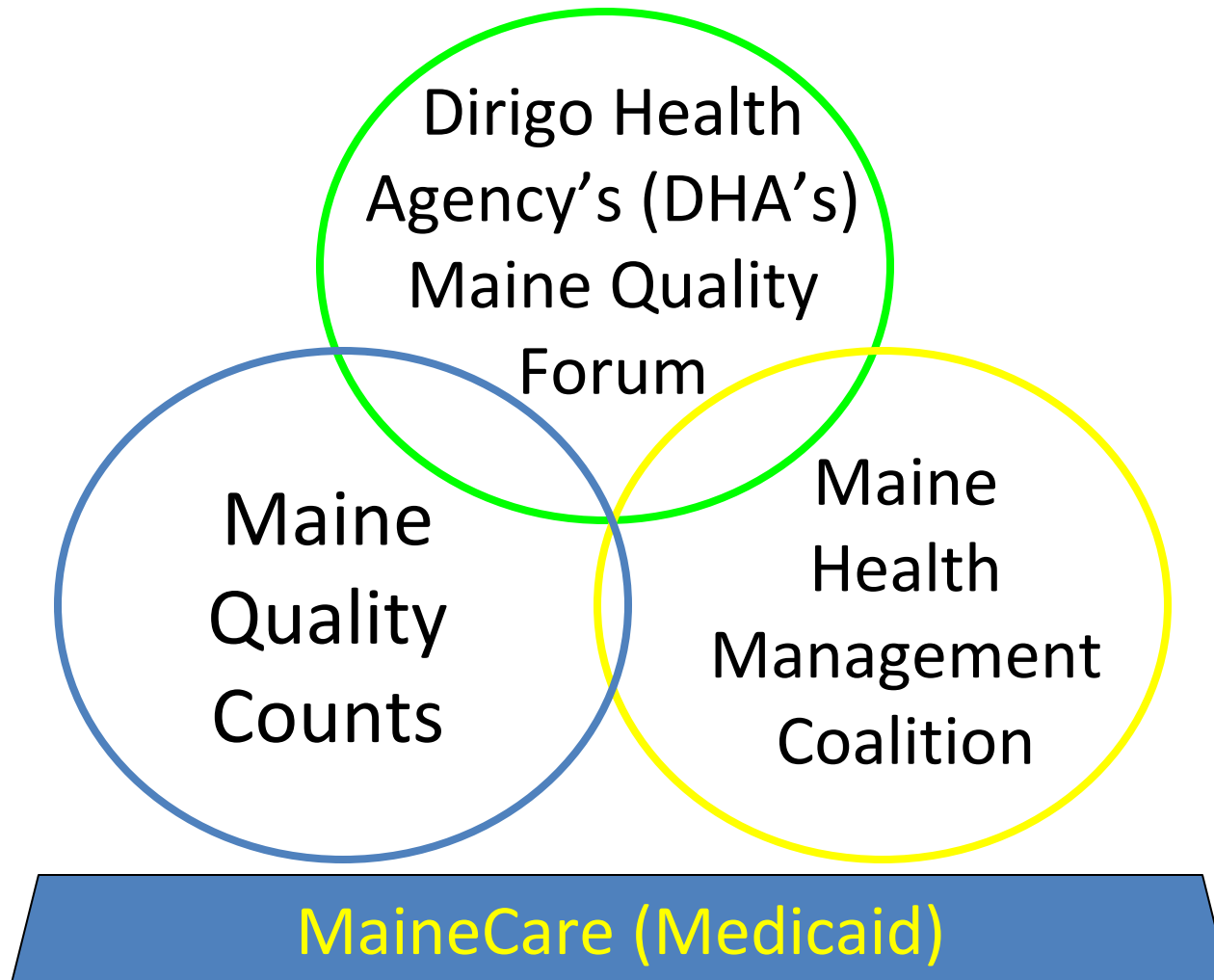
Maine PCMH Pilot: Aligning Medicare, Medicaid, & Commercial Payments to Improve Care

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Maine PCMH Pilot Leadership



Maine PCMH Pilot

Key elements:

