

1980



Savings from Replicating Attributes of Today's Highest Value Care



2016

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Value-based Payment and Pay for Performance Summit



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Common attributes of today's highest-value clinical teams in seven medical specialties



2016

TRUST

- Assuring evidence-concordant care
- Teaching health-critical patient/family roles
- Responding rapidly to patient worry

TRAFFIC CONTROL

- Taking accountability between patient contacts
- Properly assessing and mitigating risk
- Curating the medical neighborhood

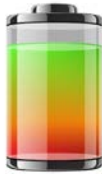
TEAM

- Customizing std. work during clinical uncertainty
- Matching team members' skills to tasks
- Flattening hierarchy
- Maintaining morale


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Estimated ~12% US savings from replicating attributes of today's highest value teams



2016

Specialty	Annual National Savings from Gap Closure in Billions
Non-Invasive Cardiology	125.4
Nephrology	64.8
Oncology	61.5
Endocrinology	27.8
Obstetrics	9.5 
Cardiac Surgery	7.9
Interventional Cardiology	2.2
Total	\$266.6B

To avoid double-counting, only 50% of nephrology savings are counted against cross-LM specialty figure and the savings from inappropriate PCI reduction are not counted in the total figure as they are captured in the Cardiology total

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Innovative care “alloys” can boost US savings by 2 - 3X



2016

Needs-Tailored Prenatal



- Universal screening for psycho- social and socio-demographic risk factors for PTB—50% of all pregnant women screen positive
- Their prenatal care occurs in a facilitated group = knowledge sharing, peer support, and stress reduction = 33% reduction PTBs

2% net savings

Create Outpatient Birth Centers



- Hospital-affiliated birth centers for care of low-risk women, with transfer to an acute facility as needed
- 40% of all births here, each birth costs up to 50% less
- Outcomes equivalent + significantly fewer Cesareans

12% net savings

Pre-discharge Contraception



- Robust contraception education during prenatal period
- Delivery of long-acting reversible contraceptive devices (LARC) before discharge from birth facility, to those women who choose it—1/3 of birthing women are likely to choose it

14% net savings