



Central Ohio Primary Care Physicians

Donald P. Deep, M.D.
Inpatient Medical Director



COPC's Physicians

- Formed 1997
- Currently 390 Physicians
- 220 Adult Primary Care
- 75 Hospitalists
- 65 Pediatricians
- 20+ Endocrinology, ID, PM&R



Path to Population Health

- PCMH >>>>>Shared Savings>>>>>Risk Arrangements
- Joint Venture with agilon health
- Year 0 2017- Find your high risk patients
- Year 1 2018- Start to bubble wrap care around your high risk patients
- Year 2 2019- Learn and Improve

COPC's Decision Making

- As the leader in Primary Care in Central Ohio, COPC did not have the ability to transition to full risk
- Numerous attempts were being made to purchase COPC
- Shared savings with the payor's became less transparent
- Hospital systems wanted quick access to the PCP space by purchasing/hiring PCPs
- Financial capital for development and in support of risk contracting
- Expertise in taking risk does not exist within COPC or the Midwest
- Intellectual and financial capital would have taken years to build
- Low tolerance for true financial risk
- An impatience to move healthcare forward, we can do better

COPC Experience with agilon

- Watching the model built made an impression on all COPC physicians
- From the beginning it was and remains a true partnership
- Expertise in contracting payors and understanding delegation was immediately appreciated
- agilon health seamlessly interfaces with COPC's management team and practice managers
- Represents the most significant business line in COPC
- Support and incentives for AWVs has had an immediate effect in performance
- The relationship inspires confidence to create clinical programs for patients
- Raising the bar for COPC
- COPC is looking to the future through a different lens

Population Risk Assessment