- 3-year multi-payer PCMH pilot
- Collaborative effort of key stakeholders, major payers
- Adopted common mission & vision, guiding principles for Maine PCMH model
- Selected 22 adult / 4 pedi PCP practices across state
- Supporting practice transformation & shared learnings beyond pilot practices
- Committed to engaging consumers/ patients at all levels
- Conducting rigorous outcomes evaluation (clinical, cost, patient experience of care)



Maine PCMH Pilot

“Core Expectations” for Practices

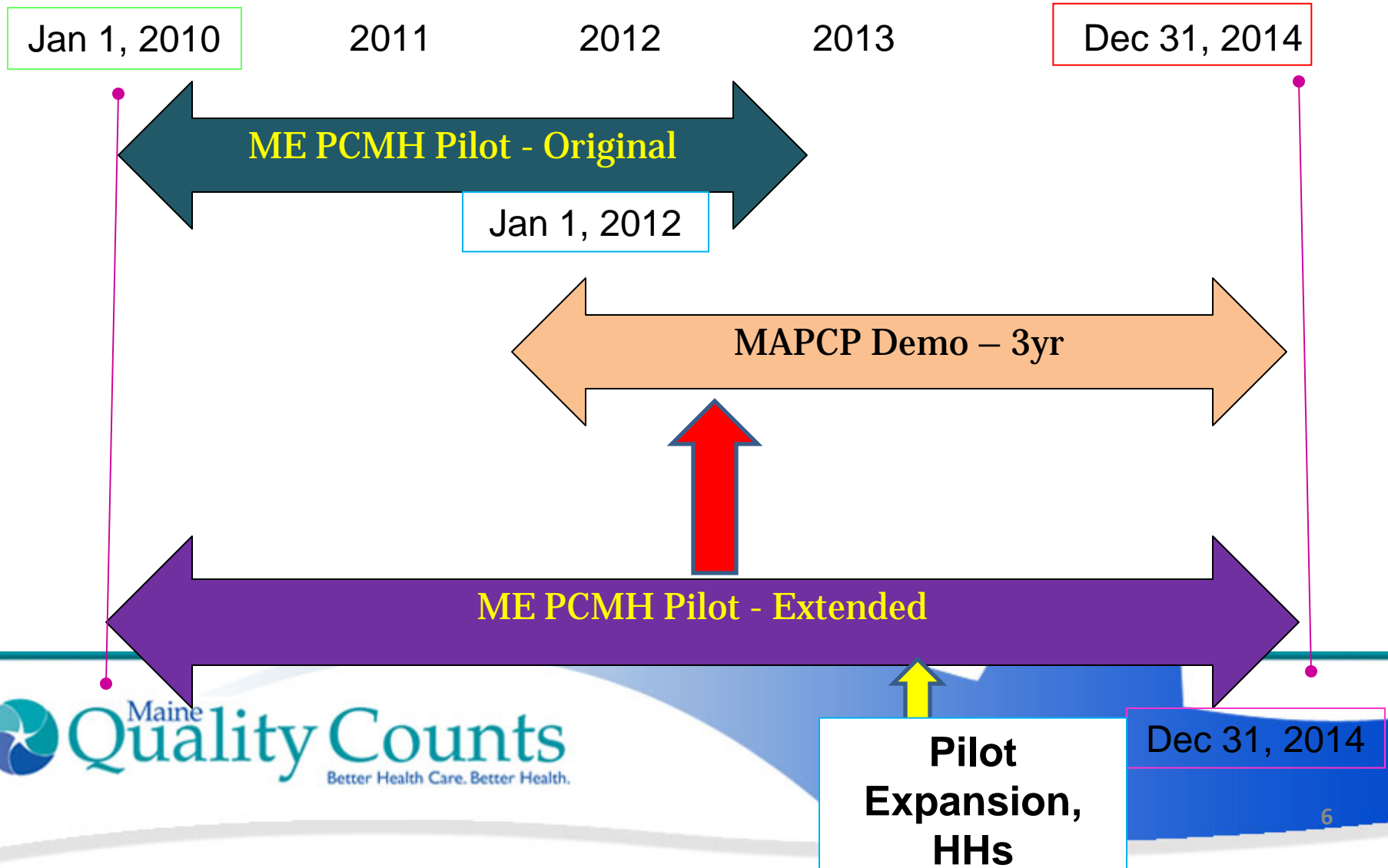
1. Demonstrated physician leadership for improvement
2. Team-based approach
3. Population risk-stratification and management
4. Practice-integrated care management
5. Same-day access to care
6. Behavioral-physical health integration
7. Inclusion of patients & families
8. Connection to community / local HMP
9. Commitment to reducing avoidable spending & waste
10. Integration of health IT



Maine PCMH Pilot – Payment Model

- Major private payers, Medicaid, & Medicare participating (MAPCP demo)
- PCMH payment model:
 - Prospective (pmpm) care management payment
 - Approx \$3pmpm commercial payers (Anthem, Aetna, HPHC)
 - Approx \$7pmpm Medicare, Medicaid
 - Ongoing FFS payments
 - Performance payment for meeting quality targets (existing P4P programs)

Maine PCMH Pilot - MAPCP Timeline



Implications of CMS MAPCP Demo

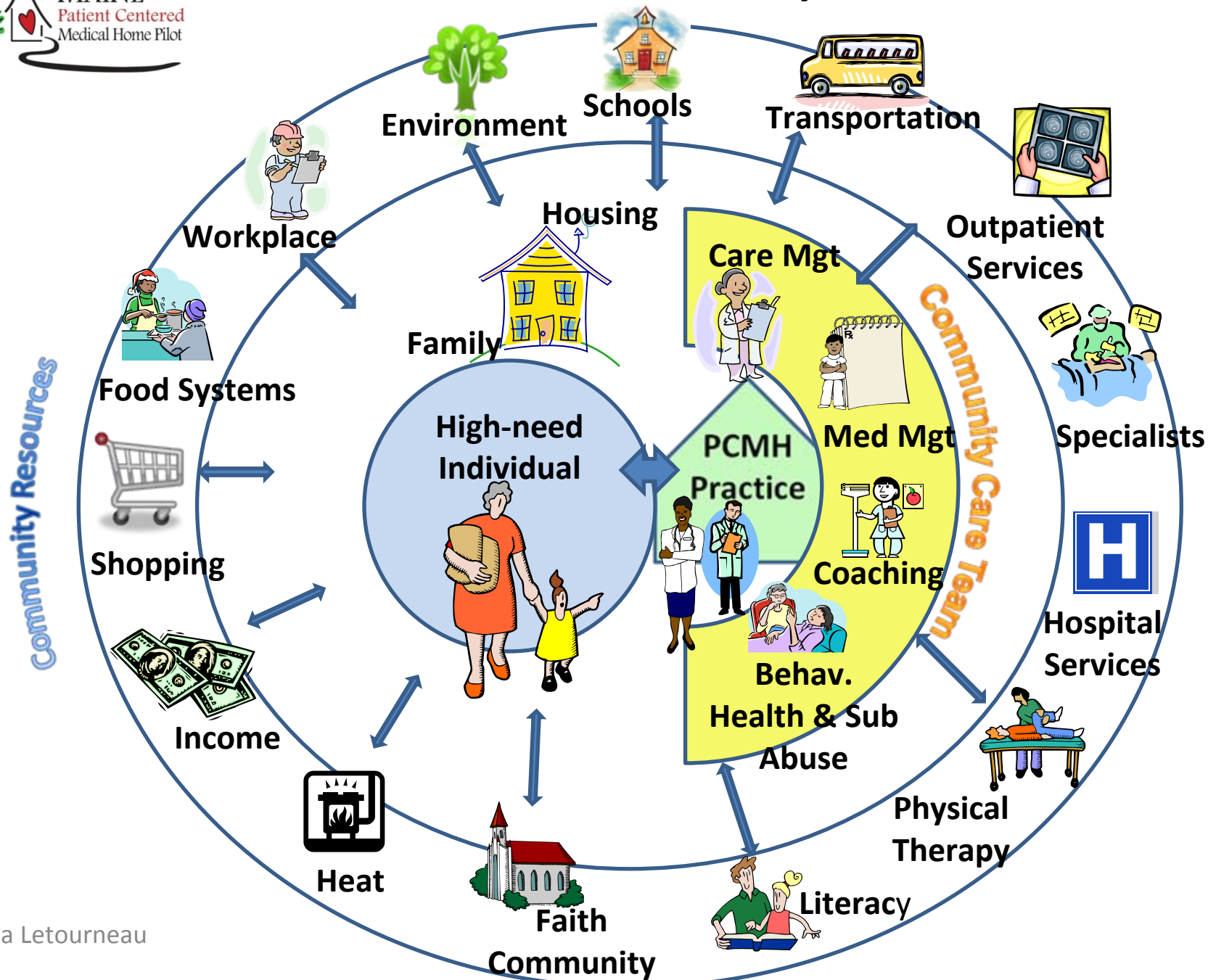
- Medicare joined as payer in Pilot (Jan 2012)
- Stronger focus on reducing waste & avoidable costs – particularly readmissions
- Introduction of Community Care Teams
- Ability to access Medicare data for reporting, identifying pts at risk
- Opportunity for 50 additional practices to join “Phase 2” of Pilot (Jan 2013)



Community Care Teams

- Multi-disciplinary, community-based, practice-integrated care teams
- Build on successful models (NC, VT, NJ)
- Support patients & practices in Pilot sites, help **most high-needs** patients overcome barriers – esp. *social needs* - to care, improve outcomes
- Key element of cost-reduction strategy, targeting high-needs, high-cost patients to reduce avoidable costs (ED use, admits)




Maine PCMH Pilot Community Care Teams



Maine PCMH Pilot Practices Ownership Types

Legend

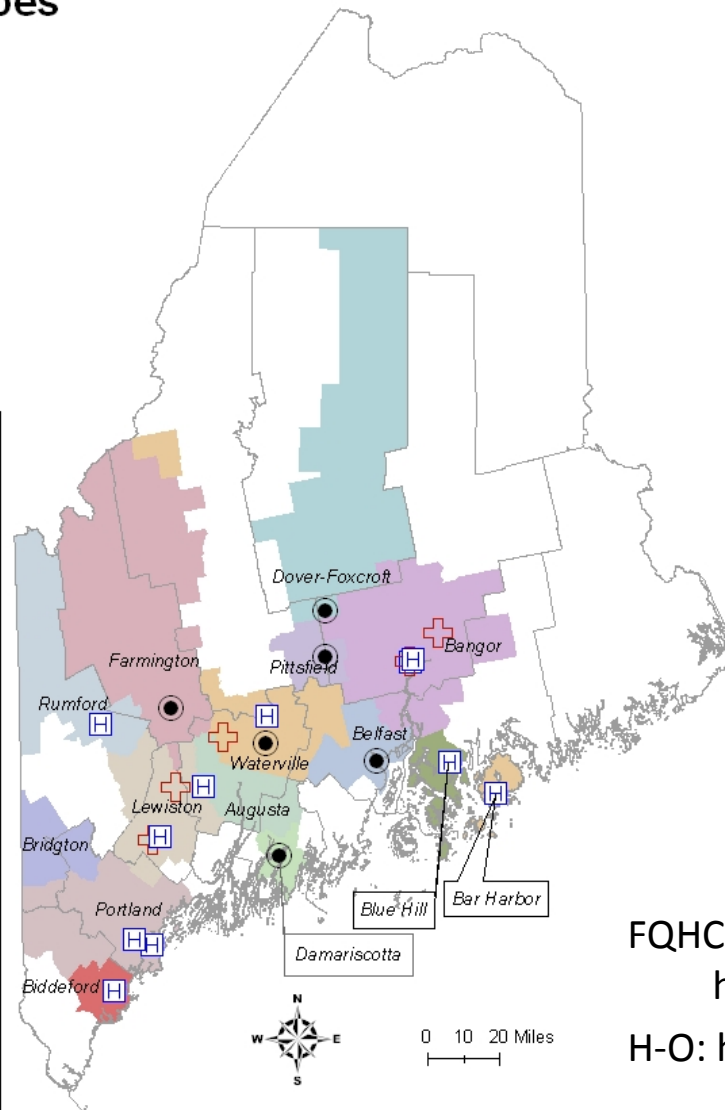
Ownership Type

-  FQHC
-  Private
-  H-O

— County lines

Hosp. Service Areas w. Pilot Practices

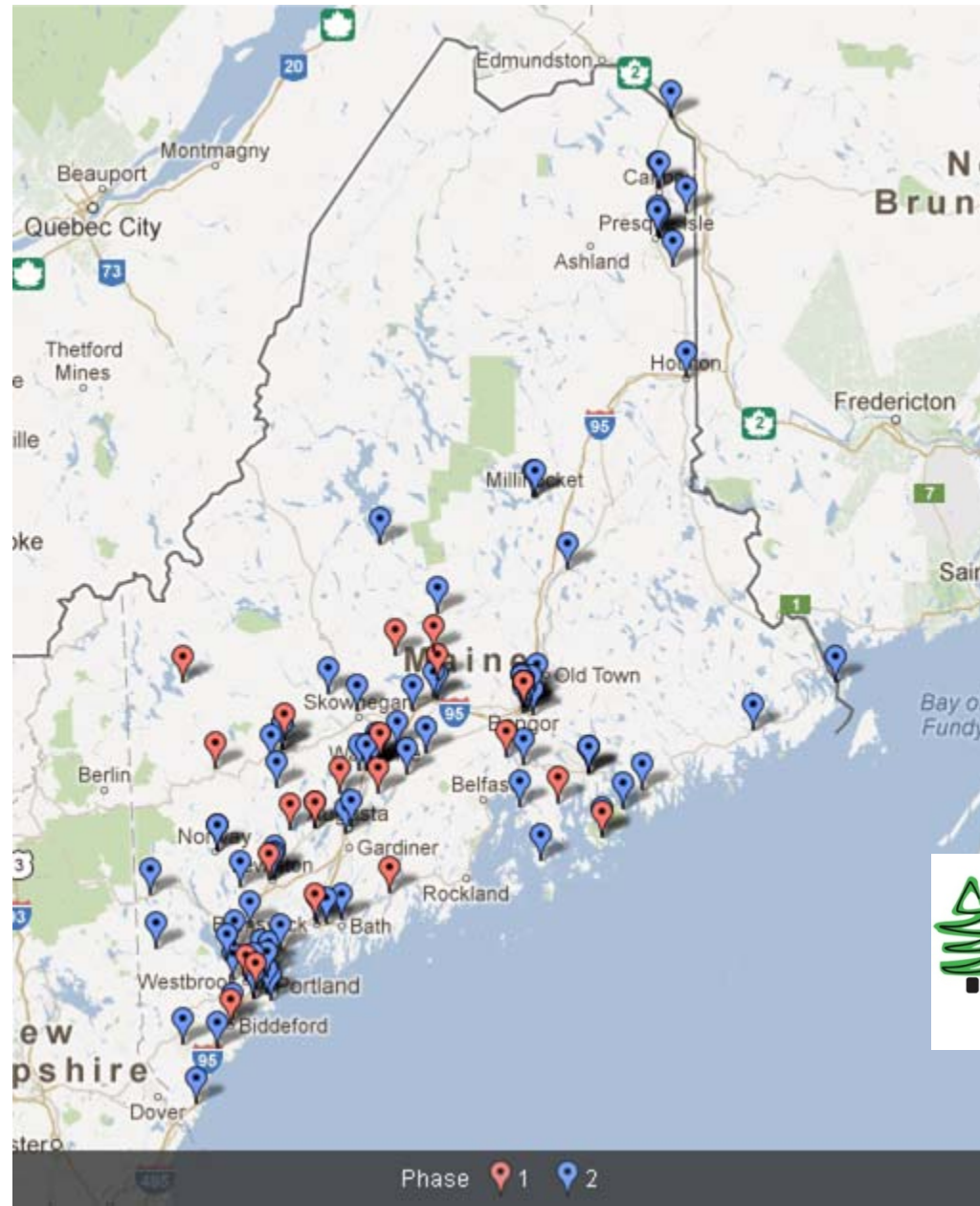
-  Augusta
-  Bangor
-  Bar Harbor
-  Belfast
-  Biddeford
-  Blue Hill
-  Bridgton
-  Damariscotta
-  Dover-Foxcroft
-  Farmington
-  Lewiston
-  Pittsfield
-  Portland
-  Rumford
-  Waterville



FQHC: federally qualified
health center

H-O: hospital-owned

Maine PCMH Pilot Expansion



Alignment of Pilot with MaineCare Health Homes Initiative

- Affordable Care Act (ACA) Sect 2703 - opportunity to develop Medicaid “Health Homes” initiative
- MaineCare elected to align HH initiative with current multi-payer Pilot – part of VBP initiative
- Defined MaineCare “Health Home”(HH):
HH = PCMH practice + CCT
- Provided opportunity to leverage multi-payer PCMH model, practice transformation support infrastructure

CMS Health Homes – ACA Section 2703

Required Health Home services include:

- Comprehensive care management
- Care coordination and health promotion
- Comprehensive transitional care from inpatient to other settings
- Individual and family support
- Referral to community and social support services
- Use of health information technology (HIT)
- Prevention and treatment of mental illness and substance abuse disorders
- Coordination of and access to preventive services, chronic disease management, and long-term care supports

Maine Health Homes Strategy

Stage A:

- Health Home = Medical Home primary care practice + CCT
- Payment weighted toward medical home
- Eligible Members:
 - Two or more chronic conditions
 - One chronic condition and at risk for another

Stage B:

- Health Homes = CCT with behavioral health expertise + Medical Home primary care practice
- Payment weighted toward CCT
- Eligible Members:
 - Adults with Serious Mental Illness
 - Children with Serious Emotional Disturbance

Unique Features of Maine Approach

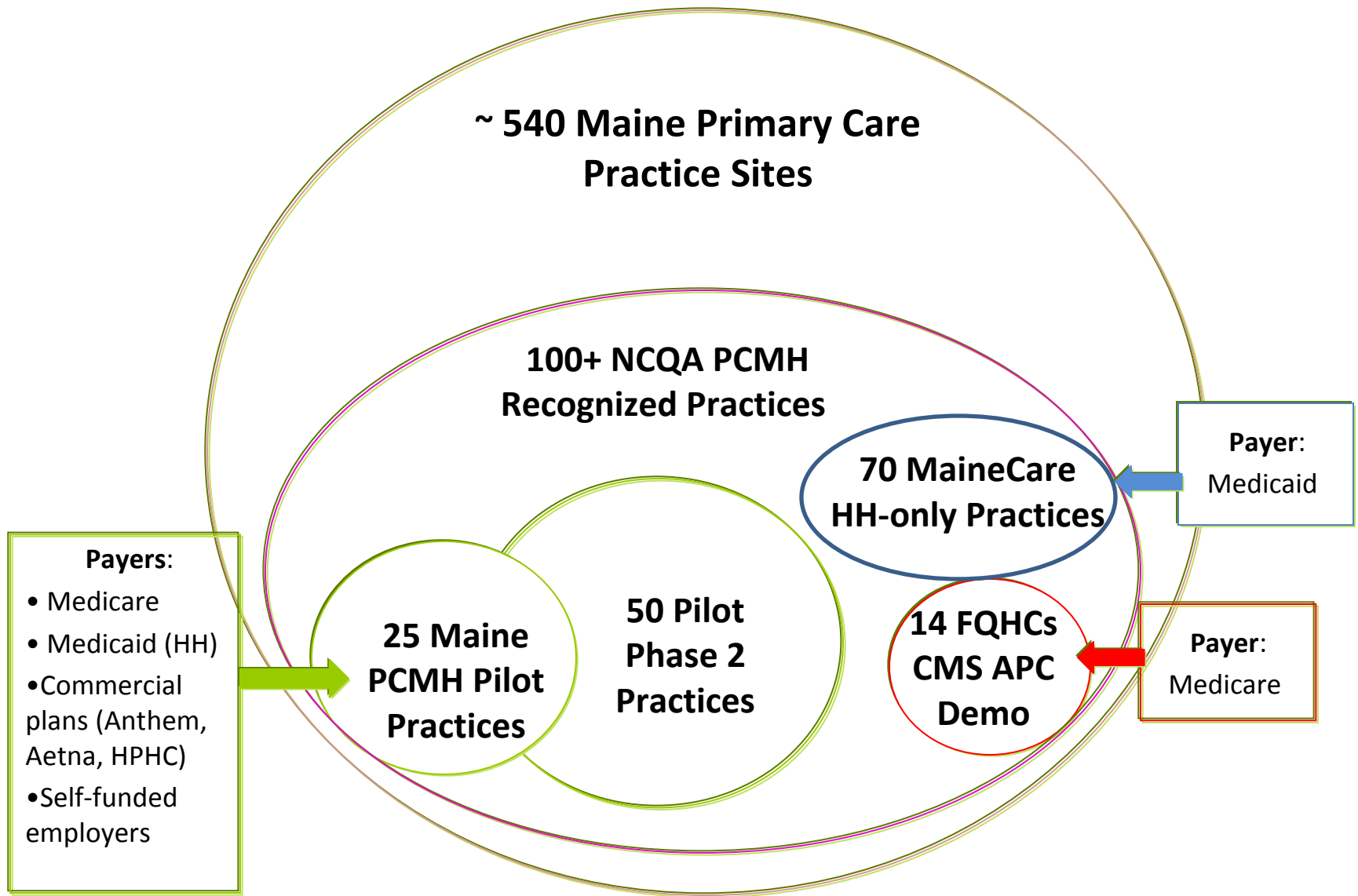
- Defining “Health Home” as PCMH + CCT
- Adding CCT services to specifically support high-needs, high-cost members (recognizing these mbrs can often outstrip capacity of most primary care practices – even PCMHs!)
- Recognizes differences between “routine”/chronic disease care management & CCT multi-disciplinary team approach for most high-needs mbrs

Financing CCTs: Maine Approach

- Linked CCT model, payment to multi-payer PCMH model
- Leveraged public, private payers agreement to provide pmpm payment
- Participation in CMS MAPCP demo brought in Medicare as payer
- Alignment of ACA Health Homes with multi-payer Pilot provided opportunity to leverage federal 90:10 match for CCT services



Maine's Medical Home Movement



PCMH: Hub of Wider Delivery & Payment Reform Models (ACOs!)

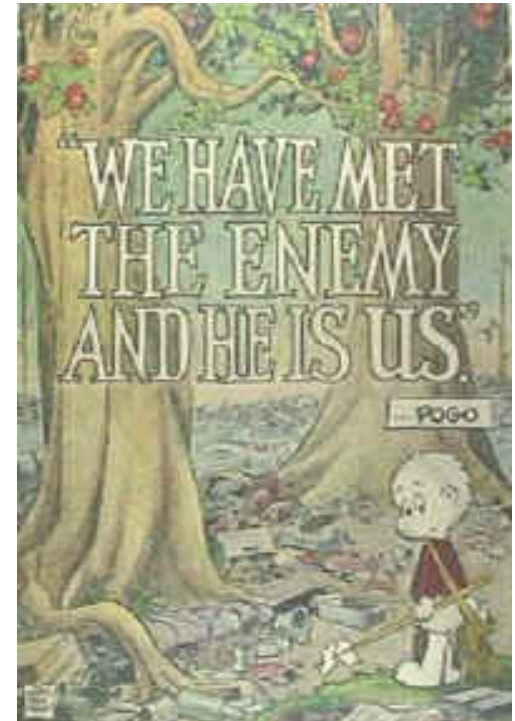


ACOs in Maine – What’s Happening?

- Medicare – multiple ACO options
 - Pioneer ACO – EMHS/Beacon
 - Shared Savings prgrms – MH, CMMC, ME Comm ACO
- Medicaid: Value-Based Purchasing strategy
 - MaineCare -“Accountable Communities” proposals
- Employer-Provider ACO Pilots
 - Maine Health Management Coalition leadership
 - MaineGeneral-SEHC, EMMC, other pilots

Primary Care Payment in ACOs: So What Will Change?

- Despite PCMH, ACO pilots, FFS remains most predominant payment model for providers
- Relying on FFS payments continues to emphasize volume & threatens meaningful practice change
- Little meaningful change yet to focus on/concept of “productivity”



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QC News

Register Now to Attend The Care About Your Care Event February 13: A Live Broadcast with Dr. Nancy Snyderman

Maine "Health Care Town Hall Meetings" - March 4th

QC 2013 Headliners Berwick & Gibson

Other News

Medicaid Primary Care Payments Increase Jan 1, 2013 – Action Needed!

MPIN Offering Quality Improvement Coach Training in March

Responding to Patients Abusing Bath Salts- CME-certified educational activity

QC Learning Community

QC webinars, educational sessions, and other programs and resources. See what QC has to offer!

[Learn more...](#)

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(See “Programs” → PCMH)

